

National steel strike threatened on 2% offer

William Sirs, leader of the steel industry's first union, last night rejected the British Corporation's 2 per cent pay offer as "insulting" and said his members were "livid". Industrial action will be considered on Monday.

Union 'livid' at pay and jobs package

The British Steel Corporation's offer of a 2 per cent pay rise and 10,000 new jobs over the next five years has been rejected by the National Union of Steelworkers. The union's general secretary, William Sirs, said the offer was "insulting" and that his members were "livid". He said the union was considering industrial action on Monday.

The union's rejection of the offer comes after a long period of negotiations. The union had been demanding a 10 per cent pay rise and 20,000 new jobs. The corporation's offer of a 2 per cent pay rise and 10,000 new jobs was seen as a significant concession, but the union felt it was not enough.

The union's rejection of the offer is a major setback for the corporation. It has been hoping to avoid a strike by offering a package that would be acceptable to both sides. The union's rejection means that the corporation will have to consider other options, such as a full-scale strike.

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Thatcher pledge to keep asking for more

By Fred Emory
Political Editor

Mrs Margaret Thatcher said yesterday that she would keep asking for more from the steel industry. She said that the industry's offer of a 2 per cent pay rise and 10,000 new jobs was not enough. She said that she would continue to press for a better deal for the industry.

The Prime Minister's statement was seen as a warning to the steel industry that she would not back down. She said that she would continue to press for a better deal for the industry. She said that she would continue to press for a better deal for the industry.



Glimpse over the wall: Herr Helmut Schmidt, the West German Chancellor, reading *Neues Deutschland*, the newspaper of the East German communist party, while attending a conference of his Social Democratic Party in West Berlin yesterday. Herr Brandt launched a strongly worded attack on Herr Franz Josef Strauss, who will lead the conservative opposition in next year's elections. A victory for Herr Strauss, he said, would mean the end of the hard-won confidence of the world. Instead there would be fear in Germany, fear for Germany fear of Germany. Full report, page 6

British move to end Rhodesia deadlock

By David Spangler
Diplomatic Correspondent

The British Government has moved to end the deadlock over Rhodesia. It has proposed a new settlement that would give Rhodesia a new constitution. The settlement would give Rhodesia a new constitution that would be acceptable to both sides. The settlement would give Rhodesia a new constitution that would be acceptable to both sides.

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Union ends action at BBC television

By Kenneth Gosling

The union has ended its action at the BBC. The union had been protesting against the BBC's handling of the Rhodesia issue. The union had been protesting against the BBC's handling of the Rhodesia issue. The union had been protesting against the BBC's handling of the Rhodesia issue.

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Three clubs closed by Ladbroke after appeal

By Marcel Berlins
and Richard Allen

Three London casinos operated by the Ladbroke group have been closed after the rejection of appeals against the loss of their licences. The casinos were the Ladbroke Club, the Park Lane Casino, and the Park Lane Casino. The casinos were the Ladbroke Club, the Park Lane Casino, and the Park Lane Casino.



M. Fontaine: No recollection of what happened.

Frenchman back to earth with a bump

From Ian Murray
Paris, Dec 3

A week, almost to the minute, after he was reported missing, M. Frank Fontaine returned to Clergy Pontoise early this morning. For someone who might claim to have spent the past seven days as the guest of creatures from outer space it was not a particularly happy homecoming.

M. Fontaine disappeared after becoming separated from two friends when they spotted a light in the sky over Clergy Pontoise (Val d'Oise) last Monday. He spent most of his first day back at Pontoise police station being interrogated by hard-headed French policemen. It would be difficult to come down to earth with a harder bump.

Centre-right alliance is poll in Portugal

On Dec 3, Portugal's centre-right Democratic Alliance to power today, after welcoming the news of nearly half a century of dictatorship. The Alliance has 113 seats on the main body of the National Assembly. On the other hand, the Socialist Democratic Party, one of its components, has 107 seats. The Alliance is expected to win the next general election.

Dollar shaken by Iran crisis

The dollar fell to a new record low against the Deutsche mark as the price of gold soared by \$165.5 an ounce. Currency markets were shaken by the continuing crisis between the United States and Iran. The dollar's fall would have been even heavier but for intervention by central banks.

Belfast prison officer murdered by IRA

The Provisional IRA last night murdered a prison officer in Belfast. Gunmen attacked him at his home and he was shot dead. The IRA claimed responsibility for the killing. The IRA claimed responsibility for the killing.

Iranians keep polls open all night to boost 'Yes' vote

Tehran, Dec 3.—The Iranian authorities ordered polling stations to remain open all night to boost the turnout in the two-day referendum which is certain to give approval to Ayatollah Khomeini's Islamic constitution. The referendum was held to decide whether Iran should become an Islamic republic.

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Hospital workers go back

The unofficial strike by 55 engineering workers at Charing Cross Hospital, London, ended after an agreement was reached with the help of the Conciliation Service. The first new patients will be admitted today. The peace formula commits both sides to seek a permanent resolution to the workers' difficulties.

Teachers seek 50 pc rise

Teachers' leaders will be pressing for pay rises averaging nearly 50 per cent on present salary levels over the next nine months, the National Union of Teachers said. That would raise the present average salary of £5,500 a year to more than £8,000.

Talks on 'black' coal ship

Peace talks are to be held to end the blacking by Newport dockers of a ship loaded with American coking coal and bound for the Llanwrystdwyll steelworks in South Wales. The dockers acted after a request from miners in South Wales who are angry at the British Steel Corporation's decision to import coking coal.

Inflation reaches 17 pc

A high rate of retail price inflation until well into next year has been forecast after the release of the latest industrial price figures. But relatively good figures for factory gate prices brought down the wholesale inflation rate for the past six months to an annual rate of 17 per cent.

Five cleared of bank plot

The Court of Appeal quashed the convictions of five men, including a Bank of England official, who were accused of conspiring to defraud the bank of more than £1m in dollar premium rebates. Jail sentences ranging from four years to nine months were set aside.

Israel torture alleged

Amnesty International is understood to have sent a document to Mr Menachem Begin, the Israeli Prime Minister, containing detailed allegations that Israeli security forces have tortured Arabs suspected of being terrorists.

Letters: On the Dublin summit, from Professor D. C. Watt and Mr Paul Barrett; on fees for overseas students, from Professor Anthony Flew and Professor S. W. Jackson. Leading articles: Soviet economy; Portuguese election, 12, 15. Features: Marcel Berlins and Richard Allen on the problems of London's casino operators; Bernard Levin on Portugal's vote in the UN; Court of Appeal: Fashion for success, by Providence Glynn.

Acts, page 9. John Russell Taylor visits The Great British and other London exhibitions, related to photography, from John Ford. Reviews: Margaret's new ballet of *Manfred*, Sport, pages 10, 11. Cricket: West Indies dominate Australia in Test, England promote Willey and Miller; Rugby Union: Oxford and Cambridge teams for Twickenham; Racing: Desmond Stoddart on French season. Obituaries, page 14. Dr Alice Carleton, Mr Harry Abrams.

Business News, pages 16-21. Stock markets: Gold shares stood out in a listless day. The FT index closed 22.10 at 418.5. Gilt edged hardly moved. Financial Editor: Speculators in gold: Ladbroke bid for the sector. Business features: Hugh Stephenson on the British Government's renewed interest in the European Monetary System; John Carrington and George Edwards on why Keynesian economics and monetarist theory are not incompatible; John Ruxley on prospects for the process plant industry.

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HOME NEWS

Talks arranged to end dockers' blacking of ship carrying coking coal to South Wales

By David Felton
Labour Reporter

Peace talks have been arranged for tomorrow in the dispute that prevented a ship loaded with American coking coal bound for the Llanwern steelworks in south Wales from entering Newport docks yesterday morning.

Dockers refused to handle the ship after a request from the South Wales area of the National Union of Mineworkers, who are angry at plans by the British Steel Corporation to import about 27 per cent of its coking coal requirements in the financial year to next March.

The Greek cargo vessel Maria Lemos, loaded with 18,000 tonnes of coking coal, was turned away from Newport docks after several unions, including the Transport and General Workers' Union, which

represents the dockers, and the National Union of Railwaymen, decided to black the cargo.

After being refused entry to Newport, the vessel turned round and last night was lying at anchor about two miles off Barry, having sent ashore a member of the crew who is injured. It is also under protest that the captain of the ship, Captain George Pateris, made a plea to enter the docks to take on fresh food and water. These were later supplied from Barry.

A spokesman for Newport docks said it was costing about £10,000 a day to keep the ship anchored in Barry Roads, and Mr James Heaven, the dockers' leader, said that if the Maria Lemos tried to use other British ports to unload her cargo dockers would impose a similar boycott.

Peace moves in the dispute

came from the Wales TUC, which called for a meeting with the NCB and BSC to find a solution to avoid a lot of people getting hurt," Mr George Wright, general secretary of the Wales TUC, said.

The steel corporation decided to boost its coking coal imports because it is cheaper than to buy from the Government to break even next year, said Sir David Ewing, chairman of the NCB, said during a visit to Cardiff last week that the BSC plan could affect 3,000 mining jobs in South Wales.

Par ballot: The miners are to receive up to £2.55 a week in addition to the 20 per cent rise that was the subject of last week's pithead ballot. Latest indications are that the vote will not produce the 55

per cent majority required under union rules to authorize strike action (our Labour Editor writes).

The new increases, payable from January 1, are the result of a working party report on payment for time spent going down the pit and cleaning up after work. That is the so-called "waiting washing and winding" time, which was set on a way out of its last confrontation with the National Union of Mineworkers.

It did not buy the miners off then, but the demand has appeared in successive wage claims and was granted in principle as part of the settlement in March 1979, and the working party has now put a value on this hitherto unpaid time spent at the pit.

Hospital strikers go back to work

By John Roper
Health Services Correspondent

Charing Cross Hospital, London, should be working normally next week. Fifty-five official strikers in the hospital's department returned to work yesterday on a formula worked out at a meeting with the Advisory, Conciliation and Arbitration Service (Acas).

The hospital, crippled for five weeks, with up to 517 of its 793 beds empty, is reopening in a series of steps. Yesterday's return to work was being admitted to the accident department, and about half a dozen patients who had been sent to other hospitals because of the strike were admitted.

From today some of the 377 patients who have had to be moved to the waiting list because of the strike will begin to be admitted, together with any out-patient whom doctors decide should be admitted.

Tomorrow or on Thursday the accident and emergency department will reopen to ambulance cases.

Under the agreed return-to-work formula the management accepted that one of the two main demands, because of a refusal to replace a filter in an operating theatre, and who had not appealed within the agreed period, should be allowed to do so. He will now be paid until the appeal is heard.

The other main demand, early in the dispute and the hearing, by an area health authority panel, is due next Friday.

It was also agreed that there should be a joint commitment by management and the two unions concerned to try to resolve permanently the difficulties of workers in the engineering department of the hospital.

The meetings will have to find answers to three years of bickering about conditions and procedures which finally exploded with accusations of bloody-mindedness by trade unionists and unreasonableness or ineptness by managers.

The strike made National Health Service history in that in its last week doctors and nurses forced industrial pickets to withdraw, allowing tanker drivers to deliver to nearby empty oil tanks.

Teachers to press for 50% pay increase

By Diana Geddes
Education Correspondent

Teachers' leaders will be pressing for pay rises averaging nearly 50 per cent on present salary levels over the next nine months, it was made clear yesterday by the National Union of Teachers.

The union would raise the teachers' present average salary of £5,500 to more than £8,000.

The teachers have a claim before the Clegg commission on pay comparability for a 38.7 per cent increase in salary levels at March 31 this year. Since then they have had a 9 per cent increase, plus 6.5 months on account of which the total Clegg claim to 29 per cent on present salaries.

Mr Fred Jarvis, general secretary of the NUT, said that he was confident that the commission would uphold the kind of claim the teachers were making before the first instalment fell due on January 1.

next April's pay round to preserve their power won position. It is obvious that we would not settle for 13 per cent, which has been running at over 17 per cent," Mr Jarvis said in reference to the normal Burnham pay negotiations, which are separate from the Clegg study.

If the teachers get what they are asking for, they would receive a 13 per cent rise from January 1 (half the Clegg 29 per cent and £54 on account already paid), a further 17 per cent or so from April 1 as their ordinary annual pay rise; and a 10 per cent rise from September 1, amounting to 40.5 per cent, from September 1.

Mr Jarvis said that when they met the Clegg commission on Friday Professor Clegg had said that he was still not certain whether he could produce an interim report on teachers' pay before the first instalment fell due on January 1.

More Oxford places for inner London pupils

By Our Education Correspondent

Oxford colleges have decided to set up a scheme which would allow a slightly lower than normal requirements in A level grades, designed to encourage more pupils from inner London comprehensive schools to apply to the university's study philosophy, politics and economics (PPE).

It is the second scheme of the kind to have been arranged for inner London pupils.

Last year five college-university Magdalen, Lady Margaret Hall, St. Hilary's and St. Catherine's agreed to offer places to science candidates from inner London who achieved a B and two C's at A level, instead of the normal requirement of an A and two B's.

Slight conditional offers were made last year for entry in September. Seven candidates achieved the minimum grade required, and five of those achieved A level results normally required of science candidates.

The five colleges were pleased with the first year candidates that they had decided to extend the scheme and have made conditional offers this year to 10 pupils.

Dr Margaret Ord, fellow of Lady Margaret Hall and co-director of the science scheme, said that A level results were not the only test of a pupil's potential.

The aim of the scheme was to draw the attention of range of pupils who would not otherwise apply to Oxford, and who perhaps had had to contend with certain disadvantages in their schooling.

Two of the science candidates who had been given conditional offers this year had A level physics classes at the school, and so were having to teach themselves. It was not the quality of teaching that was the difficulty in inner London schools but the quality of the school.

Dr Ord said:

"The colleges and hall remained, Corpus Christi, Keble, Mansfield, Oriel and Somerville, all participating in the PP scheme, which will apply to students starting courses in September, 1981.

More Shell depots shut by dispute

By Our Labour Staff

Petrol supplies in parts of Britain are increasingly threatened after the dispute involving tanker drivers employed by Shell intensified yesterday.

Drivers at five more depots ceased work and 30 of Shell's 46 depots are now idle. The dispute is over the use of outside contractors to transport petrol.

Some petrol stations have had to close, supplies at others are low. Shell said yesterday that many garages are conserving supplies by reducing opening hours and rationing customers to four gallons each.

The shortage will be serious by the end of this week. No attempts to end the dispute are planned after the failure of talks at the Advisory, Conciliation and Arbitration Service on Friday.

Most stations carry supplies for 10 days. Because the price rise of 2p a gallon, announced by Shell last week, had been anticipated, many garages took extra supplies.

Between 750 and 800 men are involved in the dispute, which centres on the Transport and General Workers' Union's claim that the company is trying to reduce the number of its drivers and replace them with contract labour.

Shell supplies just over a fifth of the petrol market. Large cities and particularly south-east England are likely to be the first areas to be affected.

Depots which closed yesterday were Shell Haven, in the Thames Estuary, Newport, Gwent, Falmouth, Portlaid, and Poole.

Stewards call for mass BL lobby

By R. W. Shakespeare
Northern Industrial Correspondent

Shop stewards in the Midlands have called for a mass lobby by British Leyland workers tomorrow morning outside the Amalgamated Union of Engineering Workers' hall in Birmingham, where a three-man executive inquiry by the AUEW will be opened into the dismissal of the Communist convenor, Mr Derek Robinson.

The joint shop stewards' committee from BL's Longbridge plant, where Mr Robinson was convenor, are pressing for the union leadership to "vindicate him of all charges and press the company for his reinstatement."

The AUEW national executive undertook to set up the inquiry during crisis talks with

the BL management when vehicle production was being crippled by strikes and consequent lay-offs over the dismissal of Mr Robinson and the disciplining of three other shop stewards.

The dismissed came after a statement by Sir Michael Edwards, the BL chairman claiming that Mr Robinson was actively trying to undermine the company's recovery strategy despite an overwhelming shop floor vote in support.

The union inquiry, which will be conducted by Mr Gerry Russell, executive member for the North-West, Mr John Wheatley, Wales, and Mr Kenneth Curran, Midlands, is due to open at 9.30 am. The mass lobby has been called for 9 am.

If enough workers attend, BL production will be affected. Losses during the stoppages

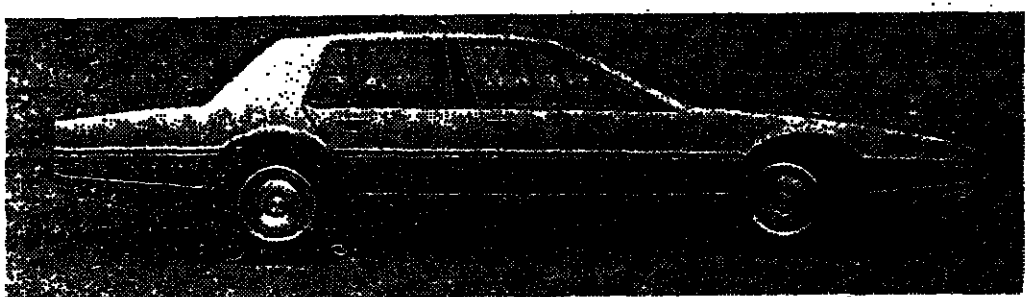
over the Robinson affair have already amounted to more than £70m of vehicles.

It was only yesterday that the assembly lines returned to full production with the recall of the last of the workers laid off. A few remaining workers still laid off from body-pressing plants at Swindon and Liverpool are due to be recalled tomorrow morning.

Day shift only: For the first time in 20 years an assembly plant is to be limited to the day shift (our Oxford Correspondent writes).

Austin Morris said yesterday that it planned to stop the Marina night shift in January, when 600 workers would switch to the day shift.

The Marina programme will be maintained at 2,500 cars a week, or 32 an hour, under the new plans.



£49,000 Lagonda: A £10,000 price increase was announced yesterday for one of Britain's most expensive cars, the Aston Martin Lagonda (above). The car now costs £49,935 and with a waiting list extending into 1982 many would-be owners face the prospect of further price rises (our Motoring Correspondent writes).

Mr Alan Curtis, chairman and managing director of Aston-Martin, said: "We realize this is a large increase, but it is unavoidable. Development costs have been enormous and this, coupled with the increasing price of raw materials, has given us little choice. There is no point in selling the car at a loss."

To reduce the waiting list Aston is planning to increase production from one car a fortnight to three a week in the middle of next year. A strikingly styled four-door saloon and at over 17 feet one of the largest cars made in Britain, the Lagonda was first seen at the London Motor Show in October, 1976.

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'The Duke' found dead in hunt for drug gang

By Craig Seton

A man nicknamed "The Duke" and described by police as of prime importance in their hunt for the ringleaders in a large-scale drug smuggling operation has been found dead on a playing field in Hackney, east London.

The body of Colin Osborne, aged 50, of Wallington, Surrey, was discovered on Saturday night. A post-mortem examination revealed that he had died

from natural causes. Scotland Yard is still investigating his death. It is believed to have been caused by a heart attack.

Hampshire police appealed for help in tracing Osborne after a customs officer was shot dead in east London in October while working with drugs squad policemen from the Hampshire force on an 18-month inquiry code named "Operation Wrecker".

TUC acts over 'Sunday Times' magazine dispute

By Our Labour Staff

Attempts are under way to resolve a dispute over a demarcation issue that resulted in the loss of about 300,000 copies of The Sunday Times colour magazine on Sunday.

The dispute occurred at Sun Printers, of Woking, Surrey, and did not affect the newspaper itself. The demarcation issue is between members of the National Society of Operative Printers, Graphical and Media Technicians, and the Society of Graphical Allied Trades.

An official of Sun Printers said last night that attempts through the TUC print industries committee were being made to resolve the dispute with Natsop.

Times Newspapers said last night that 1,548,000 copies of The Sunday Times had been printed, with sales of about 1,479,000 copies.

Seven Oxford students face charges

From Our Correspondent Oxford

University police and college heads yesterday began investigations into an incident in Turl Street, Oxford, on Sunday night, when firemen were pelted with missiles by a large crowd after they had answered two hoax calls.

Police arrested seven undergraduates and charged them with offences under the Public Order Act.

Students had said they had evacuated while firemen checked a hoax call to the Mitre Hotel.

Dr Owen strongly opposes Labour anti-EEC group

By Fred Emery

Asserting that there can be no going back to the EEC demands and certainly no backing out of the EEC, Dr David Owen, Foreign Secretary in the last government, last night called for all-party support against any Whitehall tendency to compromise in the Richmond Fabian Society.

Dr Owen suggested a rough middle way, in which party political polarization would be averted and Mrs Thatcher encouraged to use the leverage which he claimed the Labour government had built up.

As a pro-Marketeer, Dr Owen, who now has the energy post in the Shadow Cabinet, is thus coming out strongly against the anti-EEC action perspectives of the House of Commons. Mr Peter Shore, who is now shadow Foreign Secretary.

Just as Dr Owen insists that Labour's battles must be fought from the inside of the party, he insists that the EEC fight must take place within the British, he said, had never fully

understood that EEC membership involves a continuous negotiation.

To the question why Britain had never negotiated "determinedly or unilaterally enough," Dr Owen answered that it was not the fault of politicians.

He went on: "British diplomats have been particularly marked tendency, as was first demonstrated in the 1930s, to split the difference, to conciliate and appease."

"This tendency is today most evident amongst some EEC critics who have specialized in EEC matters, who have not only a long-standing European commitment but a certain disdain for the rough and tumble of politics."

Dr Owen complained that after he established a more assertive, self-confident negotiating stance in July, 1977, "Whitehall was always trying to soften the line, avoid a crunch, trade off fish, or give on North Sea. They have by now said wink trying to do the same to Mrs Thatcher's new toughness."

Students at polytechnic attack director decision

By Ian Bradley

The students' union of the Polytechnic of North London (PNL) has attacked the decision by a selection committee to recommend only one name to the Council of Governors when it meets next week to decide on a new director for the polytechnic.

The committee, which met last Thursday to consider a list of eight candidates, decided to shortlist only Dr David Macdonald, who is assistant director of the polytechnic with responsibility for academic planning.

This decision makes it virtually certain that the Council of Governors, which meets next Monday, will appoint Dr Macdonald as the successor to Mr Terence Miller, who is resigning next month.

Mr Miller's eight years as director have been marked by a bitter struggle with lecturing students. In a recent interview with The Times he said

that his successor would need "a cunning rather than a good brain."

Dr Macdonald was Master of University College, Durham until he was appointed assistant director of NPL last January. He is an expert on numismatics and was assistant keeper of the department of coins and medals at the British Museum from 1956 to 1960.

He has also been a principal in the Department of Education and Science and was assistant secretary to the University Grants Committee from 1970 to 1973.

Mr Christopher Crowle, vice-president of the PNL students' union, said yesterday: "It is not just a question of finding Dr Macdonald acceptable. The process by which he was selected was totally undemocratic."

"It was effectively arranged a year ago when he was brought in as assistant director with experience at all of polytechnics."

Potholers' bodies found

The bodies of two potholers who died after being trapped in floods were strapped on stretchers and brought nearly half way out of the caves by rescuers last night.

The alarm was raised on Sunday when a party of five potholers failed to report back at the headquarters of the South Wales Caving Club, near Ystradgynlais.

A rescue team of club members went to the Fynnon Ddu caves, above the Swansea valley,

and were met by one of the potholers at the entrance.

Police named the three surviving potholers as Mr John Absolem, aged 31, of Bridgend, Mid-Glamorgan; Mr Richard John Morgan, aged 33, of Church Terrace, Nant-y-Moel, Bridgend; and Mr Richard David Jones, aged 24, of East Street, Brynclwydach, Rhondda Valley.

The dead men were from the Birmingham area.

Railcard scheme extended

British Rail is to extend its half-price travel senior citizen railcard system from January 6 to take in a possible 700,000 more customers.

Sir Peter Parker, the chairman, said in London last night that the scheme is to include all those of state pension age.

Painters caught

Nine painters who were suspended after being caught sleeping on a factory night shift were dismissed yesterday. They were found at about 5 am one day last week by senior management at the factory of Cole-Crawley, a Sunderland company which has won the Queen's Award to Industry four times.

Homes plan to let councils guarantee mortgages

By John Young
Planning Reporter

New moves to encourage home ownership, to be included in the forthcoming housing Bill, were outlined yesterday by Mr John Stanley, Minister for Housing and Construction.

The Bill will give new, comprehensive powers to local authorities to guarantee building society mortgages, he said. The new powers will enable them to be able to take entire responsibility for a defaulting mortgagee where a building society wishes to release itself from the risks of a bad debt and a loss.

Mr Stanley, speaking at a conference in London organized by SEAC, the London Housing Aid Centre, made no reference to the imminent penal rates of mortgage interest. Instead he emphasized the advantages of shared ownership, whereby a house buyer purchases only a part of the equity, with the option of subsequently acquiring the balance.

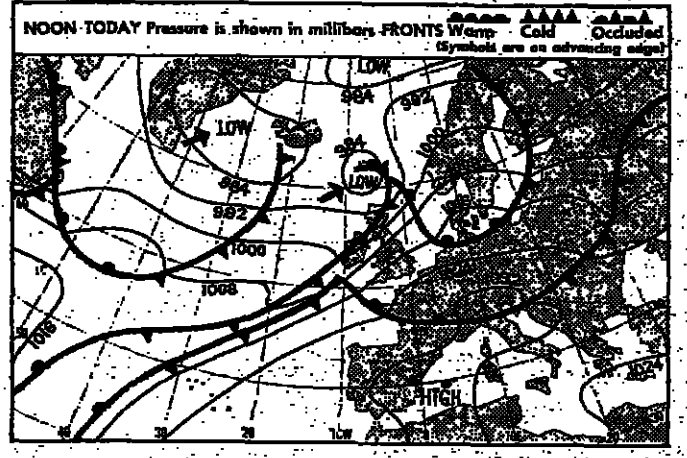
"This provides a means whereby first-time buyers can get on the housing ladder without raising major new implications for public expenditure," he said.

"We will put beyond legal doubt the right of existing shared owners to purchase the balance of the equity, where such a provision is in their contract of sale."

Whether selling to sharing tenants or improving properties for sale, both local authorities and housing associations will have the option of offering a further outright or shared ownership. The same will apply to local authorities undertaking new building for sale.

Authorities will also be empowered to improve homes for sale as well as for rent. Where the cost of the improvement exceeds the resale value, the Government will contribute towards the shortfall.

Weather forecast and recordings



Today

Sun rises: 7.47 am. Sun sets: 5.54 pm. Moon rises: 8.0 am. Moon sets: 5.4 pm.

Last Quarter December 11.

Lighting up: 4.24 pm to 7.18 am.

High Water: London Bridge, 1.51 pm (23.6ft); 2.6 pm (7.4m) (23.4ft). Avonmouth, 7.23 am (13.5m) (44.3ft); 7.47 pm (13.5m) (44.3ft). Dover, 10.35 am (5.8m) (19.2ft); 11.2 pm (22.1ft) (70.0ft). Hull, 7.5 am (7.4m) (24.4ft); 6.29 pm (7.5m) (24.5ft). Liverpool, 11.21 am (9.5m) (31.1ft); 11.41 pm (9.4m) (30.6ft).

A cold front with a deepening low will bring a cloudy SE. London, East Angles, SE, central S England, E Midlands: mainly dry, some light or misty intervals; wind SW, moderate or fresh; max temp 12° to 13°C (54° to 55°F).

W Midlands, E, central N England: mainly dry, becoming cloudy; some rain later; wind SW, moderate or fresh; max temp 10° to 11°C (50° to 52°F).

Channel Islands, SW England, W Midlands, NW Scotland, NE Scotland, Orkney, Shetland: becoming cloudy; rain, heavy at times; showers later; wind S, veering W, strong or gale force; max temp 7° to 8°C (45° to 46°F).

Central Highlands, NW Scotland: mainly clearing to bright periods but also windy showers; wind S, veering W, strong or gale force; max temp 7° to 8°C (45° to 46°F).

Outlook for tomorrow and Thursday: After some rain at first.

Yesterday

London: Temp: max, 6 am, 16°C (59°F); min, 6 pm, 6°C (43°F). Humidity, 5 pm, 82 per cent. Rain, 24 h, 6 pm, 0.1 in. Sun, 24 h, 6 pm, 3.4 hr. Bar, mean at level, 6 pm, 1,022.9 millibars rising. 1,000 millibars = 29.53 in.

Overseas selling prices

Commodity	Unit	Price
Aluminium	£1.50	50.00
Antimony	£1.50	50.00
Barium	£1.50	50.00
Bismuth	£1.50	50.00
Brass	£1.50	50.00
Butadiene	£1.50	50.00
Calcium	£1.50	50.00
Carbon	£1.50	50.00
Chromium	£1.50	50.00
Copper	£1.50	50.00
Gold	£1.50	50.00
Iron	£1.50	50.00
Lead	£1.50	50.00
Magnesium	£1.50	50.00
Manganese	£1.50	50.00
Nickel	£1.50	50.00
Potassium	£1.50	50.00
Silver	£1.50	50.00
Sulphur	£1.50	50.00
Tin	£1.50	50.00
Tungsten	£1.50	50.00
Zinc	£1.50	50.00

nearly
£2,000,000
was realised at Sotheby's in London last year for Autograph Letters, Literary and Musical Manuscripts and Historical Documents.

The forthcoming sale on Monday 17th December, 1979, will include

An important collection of poetical manuscripts, letters, notebooks and printed works by Rupert Brooke.

The archive of philosophical and personal papers of G. E. Moore, O.M.

The papers of Augustus John, O.M., R.A., including sketchbooks.

The archive of poetical manuscripts of Stevie Smith.

Enquiries about this sale should be addressed to Roy Davids.

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الجمعة ١٥

HOME NEWS

Independence of 'TV4' must be ensured, pressure group says

Samuel Gosling

Proposals to protect the independence of the fourth television channel were published yesterday by a pressure group composed of all the main parties and five bodies recently associated with the television industry.

Channel Four Group issued a strong attack at a press conference on the Independent Television Authority's proposals for the channel, due to broadcasting in 1982.

The group, which is seeking to bring Lady Plowden, chair of the IBA, is opposed to the proposals and the authority's proposals to the board of the channel, which is controlled by the independent television companies. That, it would give them a measure of control over the channel, and scheduling.

It urges that Channel should not become an extension of the BBC, nor its programmes, and that those of independent television should be given equal treatment in the ratings.

It also calls for a new programme of co-operation between the two channels, and for the offer of 100 finance to programme makers in most cases, to promote independent support and promote plurality.

Other proposals are that the channel should begin its work only when potential suppliers are and when there is an adequate financial base, and that the channel should be financed from all other sources, but clearly this is not the case.

Mr Whithead, MP, said that the channel should be financed from all other sources, but clearly this is not the case. He said that the channel should be financed from all other sources, but clearly this is not the case.

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New party may be formed by Unionists

From Christopher Thomas Belfast

There is a prospect that a new Unionist party will be established in Northern Ireland after the Official Unionists' refusal to join the Government's proposed constitutional conference.

Open division exists over the issue although it is impossible to gauge yet whether it is sufficient to cause a split. But there is concern at grass roots level that the leadership appears to be moving increasingly towards an integrationist line.

Mr William Craig, former MP for Belfast, East, is threatening to resign if the party insists on boycotting the conference. He would not confirm last night that he might set up a new party, but said he might feel obliged to join a party firmly committed to restoration of a Stormont parliament.

He can claim considerable rank and file support, but is probably not in a position to mount a heavy offensive against his party.

Mr Craig, who was dislodged from Belfast, East at the last election by Mr Peter Robinson, said: "The possibility of a split must be real. I do not see how you can have in one party a section of the membership favouring integration and another section pursuing devolution. It has got to make up its mind where it stands."

There is a growing feeling in Belfast that the Government's constitutional talks might begin with a "token" meeting at Stormont before Christmas. Today Mr John Hume, leader of the Social Democratic and Labour Party is to meet Mr Humphrey Atkins, Secretary of State for Northern Ireland, at Stormont.

Mr Hume is expected to call an emergency meeting of the party's influential constituency representatives in the next day or two.

Police in Belfast were investigating last night the killing of a man shot in the back of the head. A caller claimed that the man, a Roman Catholic, was shot by the Ulster Freedom Fighters.

His preliminary view that Mr Revie's action was "disrespectful" and the same as if Mr Revie had read in the papers that Sir Harold had dismissed him.

Asked what effect the resignation had on the England team, Sir Harold said: "I think some, frankly, were glad that Mr Revie had gone."

He continued: "It was the unanimous view of the Commission (considering Mr Revie's action) that Mr Revie's behaviour had been deceitful." He and his FA colleagues had been fair to Mr Revie. "We did our utmost to ensure he could explain or justify his conduct," he said. "We tried to bend over backwards to be fair to him."

Sir Harold said that allegations that Mr Revie had tried to "fix" matches while in charge of Leeds were "a remarkable story which it would be very difficult to fabricate without an enormous imagination."

The hearing continues today.

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Children from Wells Primary School, Woodford Green, Essex, concentrating at the National Gallery yesterday on their answers in a Christmas quiz. Up to 12,000 children take part in holiday events every year.

Judge upholds rights of mistresses

A divorce judge upheld mistresses' rights yesterday by ruling that a woman was entitled to financial credit for giving "the best years of her life" to her husband before they were married.

The woman, now divorced and seeking a lump sum payment from her former husband, should not be penalized because she spent most of their life together as his mistress, Mr Justice Wood said in the High Court Family Division. He awarded her £8,000.

The judge said he did not think his decision would do anything to undermine the institution of marriage.

"It will be said by some that to recognize the relationship which existed before marriage as relevant to financial redistribution is to encourage relationships outside marriage," he said. But occasions on which a court was likely to feel that justice required such recognition were likely to be few.

The judge had heard that the couple, who were not named, lived together for 25 years before they married in 1971. But as man and wife they stayed together for only four or five months.

The judge said that the woman, now 56, was "faithful, loving and hard working", and had given the best years of her life to her husband. He came to Britain as a Polish refugee during the war. They lived together from 1947, but because the husband was married in Poland and his divorce did not come through until years later, they had not married until 1971.

A few months after the marriage they separated and she divorced her husband last year after he had deserted her.

The husband, aged 68, opposing her application for money to help her to set up a new home, argued that the Matrimonial Causes Act, 1973, was aimed at ensuring justice between husband and wife, not man and mistress.

The judge said the woman had been devoted to her husband and their son and had worked hard, both maintaining the home and helping to build up the family engineering business.

Coal board buys mansion to aid mining plan

The National Coal Board has bought the eighteenth-century home of the Manvers family, Thoresby Hall, in the heart of Sherwood Forest, Nottinghamshire.

It bought the Gothic-style building and 15 acres of land for an undisclosed sum so that a mining can continue from the Thoresby colliery, near by. Difficulties arose when it was found that extensions of underground workings, planned from the pit would affect the structure of the hall.

Visitors can continue looking round the building for the next two years. The hall is being leased back to the Manvers Estate and the family will continue to live there.

Mr Robert Davies, development officer of the national coal board, said: "A large number of well-kept community initiatives are going to disappear in 1981. At a time of severe strain on local authorities the voluntary sector will be very vulnerable."

"We feel that the least a government committed to voluntary initiative can do is to discuss the future of these projects with local authorities."

Mr Davies said that the London Borough of Brent had 17 projects which would expire in 1981. They included a day nursery, a neighbourhood law centre, a women's centre, a mobile citizens' advice bureau, a minibus and a voluntary work organizer.

Solo appeal

Ernie Wise, the comedian, is to make a solo television appearance at Christmas to broadcast an appeal on BBC 1 in aid of the £500,000 restoration fund for Peterborough Cathedral.

Revie dismissal 'not discussed'

Harold Thompson, chairman of the Football Association, said in the High Court yesterday that the FA was on the verge of dismissing Mr Don Revie when he quit as the club manager to go to the Arab Emirates.

He denied discussing the dismissal of Mr Revie with anyone and added: "I do not know what we were on the verge of doing. We would have sacked him for an expensive reason and things like that."

He said that he had been to Mr Revie while Mr Revie was manager of the England team. He was living evidence in Mr court challenge to the FA's ban on taking domestic football.

Mr David Coleman, television sports presenter, said: "My experience of Revie, both as a personal

friend and a man in his profession, was that he was always 100 per cent committed to whatever he was doing, whether it was his family life, his professional life or the games he played."

Mr Robert Johnson, QC, for the FA, asked Sir Harold if there had been an occasion when Mr Revie threatened to resign unless Sir Harold stepped in to interfere with the England team.

Sir Harold replied: "Not in my memory."

Sir Harold said the magnitude of the public's reaction to Mr Revie's resignation was enormous, "as much as if there had been an outbreak of war."

Asked to comment on his statement that Mr Revie had behaved badly, he said: "I believe that to be true, so did my colleagues in the FA, and so far as one could tell, so did nearly everybody in this country."

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his preliminary view that Mr Revie's action was "disrespectful" and the same as if Mr Revie had read in the papers that Sir Harold had dismissed him.

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Court told of scuffle over maggots in sandwich

From Our Correspondent York

A lunch at a public house ended in a scuffle in the kitchen between a stockbroker and a director, magistrates at Selby, North Yorkshire, were told yesterday.

Double M Caterers of Regent Street, Barley, South Yorkshire, were fined £50, with £75 costs, for selling food that contained maggots.

Mr John Sheehy, for the prosecution, said that Mr John Goldstone, aged 32, a stockbroker of Verdure Avenue, Brooklands, Sale, Cheshire, stopped with his family and friends at the Old Man Inn, near York.

Mrs Goldstone, he added,

was breaking up a turkey and stuffing sandwich for her son, aged 18 months, when she saw something moving in it. Eight live maggots were found in the stuffing. Mr Goldstone called Mr Sydney Moor, the manager.

Mr Sheehy said that at first Mr Moor, a director of the company, denied there were any maggots in the sandwich. Mr Goldstone followed him into the kitchen and there was a scuffle.

Mr John Duggan, for the company, which pleaded guilty, claimed that Mr Goldstone had started the dispute in the kitchen. The chef inspected the remains of the sandwich with Mr Goldstone and they could not find any maggots.

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How do you get the lion's share when you sell your lion?

If you are thinking of selling a work of art of any kind, you will probably have five important questions in mind.

How do I get an expert opinion?

You may wonder how your property should be described. Whether it is genuine. What is its rarity value and artistic merit?

Sotheby's experts will give an appraisal free of charge on objects brought to our offices. Alternatively, you may prefer to send a photograph with brief details. If you cannot easily get to London, the same free service is available through any one of Sotheby's nine regional offices, listed below.

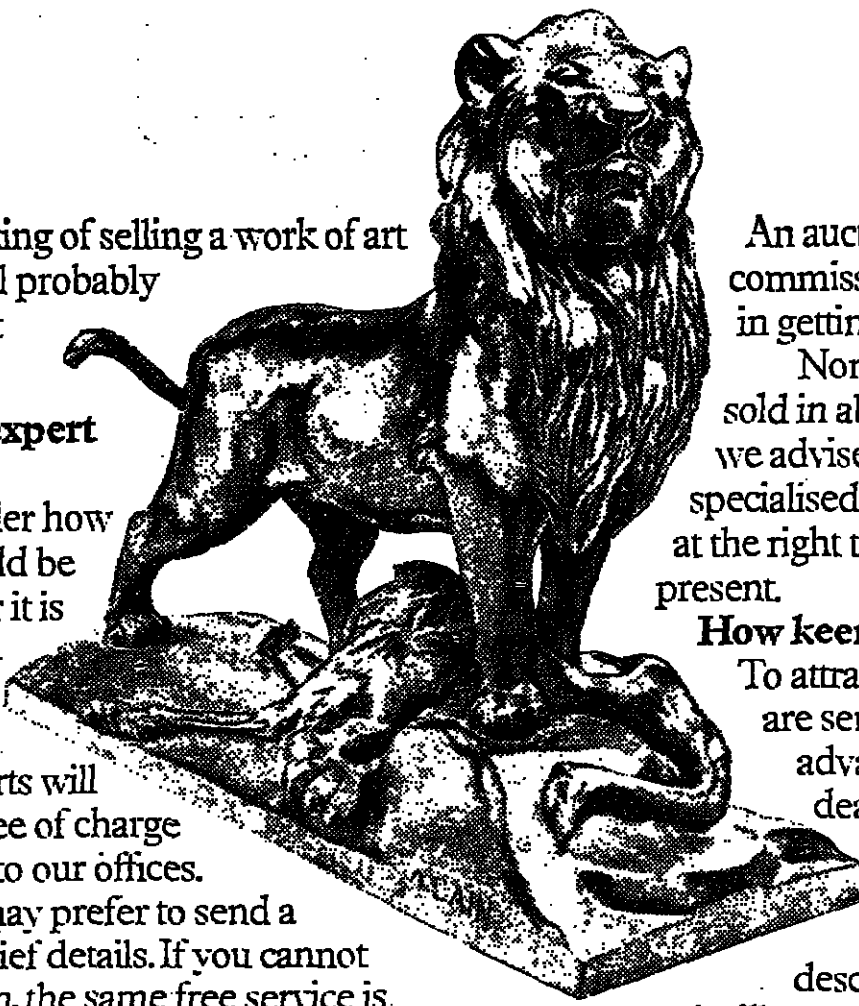
How much might it fetch?

Two lots in our von Hirsch sale fetched over £1 million, but more than half the lots we sold last season went for less than £200.

The breadth of this experience means that, whatever the nature of your property, we can estimate its saleroom value. We can also advise on a "reserve" (the price below which you will not sell).

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Selling by auction is very sound sense.



An auction house, working on commission, shares your objective in getting the highest price.

Normally, property left with us is sold in about three months. However, we advise some vendors to wait for a specialised sale, held in the right place, at the right time, with the right people present.

How keen will the bidding be?

To attract these people, catalogues are sent out three or four weeks in advance, to specialist collectors, dealers, galleries and museums in this country and all over the world.

Your item will be described in detail and may be illustrated, sometimes in colour.

Sales are widely publicised in newspapers and art magazines.

Competitive bidding at the sale ensures that your object fetches its true market value.

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You will be sent a cheque for the amount bid, less our commission of 10%, the VAT on that commission and a small insurance charge.*

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*Different terms apply to wine, coins, medals and motor vehicles; details on request.



This old cat has learnt some new tricks.

Esso are pulling out all the stops to find new sources of oil and gas.

We've built artificial islands to drill off shore in the Arctic.

We've had to invest in an 800-mile pipeline across Alaska to an ice-free port.

We've had to build stronger, taller rigs to work in deeper water in the North Sea.

Esso went into the coal business more than a decade ago, and since then we have been developing new technologies for converting coal into liquid fuels.

We have developed an advanced catalytic process for converting coal into synthetic gas.

We have intensified our programme for extracting oil from tar sands, the technology for which we developed in the Fifties.

Ten years ago we went into the nuclear energy business.

We pioneered laser techniques for enriching uranium.

In solar energy we are leaders in the area of photovoltaics, important for communications in the Third World, in navigation and in signalling.

Given time we're optimistic about our ability to develop new technologies to help solve the world's energy problems.

And do you know what encourages us most about putting our cat through the hoop and teaching it new tricks?

Its uncanny knack of always landing on its feet.



The world's leading energy company.

WEST EUROPE



Leaders of the Portuguese Democratic Alliance, Senhor Freitas do Amaral, left, Senhor Francisco de Carneiro and Senhor Ribeiro Teles, at a press conference in Lisbon yesterday after their election victory.

Portugal's new rulers propose policy reforms

Lisbon, Dec 3.—The platform of the four-party Democratic Alliance of the centre right which gained control of Parliament in the Portuguese election today, calls for reforms in constitutional, economic and social matters, as well as in foreign policy.

The main points include the creation of a market-based economy similar to that of the EEC countries, improvement in the standard of living, decentralization of government and revision of the constitution.

It also calls for complete participation in Nato and integration into the EEC through development of regular, formal contacts with its members.

Other economic proposals

call for the creation of jobs, tax cuts and a reduction in the cost of living.

In social matters, the Democratic Alliance proposes to promote equality and to improve public services in education, health and housing.

The proposed constitutional revision could not be undertaken before next year's general election, and might include the use of a referendum.

On national defence and foreign policy, the Alliance calls for making the armed forces answerable to the civil Government, and for the defence of peace and international justice in the causes of liberty, democracy and human rights.

The Democratic Alliance comprises the Social Democratic Party or Dr Francisco de Carneiro, who is the dominant leader of the Alliance, the Christian Social Democrats of Senhor Diogo Freitas do Amaral, the small popular Monarchist Party, of Senhor Goncalo Ribeiro Teles and the Reform Movement, which was not represented in the former Parliament.

The victory of the Alliance was heralded by the right-wing press as a "change of society."

"Never have so many Portuguese said 'no' to socialism," said the newspaper O Dia in a headline.

The new Government, to be formed after the new Assembly meets in the middle of the month, faces a difficult task because of the Alliance's narrow majority and the opposition of Dr Sampaio to President Ramalho Eanes.

The Alliance will be confronted with a politically reinforced opposition because of Communist gain of seven seats. However, the victory of the Alliance in the south, especially in Alentejo, considered a leftist stronghold, and the collapse of the Socialist Party, indicate a trend to the right.—Agence France-Presse.

Bernard Levia, page 12
Leading article, page 13

Sharp SPD attack on Herr Strauss

From Patricia Clough
Berlin, Dec 3

Herr Willy Brandt, chairman of the Social Democratic Party (SPD), today launched a blistering attack on Herr Franz Josef Strauss, telling West Germans that they would lose the hard won confidence of the world if he became Chancellor.

He said a victory for Herr Strauss in next year's Bundestag elections would mean fear in Germany, fear for Germany and fear of Germany. It would be a political gamble, in which we Germans have much to lose and nothing to win.

Herr Brandt was speaking at Social Democratic congress here in which the party will be preparing for one of the most important election campaigns since the war, the contest between Herr Schmidt and Herr Strauss.

For all the strong antagonism towards Herr Strauss in the SPD, Herr Brandt's attack was exceptionally sharp. The opposition candidate was, "a zealot without faith, a missionary without a mission." He was at the same time domineering and rebellious against moderation, reason and tolerance.

energy made him the symbol of a ruthless "above society."

Herr Brandt said Herr Strauss would plunge West Germany back into the conditions of the pre-war Weimar Republic when division and strife led to the collapse of democracy.

At stake in the election was the confidence that the world now had in West Germany. "This confidence, which we have built up with much effort, is our capital. We must not squander it. Germany cannot afford Strauss instead of Schmidt."

Herr Brandt made much of fear among many West Germans, not only of Herr Strauss, but of the future, the uncertainties of the world situation, the energy crisis, Iran, and of an increasingly anonymous society.

The slogan of the congress is "security—and also certainty—in the 80s."

All over the country posters depict Social Democratic candidates as confident, experienced and reliable. Herr Schmidt, for instance, is shown in absolute command at the helm of his yacht.

The message of the posters and from congress is one of reassurance.

Jogger shot dead
Brussels, Dec 3.—A Belgian policeman, Herman Dhainaut, who shot and killed a jogger, Michael Varoquaux, aged 33, as he was passing through a wood near Mons told police that the jogging was frightening the game. The gamekeeper is now in prison.

Senator accuses French television of subservience

From Charles Hargrove
Paris, Dec 3

Senator Henri Caillavet, the expert of the Upper House on radio and television, has mounted his charge again to battle against the windmills of the former ORTF, the French broadcasting organization, split in 1974 into four autonomous—but not, their critics say, independent—companies.

The fact is that neither under the way of the centralized ORTF, nor since its breakup, have viewers had access to programmes of a variety and quality comparable, the experts readily admit, with those of the BBC and ITA.

But they maintain that the setting up of an independent channel would be a cure worse than the disease, instead of an incentive to productive competition.

The recent spate of "scandals" whether over Emperor Bokassa's diamonds, or the suicide of M. Robert Boulet, the President's own television interview last week by a group

Conciliatory tone on fish adopted by Mr Walker

From Our Own Correspondent
Brussels, Dec 3

A conciliatory note was struck here today by Peter Walker, the Minister of Agriculture, at the opening of a meeting with his counterparts from other EEC member states to discuss the establishment of a new common policy on fishing rights.

The meeting had been awaited with some interest as the first test of Britain's attitude towards EEC negotiations after the failure of last week's "summit" meeting in Dublin to give Mrs Thatcher the £100,000 cut the Prime Minister wanted in Britain's net contribution to the Community budget.

Mr Walker told journalists that his aim now was to set up a common policy that would "sensitively balance the needs of Europe and deal with the fishing requirements of member states."

Mr Walker said that he was pleased with the bilateral talks which had taken place in Brussels. He believed that "with hard work over the coming months" one of the Community's achievements next year could be a new fishery policy.

Despite his conciliatory tone, however, Mr Walker made clear that Britain's basic demands remained "in no way different" from those put by the previous Labour Government. These include a lion's share for British fishermen between 12 and 50 miles from the British coast and exclusive rights within 12 miles.

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of rather tame journalists (by British standards at least) has revived the debate whether—as the left maintains—the Government's control of television is even more complete than under General de Gaulle, but more subtle in its methods.

The accusation is that none of the television channels took up "hot potatoes" like the diamonds affair until the press had provided an ample excuse for doing so.

The burden of M. Caillavet's criticism in his report to the Senate which came up for discussion today, is that French television programmes are only "lukewarm water with a tincture of colour," that political broadcasts are flat and lenient, that advertising is gaining more and more ground, and that there prevails in several channels a form of stardom and old-boy relationship which is detrimental to information.

"People tune in to Giscard or Mitterrand or Duhalme (the most popular commentators) when they should be taking an interest in news. By dint of subservience to the Govern-

WEU clash on arms purchases

From Our Own Correspondent
Paris, Dec 3

The Western European Union Assembly, only European Assembly with responsibilities in the field of defence, had plenty of matters to get its teeth into when it opened here today.

They include the proposal to move the headquarters of the Assembly from Luxembourg to Brussels, the Warsaw Pact; the Salt 2 agreements and their impact on European security; and the situation in the Middle East, the subject of a powerful report by Sir Francis Bennet (Britain: Conservative).

When it came to the hardy annual, the organization and streamlining of European arms purchases and production, the delegates could be expected to provide the usual confrontation between "Atlanticists" and what might be called "European nationalists."

Some fireworks were bound to be caused by the adoption of the defence committee's report on this subject while most of the French members were absent, detained by the debate in the French National Assembly on the defence estimates. The report, written by Mr Karl Heinz (Luxembourg, Liberal) came in for some sharp French criticism.

M. Jacques Baumel, a Gaullist deputy did not hold back the truth. He said that its recommendation for the creation of a "market of defence materials" covering the whole of the alliance showed the ultimate objective of the text. "In such a conception, there would no longer be a proper European solidarity. . . . One would, in the event of a unification of the Atlantic, witness a distribution of tasks which must inevitably confine European industries to the role of subcontractors and producers of low technology equipment."

Strike curtails Spain's weather service

From Our Own Correspondent
Madrid, Dec 3

Employees of Spain's meteorological service went on strike today but those involved in "minimum essential services" for safety and national defence were ordered by the government to remain on duty. Government to remain on duty.

Skeleton crews furnished essential weather reports at four principal airports after the 48-hour strike began at 7 am.

Their union warns that unless the demands are met a strike of indefinite length will follow.

Libya apologizes: The Libyan Government has apologized to the United States for yesterday's attack on the American embassy in Tripoli. State Department officials said in Washington today.

But they said the apology was insufficient without stringent new security measures to protect both American officials and other United States citizens in Libya.

The United States yesterday protested strongly to the Libyan Government about what a State Department spokesman called "an inadequate and unresponsive action" to protect the American mission.—Reuter.

OVERSEAS

Mr Kennedy breaks ranks with attack on Shah as President prepares to announce candidacy

From Patrick Bryan
Washington, Dec 3

President Carter will formally announce tomorrow that he is a candidate for reelection next year. The original plan was for the President to make a fighting speech, a fund-raising dinner and then to set off on a tour of half a dozen states, getting his campaign off to a rousing start.

This was thought necessary because of his low standing in the opinion polls. Even so, he has not yet made his plans, but have helped him politically. He has had to cancel all his out-of-town engagements since the American Embassy in Tehran was seized a month ago, and has abandoned his tour of the country.

The advantage to the President has been the eclipse of Senator Edward Kennedy's active campaign, which has been on the inside pages of newspapers. Kennedy has been concentrated on the President.

Furthermore, the President has won considerable approval for his handling of the crisis so far. His friends, Democratic

and Republican, have been forced to seek round the flag and to proclaim their support for him.

The announcement of the President's candidacy will be followed by a series of "house parties" to raise money in every state in the Union. As in 1976, Mr Carter is concentrating on the early campaign and states to begin with, notably Iowa, where his people profess guarded optimism.

Iowa begins choosing delegates to a state convention, which will in turn choose delegates to the Democratic National Convention, in Kansas City, held across the state on January 21. Mr Carter's victory in 1976 began in the snows of Iowa and he hopes to repeat the achievement this time. The first regular primary, on February 27, will be in New Hampshire.

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Calls in US for Shah to face martyrdom

From Michael Leppman
New York, Dec 3

A notion gaining ground here as the Tehran hostage crisis drags on is that the Shah could end it by stroking by voluntarily returning to Iran as a martyr. On Friday The New York Times printed a letter from a reader in Cleveland, Ohio which became the subject of comment on radio and television.

Leppman: The Shah of Iran has a golden opportunity to end this crisis. He should return to Iran as a martyr. On Friday The New York Times printed a letter from a reader in Cleveland, Ohio which became the subject of comment on radio and television.

The letter went on to suggest that the Shah could end it by stroking by voluntarily returning to Iran as a martyr. On Friday The New York Times printed a letter from a reader in Cleveland, Ohio which became the subject of comment on radio and television.

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Hint of compromise in eight-point list of demands

Iran given Kurds' autonomy plan

From Robert Fisk
Mishabad, Iran, Dec 3

A secret meeting in the mountains of north-western Iran, leaders of the country's five million Kurds have presented the Iranian Revolutionary Council with an eight-point plan for Kurdish autonomy.

The document, which contains the most detailed and specific demands to have been made by the Kurds since their secessionist revolts began more than 30 years ago, calls for an enlarged Kurdish province, an autonomous government and a guarantee of autonomy to be written into the new Iranian constitution.

The paper listing these demands, a copy of which has been made available to The Times, was handed over by Sheikh Ezzeddin Hosseini, the Kurdish spiritual leader, to Mr Daryush Forshar, the Iranian Government negotiator, six days ago. Mr Daryush is scheduled to return to Kurdistan tomorrow to discuss the Revolutionary Council's reply.

If the Kurds receive no satisfaction from this, then the latest ceasefire—which was implemented after a protracted fighting around Mishabad and Sanandaj last month—may not be renewed when it runs out in a week's time. And since voting is already taking place on Iran's new Islamic Constitution, at least one of Sheikh Hosseini's demands cannot be met.

Part of the national budget should be devoted to Kurdistan and that this regional budget should be expanded to take account of the backwardness of the region which has been imposed on Kurdistan in the past.

Kurdish representatives should play a role in central government.

Foreign policy, national defence (the Army), the national economy and long-term economic planning should rest with the central government.

Democratic freedoms such as freedom of the press, free speech, political and religious freedom should exist all over Iran.

The document makes it clear that the Kurds are prepared to "negotiate" on the demands and that Sheikh Hosseini might therefore be prepared to make some compromise. He would, for example, have to accept a government promise of later changes in the constitution if his first condition was to be fulfilled.

Although the eighth demand is theoretically met in the wording of the constitution, such basic rights as "not going to the army" and "infringing the tenets of Islam—a caveat in the constitution of which the Kurds are deeply suspicious."

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Few Americans have moved out of Kuwait

Kuwait, Dec 3.—National guardsmen armed with machine guns took up positions outside the United States embassy here after anti-American demonstrations on Friday. An estimated 3,000 people were dispersed by Kuwait security forces, although no arrests were reported.

Although Kuwait was one of 14 Muslim countries where the United States has urged its nationals to undertake only official travel, the embassy said today that few Americans had left. It said there were about 2,500 Americans living in Kuwait. About 20 dependants had left after Washington's safety directive but the move was only reported.

The State Department urged its diplomatic missions in the 14 countries to evacuate dependants and non-essential personnel on a voluntary basis because of tensions following the Iranian crisis.

The spokesman said the embassy offered to help dependants leave Kuwait if they wished but he said there had been no requests. Apart from diplomatic staff, there are American businessmen, oil company employees and other private firms.

Libya apologizes: The Libyan Government has apologized to the United States for yesterday's attack on the American embassy in Tripoli. State Department officials said in Washington today.

Two American sailors shot dead in Puerto Rico ambush

From Our Own Correspondent
New York, Dec 3

Two United States sailors were killed today when terrorists ambushed a Navy bus near San Juan, Puerto Rico, and opened fire on the occupants. Ten other persons, including a woman, were seriously injured.

It was the most serious incident for several years in a low-level but persistent guerrilla campaign by groups seeking full independence for the island.

The attack was believed to be revenge for the death three weeks ago of Angel Rodriguez, a United States citizen, in a car crash. His wife was found in his car in Florida. He had been arrested with 20 others for trespassing on Navy property at Vieques, an offshore island which has been a weapons training range and has been a focus for protests by nationalists.

Puerto Rico has commonwealth status with the United States. Although not a fully-fledged member of the Union, it is linked economically, and Puerto Ricans have complete rights as United States citizens, including the right to settle on the mainland. They also receive welfare payments from Washington.

The question of a permanent future status for the island has been long debated. Parties supporting a complete break from the United States, in other words independence, seldom receive a significant number of votes at elections.

Of the other options, some favour the continuation of the commonwealth link and others

Senate support for President over sanctions

From David Cross
Washington, Dec 3

The United States Administration today secured support in the Senate for a policy of retaining economic sanctions against Zimbabwe Rhodesia until the Lon peace talks are concluded.

The Senate foreign relations committee agreed by a vote of eight to nil that it should continue for the time being in spite of the reservations of some conservative members.

If the President decides to raise sanctions the decision could be overturned by Congress. In that case, there would be a majority in favour of the lifting of sanctions both houses of Congress.

The committee was following a decision on the way between the State Department and Mr Jesse Helms, a Republican member of the Upper House who leads a group of conservative senators.

The State Department argued that the lifting of sanctions would jeopardize their own but several senators argue that the Administration is being the talks simply a excuse for prolonging indefinitely.

Zanu picket paper over merger story

From Our Own Correspondent
Salisbury, Dec 3

A crowd of about 150 Zanu supporters demonstrated outside the offices of the National Observer newspaper today, protesting against a story in the latest issue of this African-oriented weekly which said the party leader, the Rev Ndabingi Sithole, was seeking an alliance with the United African National Council led by Bishop Abel Muzorewa.

The newspaper, owned by Rhodesia Printing and Publishing Company, the National Observer, the Herald and the Sunday Mail. The Salisbury branch manager of the company, Mr Michael Smith, locked the glass front doors of the building preventing a crowd from entering. A white police officer spoke quietly to the crowd in Shona while a three-man detachment was allowed in to see the editor.

which time numerous copies of the National Observer were scattered and a song and dispersed quietly one was hurt.

UN Committee: Jan Kwana, Nigeria, said as the Secretary of a Security Committee set up under a resolution of November 23, demanding recent Zim Rhodesian attacks on Zim destroying road and rail links, the committee was "likely to help to implement resolution, particularly parts calling for compensation to Zambia by the 'responsible authorities' and urging Nations members to help Zim in its economic recovery."

The committee is to go back to the Security Council by December 15.—Reuters.

Czech reformist Dr Kriegl dies

Dr Frantisek Kriegl, a leading reformist in the Prague Spring, died yesterday in Prague, aged 71, according to the Palach Press news agency.

He was the only member of the Dubcek team who witnessed the pressure of the Soviet leadership and refused to sign the so-called Moscow agreement; and he later was the most prominent member of the Charter 77 movement.

OVERSEAS

Israeli Government facing storm over allegations by Amnesty that Arab suspects were tortured

From Christopher Walker
Jerusalem, Dec. 3

Israel is facing the prospect of a new international controversy over detailed allegations that suspected Arab terrorists in the occupied West Bank and Gaza Strip have been tortured by members of the security forces.

The allegations are understood to be contained in a confidential document sent for comment to Mr. Begin, the Prime Minister, and a number of his Cabinet colleagues. The document was prepared by a three-man Amnesty delegation which visited Israel in June, and spoke at length to Arabs held in military custody in the occupied territories, to prisoners who had been released, and to government representatives.

Diplomatic observers point out that the security forces are already coming under international criticism as a result of disclosures in recent weeks that two officers, one convicted of murdering a prisoner and the other of ordering the murder of a prisoner during the 1978 invasion of Lebanon, both had

their sentences reduced by General Rafael Eytan, the Chief of Staff.

In Jerusalem today Mr. Gabriel Bach, the Attorney General, was summoned to appear before a special session of the subcommittee of the Knesset committee on Law, Justice, and the Constitution. The meeting was called by the chairman, Mr. David Glass, of the National Religious Party, who had been sent a copy of the Amnesty document.

"The attorney general informed the committee about the procedures being followed inside the Ministry to check all the cases which have been brought to our attention by Amnesty International."

The spokesman refused to disclose the number of cases of alleged torture contained in the document, or the nature of the specific charges levelled against the security forces. He said that each individual case would be the subject of separate checking by the Prime Minister's office and the defence, interior, and justice ministries.

Although the Amnesty docu-

ment is understood to have arrived in Jerusalem early last month, the first hint of its existence came today in a lengthy story on the front page of Ha'aretz, the independent Hebrew daily.

According to the newspaper, the Amnesty document claims that there is "prima facie proof of the torture of security suspects in the occupied territories by interrogators and warders". It quotes Amnesty as calling for the setting up of an independent commission of inquiry to investigate the charges.

Policemen jailed: Two Israeli policemen have been jailed by a Jerusalem district court for what the judge called "sacred mistreatment" of an Arab during interrogation. One was sentenced to two years in prison and the other to one year.

They were found guilty of mistreating a Hebron man while interrogating him about the death of a relative. A police spokesman said they covered the man's head with a bag and punched and kicked him. When he refused to confess, they forced him to strip and sexually abused him—AP.

Thais cut off food aid to save refugees

Bangkok, Dec. 3.—The Thai military authorities have cut off relief supplies to more than 200,000 Kampuchean camped near the frontier in an attempt to persuade their leaders to allow them to cross into Thailand, military sources said today.

The right-wing Khmer Serei have control of the encampment opposite the Thai border village of Nonmarkoon, 170 miles east of Bangkok. No supplies were delivered today. Up to 10,000 people are said to be in the camp, military sources said.

The Thai military authorities want to remove a large number of the estimated 500,000 to 700,000 refugees massed in the area to a refugee camp at Khao I-Dang, eight miles inside Thailand. They fear for their safety if fighting between the Phnom Penh government and the ousted Pol Pot regime comes nearer.

In the two weeks since the operation to fill Khao I-Dang started, only about 40,000 people, half the projected total, have entered it, mostly because of resistance from the Khmer Serei who fear their power base would be eroded.



Empire State jump: Elvira Adams, aged 29, leg. Police said she was caught by a strong gust of wind and was blown on to a ledge after falling from the observation platform on the eighty-sixth floor of the Empire State building and suffering only a broken woman to safety.

PLO pledge to reunite Palestine peacefully

By Edward Mortimer

Palestinians would use only "peaceful and democratic" means to reunite Palestine, once they had secured a "mini-state" in part of the country. This assurance was given in unusually clear terms in London yesterday by Mr. Khalid Al Hassan, chairman of the foreign relations committee of the Palestine Liberation Organization and one of the closest advisers of Yasser Arafat, the PLO leader.

Mr. Al Hassan was speaking at an international seminar on Jerusalem, organized by the Islamic Council of Europe and sponsored by the Ministry of Information of Saudi Arabia.

The general of Saudi Arabia, Prince Fahd bin Abdul Aziz, was unable to be present because of "other commitments", presumably not connected with the emergency in Mecca.

Mr. Al Hassan accused the superpowers of trying to solve the conflict on new terms "continually invented to suit the selfish interest of the power, forgetting the essence and tackling the nature of the problem."

Thus, the United Nations resolution on 242 of 1967 took no account of previous resolutions on the rights of the Palestinians, and the Camp David agreement took no account of the resolution of 242. Such solutions did not represent peace, because they were not based on justice and cooperation, but only on "security and stability to keep the oil flowing."

He compared them to a dictatorship maintaining itself in power by physical force, but containing within itself the seeds of its own destruction.

The Palestinians believed in "the power of right" and were against "the right of power" and were willing to live in peace with the Jews in a democratic state, he said.

"To prove our good intentions, we said let us have a mini-state in part of Palestine, provided that it doesn't stop us from using peaceful and democratic means to reunite. Establish an independent state, and then the peaceful means will follow to reunite Palestine."

How nation was ruined by dictator

From Alan McGregor
Geneva, Dec. 3

How the economy of Equatorial Guinea, which had one of Africa's highest per capita incomes in the 1960s, was devastated under the regime of President Macias Nguema is described in a report by Dr. Alejandro Artucio, issued by the International Commission of Jurists.

He was the commission's observer at the trial in Malabo at the end of September when Mr. Macias and six of his co-laborers were sentenced to death and executed by firing squad.

Dr. Artucio says the trial was "as fair and equitable as could be expected in the exceptional circumstances in which it took place". A dictator paid the price for 11 years of systematic violations of human rights and mass murders—474 victims were named in the trial. Of the 12 ministers in the cabinet, 10 were murdered.

The report says Mr. Macias removed the national treasury from the state bank to his own home so that it became inextricably intermingled with his personal finances.

Whereas in coming to power in 1968 he received the equivalent of £8,500 a year, his revenue in 1978 was more than £5m—compared with the average official salary of £500 to £1,000.

In the two years until September, his savings increased twenty-fold to £6.5m, on which he ordered that 8 per cent interest be paid.

One citizen in every four was in exile, the economy was paralysed, 90 per cent of the public administration no longer functioned.

Colonel Prachak Sawangchit, officer in charge of military operations in the border province of Prachinburi, said the government had found evidence that the supplies had been distributed to troops and not civilians.

He said he also received reports that leaders of armed Kampuchean had sold the supplies to Khmer Rouge guerrillas.

Mr. Henry Samrin, the Kampuchean leader, has bitterly criticised the border province of Phnom Penh, which he said was a "co-ordinated campaign to rally opposition to the pro-Vietnamese Phnom Penh government."

Mr. Samrin described Prince Sihanouk as "China's last card". Peking "could no longer count on the bloodthirsty (Khmer Rouge) traitors" he told a rally on Saturday.

Vietnam is accusing China and the United States of launching a coordinated campaign of allegations against Hanoi about famine relief.

The official Hanoi radio monitored in Bangkok said that charges of a diversion of international aid from Kampuchea to Vietnam were "a vicious and brazen political move."

It added: "It is part of propaganda campaign being conducted by the Peking expansionists, the United States reactionaries and other forces to distort the facts about Kampuchea."

This was Hanoi's first public response to recent allegations against Vietnam by refugees, and western diplomats, who accused Hanoi of appropriating international relief aid to Kampuchea.

The radio said Vietnam, the Soviet Union and other communist countries had sent hundreds of thousands of tons of rice and other necessities to the Kampuchean people—Reuters, AP, Agence France-Press.

Exile fails to become Brazil's Lenin

From Patrick Knight
Sao Paulo, Dec. 3

As Brazil's Congress is preparing to adjourn for the summer recess on Wednesday, fresh political alliances are emerging from the country's two main parties, formally dissolved a fortnight ago.

The Brazilian Democratic Movement (MDB), the main Opposition front, has split into three parties in the past few days. One of them, the Brazilian Labour Party (PTB), is led by Senator Leonel Brizola, the populist leader, who recently returned to the country from exile. The limited support he has succeeded in drumming up for the new party has surprised observers.

Political parties must have a minimum of 48 deputies in order to win official recognition, but the PTB has so far only attracted 30.

Paradoxically the Government might now have to detail some of its own deputies to join the PTB to get the party off the ground. This device has been used before in recent years.

The PTB is now the main weapon in the Government's tactical arsenal to divide the opposition parties growing out of the old MDB stump, and clearly it will not be allowed to die for lack of support.

Reacting to this possible Government intervention with a certain embarrassment, Senator Brizola draws a parallel with the return to Russia of Lenin in 1917 in a sealed train provided by the Germans. It did not have the result the Germans had expected, he admits wryly, although it is clear from the limited impact Senator Brizola is having that he is no Lenin either.

The Social Democratic Party (PSD), the new grouping of the centre, which draws members from both dissolved parties, is to be led by two men from Minas Gerais state, Brazil's industrial heartland. Senator Magalhães Pinto, a previous Foreign Minister, and former MDB Senator Tancredo Neves. The PSD has the allegiance of more than 80 deputies.

It is expected to back the Government on most issues, although the withdrawal of its support could jeopardise the Government's slender overall majority.

In a further metamorphosis, the surviving portion of the Brazilian Democratic Movement is to change its name to the Party for Brazilian Democratic Mobilization, a complex title, but one which means the party will merely have to add the letter "B" to its original initials of MDB, which have proved an effective vote-raiser in recent elections.

It remains to be seen whether the deputies who back the Workers' Party (PT), an independent parliamentary block at this stage, or stay with the PMDB movement.

As the political wheeling and dealing continues, it now seems certain that the local elections scheduled for next year will not take place, and that Brazil will remain in virtual political limbo until November, 1982, when the new parties will face the electorate for the first time.

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He clearly saw the occasion as an opportunity to put the Palestinian case to the British public, "here in London, the place where the whole tragedy was planned and carried out, an allusion to the Balfour Declaration and the role of the British mandate in bringing about the Zionist colonization of Palestine."

"At last we find," he declared, "the public opinion of Great Britain will realize they have made a great mistake in the past, and they will have a duty to reform what they have achieved."

He compared them to a dictatorship maintaining itself in power by physical force, but containing within itself the seeds of its own destruction.

The Palestinians believed in "the power of right" and were against "the right of power" and were willing to live in peace with the Jews in a democratic state, he said.

"To prove our good intentions, we said let us have a mini-state in part of Palestine, provided that it doesn't stop us from using peaceful and democratic means to reunite. Establish an independent state, and then the peaceful means will follow to reunite Palestine."

Ramallah protests Palestinian civilian demonstrators today in Ramallah, on the occupied West Bank, against Israel's plan to deport Mr. Bassam Al Shaka, the Arab mayor of Nablus, for his alleged verbal support of guerrilla activity.

Merchants in Ramallah and other towns of the area observed a general strike and school pupils took to the streets shouting anti-Israeli slogans.

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More bodies at polar crash can be removed

Scott Base, Antarctica, Dec. 3.—Rescue workers now hope to recover more bodies than had been expected from the wreckage of the Air New Zealand DC-10.

If weather conditions remain good for the next 24 hours, the first group of bodies should be removed tomorrow.

Japan takes £1,000m package to Peking

From Our correspondent
Tokyo, Dec. 3

Mr. Masayoshi Ohira's visit to China on Wednesday will be the first trip of Japanese Prime Minister. It will be the first trip of Japanese Prime Minister. It will be the first trip of Japanese Prime Minister.

Chinese courts urged to pass stiff sentences

Peking, Dec. 3.—Chinese courts were today urged to hand down harsh sentences, even at the risk of making "inevitable" errors.

Just one month before a new legal code comes into force, the Peking Daily called on courts not to be afraid of what people will say and nor to allow any criminal "to escape the arm of the law". It said the fear of people's reactions had haunted "certain comrades."

The paper said judges should "under no circumstances hold back from settling a case for fear of the slight risk" of making judicial errors.

General strike in Assam against polling

Delhi, Dec. 3.—Life in Assam, India's north-eastern state, was brought to a virtual standstill today by a general strike called to back demands for a postponement of next month's general election there.

The Press Trust of India said that government offices, schools and shops closed down and train and bus services were suspended.

Assamese organisations, which called the strike, said they would picket government offices in the state from Wednesday to press for the decision of names of non-Assamese from the electoral rolls.

Assamese have clashed with immigrants from West Bengal who are protesting against attempts to strike their names from the electoral rolls. In the past weeks 12 people have been killed in the mounting violence and dozens injured—Reuters.

General Zia eludes query about new Parliament

From Our Correspondent
Islamabad, Dec. 3

President Zia ul-Haq of Pakistan, who asked today about the possibility of a new Parliament for Pakistan, replied that he was engaged in a "very important task" and did not want to create any uncertainty in the country.

Talking to reporters in Quetta on his arrival on a two-day visit, the Chief Martial Law Administrator said that he had set forth four objectives. "Unless I fulfil those I do not want to create any uncertainty in the country."

The four objectives were: The restoration of law and order, elimination of corruption, stabilisation of prices and the general economy and introduction of basic Islamic reforms.

Answering questions earlier in Karachi about a proposed controversial amendment to the penal code empowering the police to arrest an editor or publisher of a publication without warrant for news or articles alleged to be defamatory, President Zia said that the measure sought to protect "responsible citizens" of the country from irresponsible journalists.

The proposed amendment has been opposed by the Publishers' Society. It provides for up to five years' jail with hard labour for a journalist even if the information is in the public interest.

General Zia said in Quetta that the tightening of martial law on October 16 had so far yielded encouraging results. He claimed that tighter martial law had been more effective and was appreciated by the people.

He expected that the right kind of new leadership would emerge from the younger generation. He did not intend to create any uncertainty in the country.

The members of local bodies elected about two months ago, Flood warnings: A radar system was installed today in Lahore as part of an improved flood warning system for the Indus basin, which is ravaged by floods every year causing loss of lives and damage to crops. The project which is being constructed with international assistance is expected to be operational by the next monsoon season. It is to make Pakistan independent of Indian assistance in obtaining rain data and information on the state of the river in the upper catchment areas.

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Soviet attacks on China resume as talks adjourn

From Michael Binyon
Moscow, Dec. 3

Mr. Wang Youping, the Chinese Deputy Foreign Minister, who has led the Chinese delegation here, said today that the talks had been adjourned for a few days to allow the Chinese to prepare for the next round of talks.

Chinese sources say that nothing was agreed on the border dispute, and the meeting was a courtesy call before Mr. Wang returns to Peking. Last week the two sides ended their sixth and final session of talks with no significant progress having been made.

The next round of talks will be held in Peking, probably sometime in the spring. The decision to alternate between Moscow and Peking was virtually the only point of agreement to have come out of the five preliminary and six plenary sessions. The agenda still remains unresolved.

Both the Russians, led by Mr. Leonid Ilyichov, a Deputy Foreign Minister and veteran negotiator with the Chinese on the border dispute, and the Chinese appear to have done little more than restate their original positions at each session.

Meanwhile, both sides have kept up the propaganda barrage. Moscow toned down its attacks a little when the talks began to back up its accusation that it was the Chinese who were poisoning the atmosphere for the talks and the routine attack on China was dropped.

From the keynote speech on the November 7 anniversary of the revolution.

However, Moscow has now returned to its daily denunciation of Chinese policies around the world. In the past week it has accused China of preparing a new war against Vietnam.

Chinese courts urged to pass stiff sentences

Peking, Dec. 3.—Chinese courts were today urged to hand down harsh sentences, even at the risk of making "inevitable" errors.

Just one month before a new legal code comes into force, the Peking Daily called on courts not to be afraid of what people will say and nor to allow any criminal "to escape the arm of the law". It said the fear of people's reactions had haunted "certain comrades."

The paper said judges should "under no circumstances hold back from settling a case for fear of the slight risk" of making judicial errors.

Labour rift greets Fraser return

From Douglas Aiton
Melbourne, Dec. 3

Mr. Malcolm Fraser, the Australian Prime Minister, returned to work today after more than five weeks in bed suffering from pneumonia and pleurisy, amid rumours of an imminent cabinet reshuffle.

His return came at a time when a poll in the influential Melbourne newspaper, the Age, showed that rating of his performance as Prime Minister has risen from 22 per cent to 24 per cent between September and November.

While this might not appear immediately impressive, it is the first time for more than a year that any poll has shown the public's estimation of the Fraser government's performance to be anything but plummeting.

Furthermore, the same poll showed that support for Mr. William Hayden, the leader of the Opposition, has fallen.

A number of factors may have contributed to this slight change in the share of political popularity. Unemployment, the cause of Mr. Fraser's troubles, recently showed a small amount of improvement. The October figures showed that the percentage of unemployed had fallen from 6.1 per cent to 5.9 per cent.

The number unemployed is now 389,100 which is 22,000 more than the same month last year. It has clearly been of considerable irritation to the Opposition during a time when the unemployment figures are the worst since the Depression, the government has chosen to fight inflation first and unemployment second.

The fact that the fight against inflation has met with some success has done surprisingly little for the Government's standing. Every poll taken over the last 12 months has put the Labour's chances of winning an immediate election higher than the Government's, although the polls were taken when the next election was a fair way off, thus tempting people to register a harmless rebuke.

Mr. Fraser's slight increase in popularity may also be partly due to the overall ineffectuality of Mr. Hayden as Opposition leader, which has been compounded recently by the entry into the political sphere of Mr. Robert Hawke, who for the past 10 years has been president of the Australian Council of Trade Unions.

Mr. Hayden took over the leadership at a time when contempt for Mr. Gough Whitlam, the former Labour Prime Minister, was running at a high level. Mr. Hayden, a quiet and philosophical man with a tendency to be seen to complain too often, presented an acceptable alternative after the flamboyance of Mr. Whitlam. His style is, to say the least, low key.

Thus, with an election a year ahead, and Mr. Fraser's performance dwindling in popularity, Mr. Hayden was looking a bright prospect until Mr. Hawke threw his cap into the ring.

Two months ago Mr. Hawke won preselection for a safe Labour seat, a move which has nevertheless thrust the Labour movement into confusion, as more Labour supporters would prefer him as leader of the Opposition to Mr. Hayden. To make matters worse, Mr. Hayden and Mr. Hawke do not get on well and had an acrimonious exchange at a recent Labour conference, thus dividing the stamp even further.

In the meantime, it will shortly be seen if the Prime Minister's severe illness is to detract from his performance at a time when he needs to profit from the Labour turmoil.

Muslim minister quits to join Janata

From Richard Wigg
Delhi, Dec. 3

A prominent Muslim politician today became the third member of the caretaker government of Mr. Charan Singh to depart from the Cabinet, ally himself with a rival party for next month's general election.

Mr. Zulfikar Ullah resigned as Communications Minister, taking the Muslim National Front, of which he is convenor, into an electoral alliance with the Janata party.

Last week Mr. K. Brahmananda Reddy, the industry Minister, resigned. In October, the Prime Minister himself got rid of Mr. H. N. Bahuguna, the Finance Minister, accusing him of disloyalty. Both Mr. Reddy and Mr. Bahuguna have now joined Mrs. Gandhi's Congress.

Mr. Ullah's resignation comes amid steadily growing sentiment that the way Mr. Charan Singh has gone about cam-

paing clearly marks the Lok Dal party out as a loser even in northern India where it was supposed to be strongest.

Mr. Jagjivan Ram, the Janata party leader, eagerly called a press conference to announce Mr. Ullah's teaming up with him. In Uttar Pradesh, India's most populous state which could once again be decisive for the outcome of the election with its block of 85 seats, Muslims form over 15 per cent of the population.

Mr. Ullah's Muslim National Front, a grouping of five small parties recently formed, should, it is hoped, offset the electoral pull of Mr. Bahuguna, a former Chief Minister in the state, who though Hindu, always claims a large following among the minority community.

For Janata, with its predominantly Hindu high caste image, the alliance with Mr. Ullah should help to answer the frequent charge of communalism made against it.

Right-wing Hindu nationalist elements in the Janata Government of Mr. Desai were widely held responsible for inciting the anti-Muslim riots in Uttar Pradesh, most notably those in the university city of Aligarh.

In the three-cornered fights likely in Uttar Pradesh the Muslim vote is already being fought over by all three contending parties, for instance, promised to uphold Muslim personal law, despite the heavy impediments it imposes on Muslim women.

Mr. Ram promised today that the Janata party, if returned to power, would give adequate representation in all the government services to Muslims. Last August he publicly denounced the fact that Muslims number only 2 per cent in the Uttar Pradesh police forces. There have been well documented complaints of discrimination against Muslims towards Hindus.

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Legal battle in US to deport Nazi collaborator

From Ivor Davies
Los Angeles, Dec. 3

A legal battle resumes this week to deport one of America's Nazi collaborators, the Yugoslav-born Mr. Andrija Arukovic, who has been living in the Southern California seaside community of Seal Beach for more than 30 years.

Mr. Arukovic, who turned 80 last Thursday, was appointed Minister of Internal Affairs in the Nazi puppet Croatian Government that ran the country after the German overrun. He is accused of being partly responsible for the deaths of 770,000 Serbs and Jews, who were rounded up and put in camps during that time.

Mr. Arukovic, who rarely leaves his heavily guarded waterfront compound just outside Los Angeles, entered the United States in 1948 under an assumed name, using an Irish certificate of identity. Eleven years later an immigration commission approved a stay of deportation for him solely on the grounds that if he were forced to go back to his homeland he would be persecuted.

In October the Justice Department sought to lift the stay of deportation without holding new hearings. Its action was based only on a review of old administration records and application of the new amendment to the Migration and Nationality Act which was passed in October, 1978.

The amendment specifically excluded any Nazi collaborator who had "ordered, incited, assisted or participated in the persecution of any person because of race, religion, national origin or political opinion" from protection under the section relating to individuals who may be secured if sent back to their homelands.

However, Mr. Arukovic's Los Angeles lawyer, Mr. Ronald Bonaparte, filed an answer over the weekend arguing that the Government should be obliged to reopen his client's case and allow a full hearing at which evidence favourable to him could be introduced. Such a hearing would also compel the Government to prove to Mr. Arukovic's satisfaction that the Government's action was not a "persecution of Jews and Serbs at the time."

Even if a full hearing is ordered—and that appears unlikely—Mr. Bonaparte says adversarial rulings will be checked by him ultimately in the United States Supreme Court, which means that any possible deportation could still take several years.

CAMBODIA

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مركزاً من لاهل

Marcel Berlins and Richard Allen on the difficulties of London's casino operators

Why high-rollers are switching their bets

It has been a terrible year for casinos. Ladbroke's have now been confirmed on appeal as not being "fit and proper persons" to run their London casinos, and have lost their licences.

The four luxury London casinos belonging to the Coral group were raided, and as a result Mr Bernard Coral, who last week resigned as the head of its casino division, faces charges of conspiracy to pervert justice and other offences. Although these two groups have been the most direct sufferers, the ramifications have sent a chill of fear throughout an already apprehensive casino world.

Many of the difficulties faced by the London casinos stem from their reliance on wealthy foreign customers (the provincial casinos, although more numerous, contribute little to profits). Ladbroke's, for instance, revealed that in less than nine months this year £45m in foreign currency was exchanged for chips, which Ladbroke's chairman, Mr Cyril Stein, to quip that he would be applying for a Queen's Award for industry.

That sum, of course, does not include the money gambled by foreigners in sterling. But this dependence on foreign gamblers is now under threat for a variety of reasons, and the high-rollers are starting to go elsewhere.

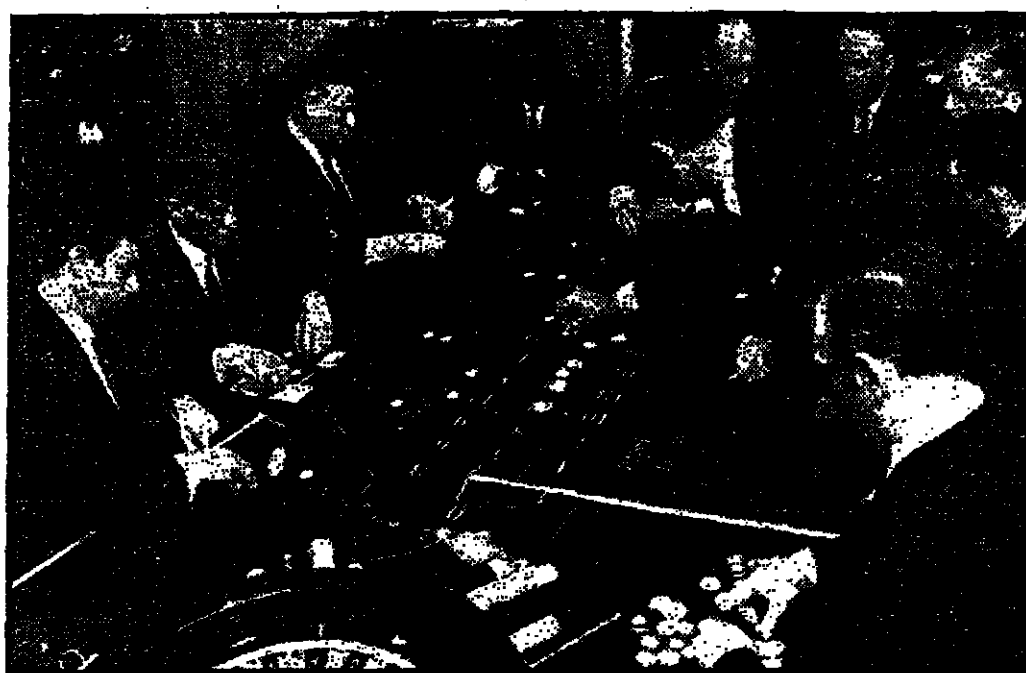
The relative strength of the pound, and higher prices, have made London a less attractive proposition for visitors, some of whom could have been expected to leave some of their money behind on the gaming tables, as well as for specialist gamblers.

Moreover, a significant proportion—perhaps a quarter or more—of the casino's best customers were Iranian. Their custom has already declined, and there is bound to be a continuing falling off of their contribution to London's gaming turnover.

A further ground for pessimism comes from the Ladbroke case itself. The courts have been told of numerous contraventions of the Gaming Act (many of them uncovered by Private Eye): registration numbers of cars parked out-

It is clear that the Gaming Board and the police intend to enforce the gambling rules strictly

Table-talk: Gaming Board inspectors training in London



side rival casinos noted and their owners traced through a police computer; commissions paid to those who introduced customers; based on the amount of their losses; lavish gifts and dinners to lure prospective clients; and breaches of the law requiring 48 hours between applying for membership and being allowed to gamble at a club.

It is clear that the Gaming Board and the police intend to enforce the rules strictly in future, which is hardly likely to appeal to a gambler who finds himself refused entry to a casino in which he wishes to spend his money.

More subtly, the very fact that two of the leading casino groups have the whiff of corruption or illegality about them—even if unjustified—is unsettling to some big-rollers who had up to now taken comfort from the probability that their personal safety and privacy.

Still looming in the background is the recommendation of the Royal Commission on Gambling last year that casinos should impose a betting duty of 7 per cent whenever money is exchanged for chips—the drop—(The total drop in English casinos has been estimated at nearly £1,000m). This

tax on the gambler, if brought into force, would certainly drive some big customers out of English casinos.

It seems, therefore, that the great casino boom of the 1970s is unlikely to continue, at least at the same pace, in the next decade. Ironically, in view of the Ladbroke case, it was the Government's decision in 1968 to get to grips with dubious operators, through the passing of the Gaming Act and foundation of the Gaming Board, that set the scene for the frantic activities of the seventies.

Ladbroke's, the largest operator, have more than quadrupled since 1974, to £41m last year, with casino profits contributing about half that total; and in the first nine months of this year, casino profits and other sources brought in more than £20m, the group revealed when, as part of its effort to save its licences, it hired off its clubs to a separate company.

Coral has seen its profits increase fivefold over the past four years, largely on the back of profits from its London gaming tables.

Perhaps 85 per cent of profits from all London casinos has come from overseas sources, dominated by Middle Eastern gamblers, but with some help, more recently, from Americans and Europeans

looking for relief from the humidity of the desert summers. At first, the Lebanon provided the perfect summer gambling retreat, but the eruption of civil war in 1975 forced them to seek new venues. With sterling on its knees and Britain providing an acceptable climate, London—the only major capital in the world to have casinos—was the ideal choice.

The effect of the arrival of the wealthy Arabs and Iranians on the London casino industry was dramatic. The profits of Ladbroke's, the largest operator, have more than quadrupled since 1974, to £41m last year, with casino profits contributing about half that total; and in the first nine months of this year, casino profits and other sources brought in more than £20m, the group revealed when, as part of its effort to save its licences, it hired off its clubs to a separate company.

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keen to take advantage of the confidentiality and exclusivity offered by the Mayfair gaming houses.

The casino bubble has not yet burst, however, in spite of speculation about the future, and even the unexpected Ladbroke and Coral traumas have not completely ruined City confidence in casinos. The fact is that the gaming industry has provided an astonishing return on capital employed—432 per cent in 1976, according to the Royal Commission on Gambling—and even a substantial drop in that rate can still be extremely attractive.

The market did, however, react strongly. About £60m was wiped off the value of Ladbroke's shares, while Corals saw the value of their shares drop by nearly a half, to around £50m. Some stock-brokers are now saying that this was an over-reaction; but, like international gamblers, institutional investors (who, earlier this year, held more than 30 per cent of Ladbroke's shares) recoil at the faintest suspicion of anything shady, and the shares of both groups are likely to remain depressed for the time being.

Both groups, realizing that the casino profits phenomenon could not last for ever—though their fears were geared more

to the Royal Commission's taxation suggestions—have adopted a policy of diversification. In its bid to turn casino cash flow into real assets, Ladbroke's has invested heavily in hotels, property, and the holiday business. Now this policy has accelerated recently can be seen from the group's acquisitions this year alone.

Among purchases have been the prestige Westmoreland Hotel (£11m), Lasky's hi-fi chain (£3m) and a pub and restaurant chain (£1.5m), and the group has entered into a property development deal in the United States.

The Coral group has followed a similar route, most significantly through its £56m takeover of the Ponds holiday group earlier this year (a sum which is now more than the whole Coral group is worth on the stockmarket).

Assuming that Ladbroke's interests in betting shops (they have 1,000), bingo and other entertainment activities would not be affected by what is happening on the casino side, the group would still be reasonably sizeable even without their casino operations. Like many imperious for growth and profitability, however, would have been removed at a stroke.

Whether or not the three Ladbroke's casinos refused their licence renewal will completely disappear, or whether other bidders could get the necessary permission to operate them, is not yet clear. Certain there are possible purchasers in the background, including Mr 'Tiny' Rowlands, whose Lomro group has apparently come close to a deal with Ladbroke's.

On the non-financial front, existing times can be expected. Mr Cyril Stein, enraged that the Ladbroke's licence applications were being opposed by Playboys and by disparaging comments made by Playboys, chief Mr Victor Lowndes, has promised that "the fur will fly".

There should be some bitter fighting when the renewal of other casino licences come up for consideration. It is likely that the Victoria Sporting Club, which was snatched by Mr Lowndes in a dramatic last-minute £6m cash bid, after they had seemed all set to go to another buyer.

Bernard Levin

Portugal's gift to the defenders of freedom

Who could have foreseen the transformation of Portugal, that most improbably oblong nation, into the forum for one of the most interesting and significant political debates in the modern world?

Well, I could for one. The overthrow by General Spínola's revolution of the Salazar-Caetano dictatorship naturally delighted me, as it did all those who care for freedom, but I was particularly pleased by its rapidity and completeness, because it demonstrated something I have spent most of my life arguing—that those who live under repressive regimes know that they do, and don't like it. That may seem obvious, but I assure you that it is not in the least obvious to many who speak and write about these matters, some of whom have been arguing the contrary for at least as long as I have been maintaining that most precious truth. The Soviet system, they insist, might not suit us, but they like it;

apartheid in South Africa is no doubt deplorable, but the blacks willingly accept it; Mussolini, of course, made the trains run on time; the rulers of Vietnam are enthusiastically supported in the hearts and minds of the entire people of that enslaved country; and Portugal, so the same argument ran before Spínola's overnight demonstration that it was a pack of lies, is the happiest nation on earth, and if you gave them a proper election they would keep their coat in it. (One of the many reasons for my wish to see freedom established in the Soviet Union is my conviction that the same truth applies there. But I do realise that the proof may have to wait a bit longer.)

Now, however, the Portuguese seem to have gone further, and demonstrated something else, even more interesting and hardly less important. Final return in the general election there are not yet in, but it appears that the moderate Democratic Alliance will have a

narrow but undisputed overall majority in Parliament. (Incidentally, Portugal has a system of strictly proportional representation; it is encouraging to see so definite a result emerging from a system often accused of ensuring that no party can command a majority of seats.)

What is most interesting about the result is that it represents a very substantial swing away from the soft-centred socialism of the Soares government, and that a radical break with the hitherto unquestioned assumption that only a system of state control can keep a country like Portugal, so recently escaped from tyranny, free.

The fallacy was obvious: state control was precisely what Portugal's previous rulers had used to bring back the Salazar regime, and not much longer before he is charged with actually having done so.)

And yet it seems to me that the message from the Portuguese voters is a singularly encouraging one for us in Britain—perhaps especially for us in Britain. When the dictatorship was overthrown, there was a desperately dangerous period in which it looked as if the country were about to be replaced by a far worse one, as the Communists moved swiftly to get their men into positions of power. The



Senor Carneiro: moderate

can be safely described as right extremism, if not, indeed, full-scale fascism. Senor Carneiro, as it happens, leads the Portuguese Social Democratic Party, but he is now firmly categorized as "right-wing" in the demography of the left here, and it will not be long before he is accused of wanting to bring back the Salazar regime, and not much longer before he is charged with actually having done so.)

And yet it seems to me that the message from the Portuguese voters is a singularly encouraging one for us in Britain—perhaps especially for us in Britain. When the dictatorship was overthrown, there was a desperately dangerous period in which it looked as if the country were about to be replaced by a far worse one, as the Communists moved swiftly to get their men into positions of power. The

danger receded, and the country became, and has remained, truly free in the political sense. But the Oliver Twists of Portugal, having had one bowl of liberty, have now had the temerity to ask for more, and not all the Bumbles of socialism have been able to deny them a second helping. From the Democratic Alliance they demand sense that they may get a healthy increase in economic freedom to go with their political democracy, and perhaps even political stability too; what is more, they may be right on both counts.

Even some of those here who welcome the Portuguese election result may express surprise at it, saying that democracy is such an infant growth there that the voters can only be expected to acquire so pronounced a taste for it that they want it extended. This is a craven argument; human beings—Portuguese as well as British and Russian as well as South African—no more have to "learn" that freedom is good for them than that sunshine is. (Besides, they have had six years of socialism, a period quite long enough for them to discover that that certainly doesn't work.) But we in Britain have a particularly good reason for desiring comfort and hope from the Portuguese swing. After all, we did something very similar in Britain only a few months ago, and the voters' decision is now under attack more fiercely than the battle for, and decision and ensuing policies have been in my political lifetime, not even excluding the reforms of the Attlee govern-

ment. (The similar attack on them started much later.)

The struggle going on in this country is between a government which would like to establish a free election, and those who intend to prevent that government putting its declared policies into practice. In this latter aim, all those who would destroy democracy in Britain altogether are of course united, as well they might be, for if the government succeeds in their own hopes of power will recede into the invisibly distant future. Unfortunately, they are joined by many who do not want to see democracy destroyed, but who for reasons of political ambition, are eager to put themselves at the head of such extra-parliamentary forces, and by others who, out of political cowardice, are unwilling to face the fact that their very silence is giving it support.

That is why I say that there is a danger to be drawn for Britain from the events in Portugal. The thing that is now so fiercely under attack here is being demanded there; the liberty that is on the defensive here is being extended there; the fears that shake its defenders here are dismissed there. For my part, I welcome the decision of the Portuguese voters not only because they have shown a taste for more freedom, but because they have reminded us that we have just done the same, and that it behoves us not to falter now that the battle for, and decision and ensuing policies have been in my political lifetime, not even excluding the reforms of the Attlee govern-

Congress up for sale—but at a price

The public is concerned because it sees congressmen go in as people of average means and come out rich

As an institution, Congress is held in low esteem by the American people. It is a common view that congressmen will always rank below used-car salesmen in the public's trust and affection.

True, a Louis Harris poll a few months ago showed an increase in confidence. But, even with this improvement, Congress still only achieved 18 per cent support and fell behind organized religion (20), the military (29) and television news (37).

Unusually, Congress scored higher than the White House, but, in this unhappy year for President Carter, so did every other institution on the list except organized labour.

This, however, is the attitude to Congress: the institution. The American voter manages to combine this with a considerable tolerance, even a very high esteem, for his own representative, often regardless of party. (The cynical view of this is that they are all crooks, but this one is my crook.)

The general lack of enthusiasm is partly just the general lack of enthusiasm with which the people regard politicians as a breed. "Throw the rascals out" is a phrase never far from the lips of voters (nor from the minds of those in office).

Then there is the widely held view that Washington politicians do too little work for too much money. It is worrying for many voters—particularly as now, in a time of high inflation—to see their representatives "earning" much more than they do. Politicians, getting that money, they think, easily lose touch with ordinary people.

A recent syndicated column by Jack Anderson, scathingly attacked Washington's "economic ethic".

Mr Anderson wrote: "Except when they're re-elected by fear of the voters' wrath, our federal legislators are a blithely along year after year, raking their own salaries, building new and ever more extravagant offices, buildings for themselves, adding to the obscene clutter of the nation's already enjoy, and dreaming up splendid new ways to increase their army of assistants."

It is the members of the House of Representatives who, in the eyes of many voters, are most reined in by fear of the voters' wrath. The 100 United States senators, two from each state, are elected for six-year terms, and from state-wide constituencies.

In the House, however, the 435 representatives have to face the music every two years and until the day that they decide to opt out are, in effect, always running for re-election. Because as the members most closely resemble that of a British member of Parliament, their constituencies (districts) are divided up within the states according to population and each contains about 500,000 people.

An MP might find it difficult to disagree with Mr Anderson. Compared with those of our legislators, the offices of United States representatives are, on the whole, modest. The accommodation, in fact, often quite cramped, but considering the size of each platoon in the army of assistants, that is hardly surprising.

Each representative may have up to 22 aides and is given each year by Congress (ie, by the taxpayers) some \$300,000 for their salaries. His own salary is \$50,000 a year and he gets some \$70,000 to run his Washington office. Add to this various allowances for travel, postage and maintaining his district office or offices, and Mr Anderson's figure—\$500,000 for "salary and fringe benefits"—is not far off.

A Chicago journalist told me that the public is concerned because "it sees congressmen go in as people of average means and come out rich. Not because they have done anything crooked, but because it

is a lucrative profession." Some, of course, are crooks. When it comes to campaign funds, some are in the pocket of big business or the union. Many are subject to great pressure from lobbyists and growing number of special interest groups.

Miss Liz Ryan, speaker of the House, was much of her time in Washington engaged in "public" lobbying on behalf of local governments including the city of New York and San Francisco. "We should," she said, "limit the extent to which Congress is up for sale. Let campaign funds and you limit the influence of money—private lobbyists hand out lot."

Understandably, the honest able members of the House somewhat defensive over their attitudes.

One of the most delicate questions that any democratic legislature can tackle is that of its own pay rises. But to the "lame duck" debate on this subject in the House of Representatives, to see some of members' anguish as they metaphorically looked at their own pay rises, and the nations of their constituents, like intruding on private property. Small wonder that Mr Anderson chose to rub their noses in it.

All this, however, is ammunition that is fired at institutions. The voters' experience of his own representatives often leads him to a different conclusion.

Most British representatives are, of course, often having been born or living many years in the districts. This, combined with the loose structure of the American party system, gives the voters a much closer identification with his own representative.

The very allowances, staffs and offices that cause such general concern also cause a great deal of concern to the voters. As federal government and its bureaucracy has grown year by year, the need of citizens for help to get through the maze of red tape has grown. The Congress, which ultimately controls the purse, is in a unique position to provide this help. Most do it well.

Every week voters in thousands telephone and write to their representative seeking specific problems. In case work, as it is called, increased enormously in the past decade. It makes the congressman a mighty weapon to their representative's aid. Such activity gives much favourable publicity to the congressman and his staff, and more caring than other 434 members—the "cals" that should be there.

All this gives great electoral advantage to incumbents. Congressional staff are forbidden by law to campaign in a job, but in fact every congressman's problem that is solved a step on the road to reelection for their members' fund of lobbyists go a long way to incumbents rather than to challengers.

Representatives may be in a position to get a good head on the field. (Friday in Foreign Report California congressman)

Ivan Bart

The experience is unforgettable. Just remember the name.



Hine. The connoisseurs' cognac.

Remembering a prophet of gloom

Today is the three hundredth anniversary of the death of Thomas Hobbes, the gloomy philosopher who rather belied his own observation that the life of man was "nasty, brutish and short" by hanging on to the ripe old age of 91.

Despite his generally misanthropic outlook, reflected in his conviction that man's natural condition was to be in a state of war against everyone else, Hobbes is being commemorated in a number of places around the country.

In Malmesbury, Wiltshire, where his father was vicar and where he was born while Drake was routing the Spanish Armada, the town council commissioned a bronze bust which was unveiled last month.

Oxford University, where Hobbes spent his undergraduate days, and which rather unsportingly burned his books after his death, has put on a series of special lectures on the man whose *Leviathan* remains one of the classics of English political thought dutifully ploughed through by

each new generation of students.

Geoffrey Warnock, Principal of Hertford College, which incorporates Hobbes' old college of Magdalen Hall, held a small party at the end of last week for members of the local philosophical community to contemplate Hobbes' portrait and study the books that he left to the college.

Mr Warnock says that he is unable to find anything that mitigates the general view of Hobbes as a rather sour apologist for absolutism. "He genuinely did not attach much importance to liberty, and thought that the security of the person and the public order were the only things to be valued."

Hobbes will also be remembered at a service on Sunday in the parish church of Hardwick in Derbyshire, where he is buried, having died while staying with his patron, the Duke of Devonshire, at nearby Hardwick Hall. The incumbent there, the Rev Charles Brinkworth, says: "Despite the general view that he was an atheist, there is considerable evidence that he remained a faithful member of the Church of England and we will be remembering him accordingly." It is nice to know that in one respect at least, Hobbes' reputation is undeserved.

I am intrigued to learn that the BBC is resurrecting its general trainee scheme next year. The much coveted graduate traineeships which brought many of the present top brass into the Corporation, were axed in 1970 because, on the words of one senior BBC man, "we found that we were recruiting and training six Director-Generals a year". Presumably with the present turnover of staff in the upper corridors of Broadcasting House and Television Centre, they feel that they may need that kind of number again.

Political parties are finally catching up with new technology. The Liberals have just released a cassette recording of extracts from the recent party assembly with David Steel's speech on one side and speeches from the philosophical debate on the other. Priced at £5, it has already sold over a hundred copies and is going "like warm buns, at least, it's not quite hot cakes according to Mrs Evelyn Hill, head of the Liberal Publications Department.

Christmas is coming in the capital. The first of this season's Messiahs will be performed this evening in St Paul's Cathedral, and the usual giant Christmas tree from Norway, which is already in place in Trafalgar Square, will be lit up a week today.

The SWP's biggest seller is a tape on the World Crisis which has so far sold 200 copies. Somehow I think it will be a few years before EMI or Decca sign up Messrs Steel and Foot for their own labels.

Micro-industry

New technology of a different kind is increasingly being used to preserve the essential flavour of British institutions for posterity, or at least for the apparently insatiable appetites of research students in the United States and Japan. The microfilming of historical documents, so that they can be read with ease in libraries,

London Diary

Although the Liberals are the first major political party to sell recordings of speeches, the Socialist Workers' Party has been in the business for some time. Their 17 cassettes, which sell for between £1.80 and £2.20, include examinations of Sex and Fascism, Racism and the IQ Myth, and whatever Happened to Black Power as well as lectures by Paul Foot on Shelley as a revolutionary and on the Paris Commune.

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Micro-industry

London Diary

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Micro-industry

Le Monde
LA STAMPA
THE TIMES
DIE WELT
Europa

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ECONOMIC MONTHLY PUBLISHED IN
FRANCE, GERMANY AND ITALY

Oil weapon can be blunted by united stand

the threat of energy chaos looming over
r, Dr Guido Brunner, the European
Community Energy Commissioner, makes a
g plea for greater cooperation between
oping states, oil-producing countries and
industrialized nations. Below Dr Nigel
s, of Imperial College London, examines
bizarre effects of replacing a common
y policy with national alternatives.

world has gone mad, the grey-haired
pilgrim to the
r. "Shooting in Mecca
Kabab, the most sacred
a earth, just think of
ow will it all end?"
right. In Tehran diplo-
immunity is trampled
foot, members of an
y are held hostage and
ed with death. The
an embassy in Islam-
s up in flames. A
ide system—civilized
f procedure that have
up over centuries—is
The chaos threatens to
to oil supplies, to cur-
stability, to free world
is this the end of the
rise in living standards,
of freedom of develop-
f civilization?
s a weapon, the spread-
fear, could plunge the
into chaos overnight.
wars with embargoes
owner-embargoes, are
lose at hand. Trade
eventually turn into real
an still prevent all that.
r, Europeans, Ameri-
the Eastern industrial
China, the oil-producing
s and the developing
ss, can withstand the
they act in solidarity.
l weapon is blunted if
d together.
must not allow the pos-

as is used for all purposes by
China.
Such differences will persist
in the future. Opposing in-
terests will come into conflict.
But now is not the time to
settle matters of this sort. Now
is the time for the world to be
told that the European Com-
munity stands by America in
its tribulation. Europe knows
what it would mean for peace,
for our prosperity, for our free-
dom, if America's world cred-
ibility were to be destroyed.
There is no other power to
take its place. Anyone attack-
ing the dollar must tell us
what he is going to replace it
with. He will seek in vain for
such a replacement. Oil sales
are an immediate case in
point. Only the dollar is a suit-
able vehicle for the flow of
funds; only the dollar can pro-
vide sufficient investment
opportunities for all revenues.
If the world economy is
damaged, we all suffer. How
then will trade, on which all of
us—particularly in Europe—
are dependent, function?
It will depend on
solidarity—but that must in-
clude oil-producing countries,
consumer states and develop-
ing nations. The oil-producing
countries must not, now, with-
hold oil from the world, and
must not start a new price
campaign. We shall enter the
1980s with an appreciably
weakened economy. The oil
problems—inflation, unemploy-
ment, a slowing-down in
growth, industrial renewal—
are far from having been
solved by any of the industrial
nations. The developing coun-
tries are strained practically to
breaking point. The burden im-
posed on them by the oil crisis
has increased almost tenfold
since 1973. These countries
simply do not know how they
are going to solve their prob-
lems of growth and financing.
Therefore the oil-producing
countries must refrain from
causing fresh disorder in the

world economy and in the
international monetary system.
In their own interest they can-
not give up the dollar as a
reference currency for oil pric-
ing. They must not produce an
artificial scarcity on oil mar-
kets.
If the principal producing
countries now cut back their
production, the will of the con-
sumer states to economize will
be damaged. Nobody likes giv-
ing things up for no purpose.
If every barrel of oil we save is
left in the ground by the oil-
producing countries rather
than being made available to
world markets to secure stabili-
zation, the energy-saving poli-
cies of consumer countries will
fail politically.
There would inevitably fol-
low a fight for oil, with no
holds barred. The main suf-
ferers would be the Third
World countries, which in such
a situation would be unable to
hold their own. There would
then be a sharpening of the
political conflict going beyond
anything we have yet experi-
enced and affecting all coun-
tries, in West and East alike.
The repercussions would even-
tually hit the oil-producers
themselves. In the universal
chaos those countries would
not survive as islands of
affluence and prosperity.
Of course, should not
just point the finger at the
oil-producing countries. We
must do something about our
own conduct. Our consumption
of oil is far too high. It must
be brought down. One course
of action is out of the ques-
tion: we must not again try to
save oil by having a recession,
as happened after 1973-74.
That remedy will cost us too
dearly. There are other possi-
bilities. We can cut out waste
and use energy far more
rationally than hitherto.
In the European Community
we have taken decisions to
save oil. These decisions were
confirmed last summer at the

world economic conference in
Tokyo and adopted by other
countries as well. We agreed
that most countries' oil im-
ports should not be higher in
1985 than in 1978 or 1979.
To achieve this, some major
changes will be necessary. We
must replace antiquated indus-
trial plant. We must do away
with poor insulation and
energy-wasting transport sys-
tems. We must introduce more
economic methods into private
households. If energy sources
and modes of energy use are
carefully matched, consump-
tion can be reduced by up to
30 per cent in industry, 35 per
cent in the transport sector
and 50 per cent in the home.
Such an undertaking would
be expensive. Conversion to
these energy-saving techniques
would cost us several thousand
million dollars annually over
the next 10 years in the Euro-
pean Community alone.
Second, we must develop our
indigenous sources of energy
and our new technologies. The
exploitation of such possibili-
ties is the key to sparing the
world future energy crises. We
in the European Community,
together with other industrial
nations, have pledged ourselves
to mobilizing all available
alternatives to oil. Coal must
be made use of and new tech-
niques such as coal gasification
and coal liquefaction. The de-
velopment of non-exhaustible
energy sources such as solar
power must also be considered.
Substantial resources are
now available to finance such
programmes in the EEC. Those
who are always complaining
about Community spending on
agriculture should realize that
70 per cent of the EEC
budget—about \$1,500m—is devoted to energy
research.
Finally we must be quite
clear that without an expan-
sion of nuclear power in the



coming decades no growth in
our economy or improvement
in our employment will be pos-
sible. A country that renounces
nuclear energy is creating a
dangerous situation on world
energy markets in the long
term. That the use of nuclear
energy should take place under
conditions which guarantee the
safety of the population I con-
sider to be a matter of priority
and a matter of course.
If we are successful with
this policy, we will bring about
an equilibrium of interests. We
will conserve oil resources.
That is in line with the wishes
of the oil producers. They will
be able to plan their develop-
ment over the long term. It
will be to our own benefit
also. We, too, have an interest
in oil lasting as long as pos-
sible. By acting reasonably our-
selves, we enable the oil-
producing countries to act
reasonably. Then they will not
need to defend their precious
raw material with absurd
prices.
By our conduct we can give
them a signal which
encourages them to pursue
moderation. At the same time
we will be doing something for
our balance of payments in oil
and hence for our economy.
Politically we will have greater
freedom of action.
Naturally this will be achiev-
able only if we and the oil-
producing countries under-
stand each other. We must
talk. Each side must know for
certain where it stands, what
the other side intends, how it
sees developments. For this
dialogue a solid base is
needed.
Cooperation should not be
confined to merely refraining
from inflicting mutual damage.
It must develop into an active
economic, financial and tech-
nical exchange in all sectors.
A miner at Easington Col-
liery, co Durham. More coal
could be produced at lower
cost if the aid to continental
producers were redirected
to investment in Britain.
Photograph: Brian Harris.
Only thus can trust finally be
created.
Let us make a fresh start.
Let us sit down together and
open the great dialogue be-
tween developing countries,
oil-producing countries and in-
dustrialized countries. Let us
begin with the world con-
ference on energy and develop-
ment. The Secretary-General of
the United Nations could con-
vene a preparatory conference
for this purpose as early as
in the next few weeks. In this
way we will prevent our rela-
tions being prey to irrational
moods and prevent energy
chaos.

Nationalism exacts a high price

ism is expensive. Out-
of war, rarely can
any be made to make them.
than in its contribution
rope's vulnerability in
supplies. The member
of the Communities in-
at energy policy is a
for national govern-
the Commission's latest
betray of its acquies-
the "convergence of
l policies" has rep-
the construction of a
on energy policy".
e would be few advo-
of the proposition that
arate regions of Europe
develop their own in-
dustries or that the
Gas Corporation
have a purchasing
oly of North Sea gas. It
urely less absurd to
that nations is an ad-
substitute for a common
article compares the
res of energy supply in
3C with those of an in-
alternative—a common
market of long stand-
is based on facts from
st and present, but some
ation has been used in
ing the fictitious com-
energy market. The play
spensation for the vic-
ids of sovereignty which
ctively limit perception.
nuclear industry is a
ular example of Euro-
paritism run amuck.
and Germany each has
a national constructor of
s. Together they could
15 GW(e) a year, but
ed orders recently have
ed 6 GW(e) and the
is unlikely to improve
Neither company can
use its heavy commu-
in plant and people-
works Union is in espe-
deep trouble.
y and Britain have light
reactor programmes
will make minimal use
sign facilities, will add to
overcapacity, and will
ore waste resources.
the imaginary federal
drive these problems
solved long ago. The in-
es of private capital to
e the number of sup-
by international alliance
allowed to succeed. In-
ria emerged based on
ure vessel manufacture by
in Italy and Frantoma
range. Rare architectural
ering skill was gathered
associated design com-

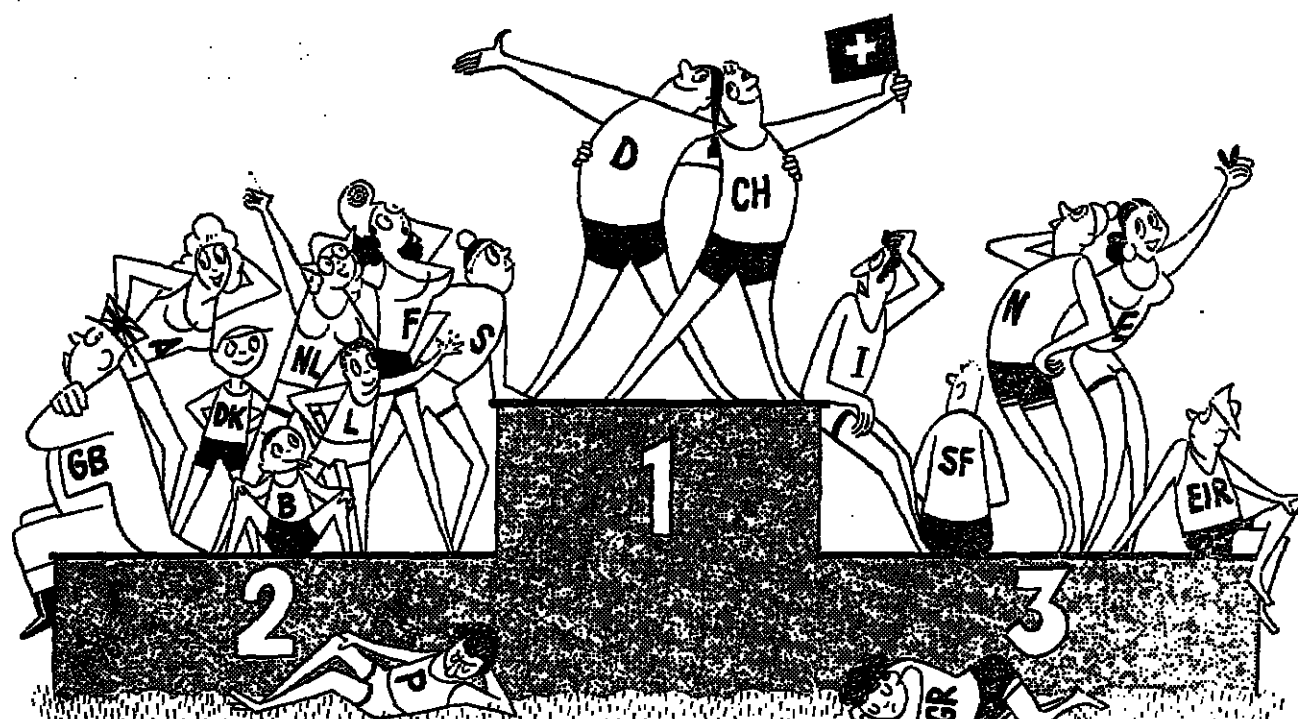
panies, and other components
were made by the suppliers
best able to make them. The
advantages of concentration
and specialization appeared in
better assurance, higher reli-
ability, lower costs and shorter
lead times.
The EEC is hoping for
90 MW(e) of nuclear generat-
ing capacity in 1990, making a
contribution of 200 million
tonnes of oil equivalent (mtoe)
to primary energy demands;
the imaginary common energy
market is expecting 350 mtoe.
The low capita, cost, high
reliability and short construc-
tion times of the plant emerg-
ing from the efficient nuclear
industry of the common energy
market encouraged nuclear in-
vestment. Also, more reli-
able plant operates longer each
year and displaces more oil. In
historic fact, the reactors of
Kraftwerk Union, the con-
structor which more than any
other shops around for the
best outside its home country,
have operated about 10-15 per
cent longer each year than
those of other constructors.
The coal industry has the
greatest economic distortion
within European energy mar-
kets. The subsidies paid to pro-
ducers in 1978 and the invest-
ments in that year are shown
in Table A.
Investment in the industries,
relative to their size, is similar
among nations despite the dis-
parate levels of subsidies.
These subsidies misleadingly
suggest that the commercial
prospects are better in some
countries than in others, and
are a transparent misallocation

of resources. More coal could
be produced at lower cost if
the aid to continental pro-
ducers was redirected to in-
vestment in Britain.
Protection of European coal
production began in the late
1950s after the catastrophic loss
of markets to oil. The Com-
munity executive fought for a
coherent system of protection,
but suffered a devastating
defeat.
In the imaginary common
energy market the executive
succeeded: subsidies were al-
located evenly and consequently
production was consequently
on the most economic mines of
Britain and Germany.
Resources saved were used to
retrain and compensate dis-
placed miners, to finance new
investment, to prospect and to
develop automated mining and
coal processing. British output
was restored to its 1937 level
of 250 million tonnes (includ-
ing, as then, 50 million tonnes
of exports to the Continent);
output in Germany, a less
fruitful prospect, stabilized at
the 1960 level—180 million
tonnes. Coalmining was aban-
doned in France and Belgium,
but they obtained twice as
much coal from joint ventures
in the Britain.
In a common market there
are common prices, adjusted
for legitimate economic con-
sequences of geography. Aberra-
tions such as the sale of
domestic electricity in Italy at
a 50 per cent discount, or the
sale by British Gas of domestic
gas at two-thirds of the
replacement cost, are not tol-
erated. Prices are aligned on long-

run marginal costs and are on
average 40 per cent higher than
those of the sovereign reality:
consumption is accordingly 6
per cent lower.
More important, the extra
revenue in such a common
market has been consistently
invested in energy conserva-
tion projects with pay back
periods averaging 10 years.
Annual investments of 20 per
cent of energy costs with this
rate of return reduce growth
in energy demand each year
by 2 per cent; in 20 years the
cumulative effect is to cut
demand by 30 per cent. The
common market was essential
to this policy because it
preempted worries about dis-
tortions in competitiveness
arising from uneven com-
mitments to conservation.
The consequences of all this
are summarized in Table B as
a comparison of the 1990 fore-
casts made by the real EEC
with the forecasts for the same
years made by the imaginary
analogue the latter were
obtained by adjusting each
component of the EEC forecast
in accordance with the earlier
suppositions.
This is an exaggeration, of
course, but difficulties in
counting the cost must not ob-
scure the deficiencies of par-
ochial policies. The struggle be-
tween European nations for
short-term advantages prevents
a common approach to more
efficient use of energy; re-
sources allocated to energy
production are misused;
opportunities are lost.
The legitimate constraints of
sovereignty cannot be ignored,
but their worst effects can be
avoided by carefully scruti-
nizing inside and outside the
energy sector. It is likely that
only a united Europe can sur-
vive the trials of the future.
Energy may not prove in the
long run to be the greatest
threat, but it will certainly be
the most immediate.
The gains from a common
exploitation of human and
physical resources are high;
convergence is not enough.
Dr Lucas is a lecturer in
energy policy. He has written
on behalf of the David Davies
Institute of International
Affairs, Energy and the Euro-
pean Communities, Europa Pub-
lications, 1977 (£6.50), and
Energy in France—Planning,
Politics and Policy, Europa
Publications, 1979 (£15).

Table A					
	Ger	Fr	Bel	UK	Total
Production (million tonnes)	80	19	6.7	115	231
Aid (mEUA)	1750	510	250	210	2700
Aid (EUA per tonne)	19	27	34	2	11.7
Investment (mEUA)	309	70	24	540	943
Investment (EUA/tonne)	3.4	3.7	3.6	4.8	4.1

Table B		
	EEC (1990) (mtoe)	Common Energy Market (1990) (mtoe)
Total demand	1400	900
Coal imports	55	55
Coal production	210	270
Nuclear	45	350
Hydro	45	45
Oil/gas production	240	240
Oil/gas imports	555	60



Scales tip against Europe and Japan

For about 10 years—and especially since 1974—the competitive positions of the leading industrialized countries have been affected by far-reaching changes. Factors such as labour costs, capital costs, productivity and exchange rates have tipped the scales in favour of the American economy and against Europe and Japan, writes Philippe Heymann.

Although there is increasing
disquiet in the United States at
the slow rate of growth in pro-
ductivity in that country com-
pared with its competitors, the
collapse of the dollar has
largely offset the effect of this
in relation to Europe and still
more in relation to Japan,
which until 1978 suffered from
the upward movements in the
value of the yen. As was
emphasized in the recent
report by the Interfutures
group of the Organization for
Economic Cooperation and De-
velopment, "Japan and the
countries of Western Europe
still more than the countries of
North America, are suffering a
deterioration in their average
competitive position in labour-
intensive industries".
Simultaneously, the emer-
gence of the "newly industrial-

trial productivity and exchange
rates. Despite their heavy
handicaps over recent years,
West Germany and Japan are
tending to strengthen their
shares of world markets by
rapidly disengaging from pro-
ducts which are subject to
keen competition from the de-
veloping countries and by dis-
playing impressive dynamism
in industries relying heavily on
skilled manpower and those
considered central to control
of the international division of
labour (data processing, tele-
communications and so on).
Between 1963 and 1976
Japan doubled its market share
in these sectors. Between 1973
and 1977 it even managed to
increase its share of American
imports of manufactured goods
from 20.5 per cent to 23.4 per
cent whereas the nine members
of the European Community
saw theirs fall from 28.8 per
cent to 23.4 per cent.
West Germany and Switzer-
land are both countries whose
currencies have been revalued
regularly, but they come out
top in the survey of the indus-
trial competitiveness of Euro-
pean countries published
recently by the European
Management Forum in Geneva.
As M Gérard Tardif of the

Facts and figures

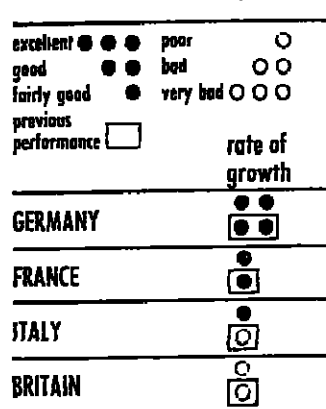
Still no suggestion
of disaster

What is most surprising about the international situation is the contrast between the psychological and monetary aspects, which are conducive to dramatization, and the real aspects which, at least for the time being, until the end of 1979, contain no suggestion of disaster—quite the contrary. In France, for instance, the most recently announced results were surprisingly better than forecasts of only a few months ago; the graphs for industrial output (plus 5 per cent) and unemployment (successive falls in September and October, bringing the rate down from 6.55 to 6.2 per cent) provide convincing evidence of the improvement.

The Conseil National du Patronat Français (employers' national organization) emphasizes in its most recent review that activity is still holding up and should continue to grow over the next few months at a rate of about 3 per cent. It points out that output is in excess of consumption and that it is being sustained largely by private productive investment (at last) and to an appreciable extent by stockpiling. The Bank of France survey of business leaders shows that they remain by and large confident. Less encouragingly, the trade balance deficit was a little worse in October (nearly 3,000m francs, or more than 9,000m francs over the first 10 months). Nevertheless, the more significant current account balance of payments, bolstered by invisibles worth more than 2,000m francs a month, is in surplus.

In West Germany the situation is exactly the reverse. The trade balance is in surplus, as the graph shows, although there has been a fall in the cover of imports by exports, which has settled at about 105 per cent, whereas the current account is in deficit (by DM2,400m in September). During 1979 the level of activity has been much higher in West Germany than elsewhere, and this has meant that imports have risen much more sharply (up by 18 per cent in the first nine months compared with the corresponding period in 1978) than exports (up by only 10 per cent). Industry's order book picked up by 2.2 per cent in September after a fall of 4.3 per cent in August, so that output should be sustained and the growth in the gap from 1978 to 1979 could turn out to be between 4 and 4.5 per cent.

It is striking that in West Germany activity is being maintained primarily by invest-



ment (investment to improve productivity, but now, in view of the level of plant use, investment to increase capacity) and apparently much less by stockpiling than in France, except in the case of oil, imports of which have risen as they have everywhere else, not only because of price increases but also in volume.

The situation in Italy is less good. Activity has slackened, although the most recent statistics for industrial output (the September figures showing a 4.5 per cent increase on last September) suggest a turn for the better. However, in that country much more than in France, there are grounds for concern about the effects of the inflationary climate and precautionary buying, while productive investment has tended to slacken further (with growth of only a few percentage points in 1979).

The trade figures are also gloomy, with a deficit on the balance of trade and even on the current account in September—421,000m lire and 589,000m lire respectively. The oil import account is beginning to make an impact, with the twofold effect of higher prices and precautionary buying. Italy obtains a high proportion of its energy supplies from foreign sources: about 75 per cent, compared with 50 per cent in Germany and 40 per cent in Japan. The Italian economy is therefore in danger of losing its greatest asset—its ability to maintain surpluses on foreign trade. Britain is without doubt the most poorly placed of the four largest European countries. Admittedly, it is not easy to interpret the economic statistics, since they have been distorted by the effects of the abrupt change of direction instigated by Mrs Thatcher's Government, especially the July increase in value-added tax which set off a spate of anticipatory buying followed by a lull and this has distorted

our calculation of retail prices, which is based on a moving three-month period. The effects of the industrial disputes have compounded the difficulties of statistical analysis, but despite these obstacles, and especially if the favourable influence of North Sea oil on activity and the trade balance is discounted, it is now clear that the situation in Britain is deteriorating. Industrial output fell by 3 per cent in September.

In contrast with France and West Germany, business leaders are becoming more pessimistic with each month that passes. This is confirmed by the survey carried out in October by the *Financial Times*, which indicates that confidence—admittedly undermined by the recent engineering strike—is at its lowest since late 1967 so that investment plans are being trimmed and consideration is even being given to reductions of workforces.

The effects of the massive increase in minimum lending rate from 14 to 17 per cent on sterling, and the cost of oil (more than 20 per cent), with those of the 5 per cent cut in public spending yet to come, will add to the bitterness of the pill to be swallowed between 1 and 1.5 per cent. The economy is restricted to health.

In the case of Britain at least, the prospects for 1980 are fairly clear. Cambridge Econometrics, like the EEC Commission, expects a recession of between 1 and 1.5 per cent and a sharp rise in unemployment. It is to be hoped that austerity will help to bring about the necessary industrial recovery.

The outlook for the other three large European countries is less clear. Herr Emminger, President of the Bundesbank, thinks that West Germany's gap could increase by 3 per cent, but he is more optimistic than the five economic institutes, four of which are forecasting 2.5 per cent and the fifth, Kiel, only 1.5 per cent. Whatever the outcome, West German expansion, even if at a slower rate, will continue to be supported by a steady flow of investment, which should help to secure healthy growth in the future. France can look forward to a growth rate of 2.1 per cent according to the Organization for Economic Cooperation and Development, although the French Government is talking in terms of 2.5 per cent, and the figure advanced for Italy is 1.5 per cent.

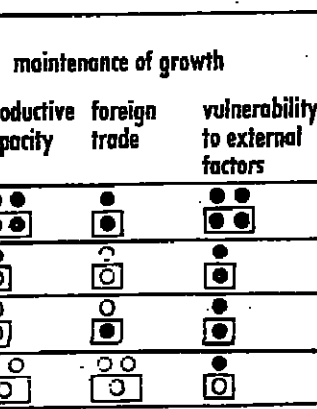
These forecasts may not be brilliant, but nor are they catastrophic. They are nevertheless highly vulnerable to the two unknowns which have already caused them to be revised frequently. The first of these is the cost of oil relative to manufacturing, which many forecasts—including those of the OECD—assume will remain unchanged during 1980, whereas others expect further increases and yet others a fall in response to the slowing in the world economy. Prediction is

difficult, but the second is the EEC's marketing policy, which will be a major factor in the world economy. Prediction is

difficult, but the second is the EEC's marketing policy, which will be a major factor in the world economy. Prediction is

difficult, but the second is the EEC's marketing policy, which will be a major factor in the world economy. Prediction is

difficult, but the second is the EEC's marketing policy, which will be a major factor in the world economy. Prediction is



impossible in this area since, although oil consumption is falling, the producer countries can well reduce deliveries. They are already talking and the possibility of a reduction of three million barrels a day is being mooted.

The second unknown is the trend in interest rates, the escalation in which is beginning to cause alarm and to arouse protests in the United States, where the banks have actually been accused of behaving like Opec. Is there not a danger that countries trying to attract capital will outbid another too far above the level dictated by inflation and bring their economies to a grinding halt?

Herr Emminger does not think so; he believes that rates are now at their peak and that they will come down in line with prices.

Maurice Bommensath

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Ten years ago the crystal ball began to move from the gypsy's parlour into the boardroom. Now that we are about to enter into the 1980s it is a good moment to evaluate the forecasts made 10 years ago about the world in which we should find ourselves.

Gilbert Mathieu, commenting in *Le Monde* in January, 1971 about the Organization for Economic Cooperation and Development forecast for output in 1980, cautiously wondered whether these predictions would be as accurate as they had been in the past. The table shows how right he was. It now looks as if the OECD countries will have grown in the 1970s by only about half the amount which was originally planned. The main reason for this failure is of course that the OECD did not predict the oil crisis. Mr Mathieu also presciently referred to the likelihood of growing pressures from inflation and unemployment.

Although the OECD failed to forecast the rate of growth of the developed world of some credit should be given to them for predicting roughly the right order in which countries would stand, not only in terms of their growth but also in terms of the period which might have been achieved simply by extrapolating past trends, but also in terms of the extent to which their growth rates would slow down.

Even here their performance is not startling. There is no consistent relationship between forecast and outcome either for growth or for the rate of change of growth. Moreover, even though the OECD successfully ranked most of the countries, they thought France would show a rapid increase in growth rate and Spain a reduction. In fact, France's growth rate fell more sharply than that of Spain. In terms of output per head, Italy was thought likely to show one of the most rapid percentage improvements and Canada to progress relatively slowly. History shows that Canada had the third highest increase of output per head while Italy came only seventh.

Qualitative forecasts are easier to get right than quantitative ones. In October, 1969, *The Times* commissioned an eminent sextet of savants—Arthur Koestler, Sir Julian Huxley (who wrote with Max H. Gluckman), Sir Bernard Lovell and Professor Asa Briggs—to describe their vision of life in 1980.

The articles by Koestler and Asa Briggs show the greatest contrast. Even after this lapse of time Koestler's article is still an excitement to read. It may yet prove a good forecast of life in 1980, but by 1980 standards, from the abolition of clerical celibacy to the introduction of communal electric cars, he was wrong on almost every testable prediction he made.

Perhaps Koestler's closest prediction was that it would be considered irresponsible to marry without having previously engaged in a trial affair. According to *Now!* magazine, 36 per cent of British 15-24-year-olds in 1979 did not marry, but 39 per cent approved of marrying someone they had not slept with, but a similar number, in fact 39 per cent, approved.

As a final touch to an exciting run of misses and near misses, Koestler quoted Buchner that "deep down in us there is a small smiling voice that says that tomorrow will be like yesterday" and wrote that this voice told him that in October 6, 1980, he would be doing *The Times* crossword puzzle No 15,691. Thanks to the rise in industrial unrest which he failed to foresee, his crossword will be some 350 short of this number.

Asa Briggs, on the other hand, took a more solid view. He listened to the "small smiling voice" and prophesied that

From gypsy's parlour to the boardroom

How predictions fared
10 years on

Actual and Forecast Rates of Growth

	Forecast annual rate of growth 1970-80 (1)	Actual annual rate of growth 1970-78 (2)	Change over 1980-78 calculated rate (3)	Actual (4)
Countries whose growth rates were expected to accelerate:				
France	6.0	3.9	0.6	-1.5
Canada	5.4	4.6	0.6	-0.2
Austria	4.9	3.8	0.6	-0.5
United States	4.7	3.2	1.0	-0.5
Belgium	4.7	3.4	0.5	-0.8
Britain	3.2	2.1	0.6	-0.3
Countries whose growth rates were thought likely to slow down:				
Japan	10.0	5.3	-2.4	-7.1
Spain	5.5	4.3	-0.2	-0.4
Italy	5.8	2.8	-0.5	-3.5
Germany	4.6	2.7	-0.2(5)	-1.7
Netherlands	4.8	2.7	-0.1	-1.5
Sweden	3.3	0.7	0.0	-2.6

Source: (1) OECD Growth in Production 1960-1980 as quoted in *Le Monde* January 12, 1971.
(2) Based on GDPs from OECD: September 1979 Main Economic Indicators.
(3) Calculated from (1) above.
(4) Calculated from (1) and (2) above.
(5) Change over 1980-1970 is -0.1 per cent.

Briggs—to describe their vision of life in 1980. The articles by Koestler and Asa Briggs show the greatest contrast. Even after this lapse of time Koestler's article is still an excitement to read. It may yet prove a good forecast of life in 1980, but by 1980 standards, from the abolition of clerical celibacy to the introduction of communal electric cars, he was wrong on almost every testable prediction he made.

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a number of commonly-predicted events, such as the advent of the post-industrial society in which work becomes play would not have happened by 1980. Not only was he right with these negative prognoses, he also made correct if less exciting predictions. For example, he forecasted an "all-round increase in paid holidays (in 1971 in the United Kingdom 28 per cent of manual workers received only two weeks' holiday and only 4 per cent over three weeks by 1977). Always granted, only two weeks and 81 per cent three weeks or more, and an increased prevalence of participatory pressure groups in politics.

Herman Kahn is a professional futurologist. He is one of the few who, in writing a space exploration had one of the easier tasks since the time scale for the implementation of major projects is so long. Moreover, the disposition of planets rather than of people is the future which can be foreseen with accuracy. As a result Sir Bernard was able to point to the likelihood of an unmanned space flight past Jupiter, Saturn, Uranus and Neptune. Planets are not too far from this at now taking place.

Our review suggests that with the exception of electronics, forecasts were more likely to be wrong when the were more moderate. Furthermore, despite the apparent precision of numbers, direction and trends were easier to detect than to quantify.

In future if we are going to quantify we should quote ranges rather than figures and the width of the range representing the amount of uncertainty for which we should plan may prove more important than any single estimate.

Now that we have reached the time of which we are speaking, we can see the accuracy of Asa Briggs's final forecast: "There will still be feeling for many it will be a pleasant surprise that the big changes he ahead."

James Rothman

James Rothman

James Rothman

James Rothman

James Rothman

James Rothman

Kahn's forecasts run up to 1985, so soon-like computer run, homes for richer families may still be fulfilled. It looks, however, as if legislators to protect individuals against computer data banks will be introduced before rather than after their misuse, as Kahn had prophesied.

Possibly as a result of his experience as an economist, Kahn's forecast of the future course of foreign relations, made few predictions which could be tested against experience. Huxley and Nicholson, writing on the environment, also made relatively testable predictions. Unfortunately, where they were specific, they were all wrong. They quoted a gloom forecast that by 1980 the United Kingdom's population would rise from 56 million to 61 million and commented that this increase would lead to a stability of numbers could be reached by 1980. In fact, the population has remained steady at 56 million although may now be beginning to rise.

As he himself admitted, Bernard Love, in writing a space exploration had one of the easier tasks since the time scale for the implementation of major projects is so long. Moreover, the disposition of planets rather than of people is the future which can be foreseen with accuracy.

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On the contrary

Christmas gifts for
young Europeans

Eurocrat's outfit. Briefcase, spectacles, worried frown. All you need to play at building Europe. Desperanto set. Build your own Tower of Babel with this pack of novelty cards.

Council Scrabble. The international alternative to racing demon. Brass knuckles an optional extra.

The adventures of Perry Patetic. De luxe edition of this classic tale of a parliament's quest for a home.

Mini-financial mechanism. Full-scale working model of a perennial favourite from Dublin. Money-back guarantee.

Enlargement kit. Blow up your own photographs, or your Community, by numbers.

The energy game or now you see it, now you don't. Battery operated.

Dunce's CAP. Finance your own surpluses with this full-size home dairy and make Europe a land flowing with milk and money.

Job creation. The 1980s version of snakes and ladders. Very dicey.

Convergence. Can you beat the mutually repelling magnets and bring the Ten together. Free-for-all inflation pump. For balloons, bicycles, money supply. Includes unlimited dummy currency.

Up Jenkins. A new twist to a favourite parlour game: see who can stay in the chair.

PANGLOSS

MADE IN ITALY

WHAT
ITALIAN
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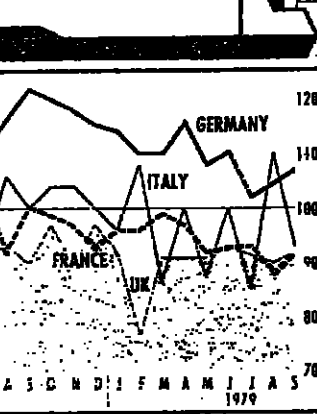
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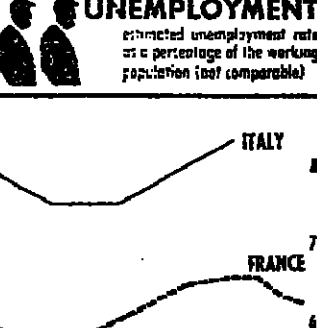
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FOREIGN TRADE



Foreign trade: Seasonally adjusted cover of imports by exports (calculated job/cit) is settling at a lower level in West Germany at about 105 per cent (105 per cent in August and 107 per cent in September) and in France at about 90 per cent (92 per cent in September and 89 per cent in October). Italy has suffered another heavy setback, from 104 per cent in August to 93 per cent in September. There was also a sharp fall in Britain, to 85 per cent in October, although calculations have been difficult because of the distortion of statistics caused by the industrial disputes.

UNEMPLOYMENT



Unemployment: Seasonally adjusted unemployment as a percentage of the working population once again fell slightly between September and October from 3.65 to 3.6 per cent in West Germany, and more appreciably in France, from 6.3 to 6.2 per cent (the second successive fall). In Britain, however, there was an increase from 5.2 to 5.25 per cent.

Prices: The average inflation rate for the four large European countries levelled off in October at about 13 per cent. This reflects a considerable deterioration in Italy, where the rate is now about 20 per cent, and a relative improvement in Britain (17 per cent) after the abrupt rise caused by the July increase in value added tax. There was almost no change in West Germany (3 to 4 per cent) and France (12 per cent). These rates are calculated on the basis of the three most recent months for which statistics are available (August, September and October). The year-on-year rates are West Germany 3.7 per cent (rising), France 11.1 per cent, Britain 17 per cent and Italy 18.1 per cent.

Scales tip against Europe

inued from page I

the debate on competitive-ness is extremely confused. It is always unclear whether one is discussing the term or the long term, trial competitiveness. Over period, for instance, wage rates have a pro- effect, but unless de- sion becomes a con- is process, as in the case a dollar, the changes that tend to be cancelled out two or three years so in the long term, struc- ture factors resume their true

in, to take the example train, the loss of indus- competitiveness may be rice paid to maintain the tiveness of other sec- banking, insurance, prop- development and even ture). Within industry there can be very dif- situations in a single t; although British Ley- is confronted with the for drastic structural re- zation, British manufac- of motor accessories and have tended to strength- eik position over recent

the French Prime Minis- Raymond Barre, is wont

to point out, there are no doomed industries, only com- pany or products ill-suited to the market. Moreover, in the age of multinational groups, the circumstances of a parent company may be very different from those of its main subsid- iaries abroad, so that it is no longer possible to equate the competitiveness of a business with that of its country of origin.

It has also become difficult to judge how to assess a situation. For instance when a great French fashion designer with worldwide sales produces most of his "signed creations" outside France, should it be concluded that France is uncom- petitive or should one reach the opposite conclusion, given the scale of the profits?

Many international econ- omists are formulating new concepts and developing new measuring instruments for such cases. In the meantime we have to make the best of those available to try to make some sense of what we observe: developments in wage costs, productivity and exchange rates—with the three combined in the notion of "relative unit wage costs calculated on the basis of a common currency"—or the alter- native notion of unit wage costs calculated in United

States dollars, as used in a recent Citibank report.

During the past eight years American wage costs have risen less than wage costs expressed in dollars in the countries with which the United States is in competi- tion. Even in the national cur- rencies, the increase in hourly wage costs (including social security contributions) in the United States between 1970 and 1978 was lower than in all the other industrialized coun- tries except Switzerland (87 per cent in Switzerland, 80 per cent in the United States, 137 per cent in West Germany, 206 per cent in France and 250 per cent in Britain).

US: BIG FALL IN PRODUCTIVITY

The difference is all the greater when the figures are converted into dollars, since during this period the Deutsche mark has appre- ciated by 82 per cent against the dollar, the yen by 72 per cent and the French franc by 23 per cent. Expressed in dol- lars, wage costs rose by only 90 per cent in the United States compared with 330 per cent in West Germany, 275 per cent in France, 180 per cent in Britain and 463 per cent in

Japan. As a consequence, hourly wage costs in the United States, which were still the highest in the main indus- trialized countries in 1970, are now exceeded by those in

The Netherlands (the highest of all), Sweden, Belgium, Switzer- land and West Germany. Moreover, as everywhere else, regional disparities underlie the average American figures and wage costs in the southern states are now lower than in most European countries.

By contrast, the United States is much less well placed as far as productivity is concerned. Although all the indus- trialized countries have experi- enced a fall in productivity growth since 1973 or 1974, it has been more marked in the United States than elsewhere. The joint economic commission of the Congress expressed alarm on this subject in its mid-year report for 1979:

The American economist Edward F. Denison has written a book about it which is due to be published in the next few weeks by the Brookings Institution. According to his calculations, output per man hour in manufacturing indus- try in the United States, which was rising at an annual rate of 3.2 per cent from 1960 to 1973, advanced by only 1.2 per cent a year between 1973 and 1978 compared with 5.1 per cent in West Germany, 4.8 per cent in France and 3.5 per cent in Japan.

He sets the explanation for this fall largely in the loss of momentum in technology and its industrial applications, in the effects of increasing govern- ment intervention, in fiscal obstacles to investment, and in changes in the motivations of both workers and managers. This analysis of the trend is echoed by the Citibank report and by all the surveys carried out by OECD experts.

It should not be forgotten that in absolute terms American productivity is still higher than in the other indus- trialized countries. According to the Dresden-based Ifo, if the country's productivity is taken to be 100 in West Ger- many, it is 78 in France, 76 in Japan, 52 in Britain and as high as 128 in the United States.

However, according to the figures advanced by the joint economic commission of the Congress, were American prod- uctivity growth to remain so slow in the future, France and West Germany could equal the United States within six years, and Japan and Canada would catch up a few years later.

However, the dollar's depre- ciation has been such that, coupled with the low rate of increase in productivity, it has largely offset the slower prod- uctivity growth in the United States. Taking 1970 as the base year (=100), the index of rel- ative unit wage costs in manu- facturing industry calculated by the OECD according to a weighting taking account of the geographical distribution of American foreign trade, stood at about 65 by the end of 1978. In 1979, it is estimated, it will be about 60.

According to Citibank cal- culations, unit wage costs expressed in dollars rose by only 54 per cent in the United States between 1970 and 1978, as against 185 per cent in West Germany, 152 per cent in France, 264 per cent in Japan and 138 per cent in Britain. Only Canada's record is similar to that of the United States. Although the various sources do not produce exactly the same figures, they lead to the same conclusion: that the competi- tive position of the United States has been improved con- siderably over the past eight years by the twofold effect of moderate wage increases and the fall in the value of the dollar.

This is undoubtedly one of the important consequences of the technological revolution and the exchange rates and there is no reason to suppose that this phenomenon is going to come to an end. International big business has not got it wrong: American companies are reduc- ing their rate of investment in Europe and often withdrawing altogether, while European

	Exchange rate movement against US \$ 70-78 (1)	Hourly compensation in US \$ 1978 (1)	Per cent rise in hourly compensation 1970-78 US \$ (1)	Per cent rise in unit labour costs 1970-78 US \$ (1)	Relative unit labour costs 1970=100 (2) 1977	Relative average value of manu- factured exports in manufacturing industry adjusted for actual exchange rate fluctuations increased by 16 per cent in Greece, 15 per cent in Brazil and 19 per cent in Taiwan, compared with an average of 9.8 per cent in the OECD area. These countries are therefore at risk of being displaced by others during the years ahead unless they pursue a policy at international level aimed at maintaining their advantage with the implicit assent of the established industrialized countries.	Output per hour Average growth rate 73-77 (3)
Belgium	-58%	10.80	365	167	107.6	100.1	6.6%
Britain	-20%	4.55	138	138	93.4	97.2	-0.2%
Denmark	-36%	6.40	283	138	94.6	106.1	5.2%
France	-23%	7.69	275	152	95.8	100.0	4.9%
West Germany	+82%	9.90	330	185	110.5	102.4	5.5%
Italy	-26%	6.71	222	127	94.3	99.6	2.4%
The Netherlands	+67%	11.44	364	189	110.2	112.7	4.9%
Sweden	+15%	11.43	234	165	113.3	115.7	0.5%
Switzerland	+143%	10.32	244	243	119.0	114.6	—
United States	—	9.43	90	54	73.9	88.7	1.5%
Japan	-72%	5.94	436	264	145.3	105.4	2.4%

(1) Monthly Economic Letter, August 1979, Citibank.

(2) OECD, Perspectives économiques. Etudes spéciales, July 1978.

(3) Edward F. Denison, Survey of current business, August 1979.

companies are stepping up their industrial and financial investment in the country offering the biggest market in the world. Moreover, given the low wage costs and the high interest rates and capital costs in the United States, it is easy to understand how millions of jobs have been created in the American economy while Europe has been resorting to heavy investment in order to make savings on manpower.

JAPAN: WAGES RISE

Japan presents an entirely different case history, with sharply rising wage costs expressed in yen and, until the middle of 1978, massive rises in the exchange value of the yen. According to Citibank the increase in hourly wage costs expressed in dol- lars, at 436 per cent, is the highest in all the industrialized countries. At the same time productivity growth in Japan's manufacturing industry, although still strong, has slackened consid- erably. In theory, therefore, Japan suffered the worst deterioration in its relative competitive position (+264 per cent) between 1970 and 1978 until the depreciation in its currency's exchange rate dur- ing late 1978 and 1979 reduced its handicap to a certain extent.

During this period Japanese exporters compressed their profit margins impressively, to the extent that the relative average value of manufactured exports, calculated by the OECD on the basis of a common cur- rency, remained stable or in- creased by only about 5 to 10 per cent in seven years, despite the rising value of the yen. This is a quite exceptional achievement. Admittedly, Japan had the highest level of productivity in the world for considerable time for man- ufacture. In 1975-76, in manufacturing industry, profits as a gross proportion of value

added, were 43.9 per cent in Japan compared with 26.3 per cent in the United States, 26.9 per cent in West Germany and only 19.4 per cent in Britain.

Japan also leads in the level of use of industrial productive capacity, with 92.1 per cent in the first quarter of 1979, com- pared with 86 per cent in the United States, 84.3 per cent in France and 82.6 per cent in West Germany. Moreover, it has pursued a systematic policy of getting out of labour-intensive products and into advanced technology.

Finally, Japan is the country with the highest level of in- vestment, so that it is able not only to counteract rising wage costs, but also to achieve larger profit margins and re- store eroded margins on prod- ucts subject to greater competi- tion. The Japanese have thus been able to continue to in- crease their market share in the United States. Behind the figures and statistics we find the whole strategy of indus- trial redeployment and techno- logical productivity in the Japanese economy.

From 1970 to 1978 Europe's competitive position deteriorated slightly as a result of price and wage inflation or currency appreciation. On the other hand, relative unit wage costs in the United States, the Netherlands, Switzerland and all the Scandinavian countries lost ground. But, here again, other factors come into play: it would seem that the Swiss, like the Japanese, have com- pressed margins to hold export prices despite the rising exchange value of their cur- rency and, rejecting the easy solution of unrestricted re- cruitment of foreign labour, they too, have redeployed productive capacity, moving into advanced technology industries.

West Germany, which had been poorly placed until 1973, has since improved its competi- tive position considerably by wage moderation and intensive efforts to increase productiv- ity. According to Edward F. Denison, output per man hour is rising more quickly in West Germany than in most competi- tive countries and, moreover, since 1978 there has been much greater wage stability than elsewhere. As a result unit labour costs expressed in Deutsche marks rose by only 2.6 per cent in 1978 to 7.1 per cent in 1979. They owe this to exceptionally low wage costs.

As reported in the Inter- ference survey, wage rates for comparable jobs are four to 12 times higher in the United States and West Germany than in Mexico or Hongkong and

the multiple is even greater in the case of social security con- tributions. However, wages are rising rapidly in the new in- dustrial countries as well; be- tween 1973 and 1978, unit wage costs in manufacturing industry adjusted for actual exchange rate fluctuations in- creased by 16 per cent in Greece, 15 per cent in Brazil and 19 per cent in Taiwan, compared with an average of 9.8 per cent in the OECD area. These countries are therefore at risk of being displaced by others during the years ahead unless they pursue a policy at international level aimed at maintaining their advantage with the implicit assent of the established industrialized countries.

PRESSURES FROM NEWCOMERS

The "newly industrializing countries", as the experts have designated them, at present number four European countries in the Mediterranean area (Spain, Portugal, Greece, Yugoslavia), two Latin American countries (Brazil, Mexico) and four South-east Asian countries (Hongkong, South Korea, Taiwan and Singapore).

The list could change rapidly. In the meantime, the share of worldwide exports of manu- factured goods accounted for by these 10 countries is increas- ing sharply, having risen from 2.6 per cent in 1963 to 7.1 per cent in 1976. They owe this to exceptionally low wage costs.

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Not only are wages rising, but international agreements (such as multilateral agreements in particular) have limited exportable quantities, thereby encouraging these countries to look for high prices and added values, so that they have aimed for the upper end of the market at an earlier stage than expected and this has added further complications to their own problems of indus- trial and technological redeployment.

In the presence of such pressures and problems, European diffidence towards the adop- tion of a more concerted approach is mystifying. Not only are present developments widening the gap within Europe, even since the estab- lishment of the European monetary system, but at the same time no one seems greatly inclined even to make a joint appraisal of the issues—industrial, commercial and technological options—which will determine the economic future of our continent, let alone the question of the type of society (in terms of its social and cultural characteristics) that we should be seeking to build in Europe.

A meticulous guide for managers

European Management in Geneva has com- pleted a survey on the com- petitiveness of European in- dustry compared with the rest of the world and is publishing results early this month. The report will be used as a basic document for the work to be held in Davos January 31 to February 8 year on the theme of ational cooperation, pro- duction and social commit-

ment on 200 criteria. 10,000 ical data and three sur-veys are included, an over- all picture in which West- ern and Switzerland come a top. They are followed group of eight countries are fairly close together, Sweden, Britain, Bel- The Netherlands, Luxem- Denmark and Austria). further behind are Fin- Norway, Italy, Spain and d, while Greece and Por- tugal are the least com- petitive. Even apart from technical factors which important in industrial life, others have to be con- sidered when comparing the ng of various countries ernational trade. Some of are susceptible to statis- measurement but others matter of subjective ment—which does not that they are less impor-

order to broaden its ach to the subject, the European Management Forum ed 10 main criteria for ment and classification: dynamism of the economy, rial efficiency, and cision costs, the dynamic e market, financial dynamism, resources, the if government, the quality of infrastructure, the exist- of an outward-looking de, the existence of a for- looking attitude and, y, political and social sta-

se criteria, themselves n down into 200 classifi- cations, are listed in the case of each ry on the basis of

national statistics, if these were available. When statis- tics were not available, sur-veys were carried out: three ques- tionnaires, with 27, 24 and 41 questions, respectively, were sent to enterprises in the 16 countries studied (to different degrees, however, depending on the subject) and of the 970 sets sent out, 280 were com- pleted in full and used as the basis for processing the overall data.

Assessment of the role of these various criteria raises many problems of interpre- tation. To take the most dif- ficult—the role of government—as an example, we find precise data on public spending and its development, the size of the public sector and so on, with a rating of between one and five for the government's propen- sity to intervene and the types of intervention preferred. But is government intervention a positive or negative factor in national competitiveness?

In this report it is accepted that the government has a decisive positive role to play in a modern economy, but that in order to do so it should observe certain rules, such as refraining from unwarranted competition with the private sector, and trying to give com- panies as much regional and local autonomy as possible. Switzerland, with its federal and cantonal system and its practice of minimal interven- tion, seems well placed in this respect. On the other hand, the Government's role is increasing. On the other hand, the limited ex- tent of government intervention in countries such as Spain and Portugal does not seem to be a particularly positive factor.

Other criteria which seem subjective such as the dynamism of the economy or the political and social consensus, are often much easier to measure and interpret on the basis of statistical series.

The conclusions drawn from this meticulous research are of the greatest interest to busi- ness managers and industrial policy planners. It is con- firmed, for instance, that although they have the highest wage costs in Europe, West Germany and Switzerland are the most competitive with the

rest of the world. With the advantage of lower inflation rates than their neighbours, they have rationalized prod- uction to the maximum extent and made the best use of their traditional strengths—notably their marketing flair, the quality of their products, and their ability to deliver on time and to provide satisfactory after-sales service. Above all, their achievements have been made possible by the dynamism of their financial sys- tems, their forward-looking approach, and their readiness to look to the future—combined with political and social stability.

France, which leads the mid- dle-ranking group, is given sat- isfactory ratings for nearly all the criteria except dynamism of its market, which seems to be wanting, and political and social agreement and stability. Its productivity is best, and its production costs are lowest. The overall picture to emerge is one of a country heavily committed to modern- ization and structural reorgani- zation, which can play an im- portant role, but suffers from a lack of commercialism.

Britain is in a similar position, with fairly satisfactory production costs and productiv- ity, and good ratings for its outward-looking attitude and financial dynamism, but it is handicapped by France, by the insufficient dynamism of its market and a lack of political and social agreement. Its manpower resources, too, are not very good.

Italy's rather disappointing ranking reflects insufficient in- dustrial growth and profitabil- ity, poor quality of manpower, and overbearing government intervention in economic life. Italy's assets appear to be the outward-looking approach of its businessmen and their will- ingness to look to the future. Italian industry seems to have difficulty in adapting to its national limitations.

Countries such as Greece and Portugal (and to a lesser extent Spain) will need to make a great effort if they are to integrate successfully with the European industrial com- munity.

Jacqueline Grapin

Increased investment keeps Japanese industry competitive

four years, because of the price rise, most Japanese firms were forced to mark but they are now once engaged in outliving another in the volume of investments. Mr Masa- Okuma, vice-president of an-Motor, one of the paces in investment, main- tains: "We can survive only if we develop and introduce new technology at the time."

the motor industry has a lead over all other sec- tors with important invest- ment. It is now spend- ing large sums on research to the 3 being left behind in the 3 to get into the market for smaller cars models. Mr Hito Eguchi, the spokes- man for Nissan, which has a making new model in- 1, feels that "today it is so much a question of e as of such salient factors p-to-date technology, saving fuel consumption and the

use of electronic components". Both the giants, Toyota and Nissan, are prepared to spend a great deal of money on the development of new processes. Mr Shigenobu Yamamoto, vice- president of Toyota, says that his company will be spending 40 per cent more on research in the second half of this year than over the comparable period last year. Nissan will be spending as much as 60 per cent more and other companies in this sector have also bud- geted for an additional outlay on a comparable scale. Honda is working hard to develop an engine driven by a "gasohol" mix of 90 per cent petrol and 10 per cent alcohol.

The Bank of Japan and three of the leading commer- cial banks supplying long-term credit recently produced sur- vey reports on investment plans in Japanese industry. All agreed, with minor divergen- ces, that for the current finan- cial year (April to March) capital investment by private industry will rise by an average of 12 per cent. The percentage increase for manu- facturing industries is esti- mated at as much as 20 per cent, and in the others at just under 10 per cent. (49.6 per cent of all industries). Only

16.5 per cent of industries will be spending less on investment than before. Growing home demand, good earnings performances by companies and fears of future cost increases are the main reasons for the improved climate for investment. The reports list a whole series of projects: cut- ting back on the workforce because of wage increases, research and development, reduced energy consumption, rationalization, renovation and not least, replacement of old plant.

In a number of instances in- vestment is intended to expand productive capacity, especially in the motor, newspaper, phar- maceuticals, non-ferrous metals and semiconductor industries. But many firms have been put off by the rapid rise of real estate prices in Japan.

The minority of enterprises which are investing less than in the previous year belong mostly to sectors such as ship- building or aluminium process- ing which are still suffering from overcapacity. Expansion plans in a number of sectors have had to be contracted because of the slowing-down of growth rates—annual growth rates have declined on average from 10 per cent to 5 per cent—as a result of the 1973 energy crisis.

But the primary aim of

Japanese industry continues to be the development of new technologies to that it can compete with the world's major industrial undertakings and hold on to its position. Japanese technologists attrib- ute a large part of the econ- omic growth achieved in the stormy 1950s and 1960s to technological innovations. Japan's attainment of economic superpower status came about only because its performance in the investment race was five times as effective as that of the United States.

There is no doubt that the part played by technological innovations in Japan's econ- omic growth has been much greater than for other highly developed nations. At the same time, the island empire has made extensive use of other countries' knowledge through a system of licensing agreements, instead of setting out on the costly and time-consuming path of developing new technologies on its own.

Since 1974, however, the amount of technological know- ledge imported from abroad has been falling off. The reasons are: Japan has now caught up with the rest in the level of technology, there are fewer innovations in other parts of the world that are

worth importing, and the Japanese have made great progress in their own research. This also means, of course, that the days of cheap foreign technology transfers are over, and that in future more money, effort and time will have to be spent if Japan is to maintain and expand its strong competitive position.

Among the sectors with im- portant investment pro- grammes the motor manu- facturing industry, as has been said, has a clear lead over the others; expenditure on invest- ment projects for the current financial year will go up to 35.3 per cent. Other sectors with plans for large-scale invest- ment projects are textiles (+28.2 per cent), heavy con- structional engineering (+27 per cent), the metal industry (+26.3 per cent), the paper and pulp industry (+22.8 per cent), and electrical engineer- ing (+19.2 per cent).

The electronics industry, which is among the most pro- spering and efficient in the country, is a typical example of the successful application of the latest in technological advance to highly competitive products. By com- bining a number of up-to-date technologies, manufacturing of domestic electronic appliances have managed to reduce production time to such an

extent that it is now more profitable to produce these large-scale, highly rationalized factories in Japan itself than to operate pro- duction units in cheap-labour countries such as South Korea and Taiwan. Despite wage in- creases, manufacturing costs for colour television sets, for example, are now a good third lower than they were 10 years ago.

In the tertiary sector the branches with the biggest in- vestment programmes for the present financial year are the forwarding and communica- tions industries, each with a budget increase of 39.5 per cent, supermarkets (+27.9 per cent), building (+25.8 per cent), and retail trade (+18.3 per cent).

For the current financial year Japanese private enter- prise will be spending about £20,000 on capital invest- ment. About two thirds of this will be self-financed, since many undertakings which have been holding back on capital investment in recent years, are in a strong financial position. The remainder will be found through bond and note issues, new share issues and bank loans. Liquidity in the Japan- ese money and capital market is still fairly high.

Fred de la Trobe

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'Red capitalist' to the rescue in Bavaria

Investment by German companies in Yugoslav firms and the establishment of joint ventures by German firms with Yugoslav partners have already become almost a matter of course. The most prominent groups, which have had Yugoslav interests for many years, include Daimler-Benz and Volkswagen, the capital goods manufacturer Klöckner-Humboldt-Deutz, the huge chemical firm Bayer, and the Reemtsma tobacco concern. Since the Yugoslav Gorenje group rescued the German firm of Körting such cooperation is no longer one way. How is Körting faring these days?

Mr Oskar Pistor, is a Yugoslav—the press call him the “red capitalist”—who is managing director of the Körting factory at Grassau in Bavaria, near the Chiemeesee. In the middle of last year the firm went into liquidation. Mr Pistor is highly regarded in this town of 7,000 inhabitants, for during the past 12 months or so he has pulled off the seemingly hopeless task of rescuing what is by far its largest industry from going under for good.

Today Körting is once more in full production, with a workforce of 1,100 Germans from the Chiemeesee area, mostly from Grassau itself, and 200 Yugoslavs engaged by Mr Pistor as Gastarbeiter. The company, which specializes in colour television and hi-fi sets, has been renamed Gorenje-Körting and is part of the Yugoslav Gorenje group based on Valenje in Slovenia.

Mr Pistor's influence in the Gorenje group is considerable. Before his rescue of Körting he was for many years in Munich as head of the group's German sales branch. And a very successful head, too: the value of Gorenje sales to West Germany from Yugoslavia soon reached DM120m.

It was Mr Pistor again who convinced Mr Ivan Atelšek, Gorenje's chief executive, that the acquisition of Körting was a sound proposition. The final decision was taken quickly and without red tape. Mr Atelšek broke the good news in person to the 800 still on the Körting payroll at the time. Calling them all together in a large workshop at the factory, he made them this confident promise: “You will never again find yourselves in the situation you were in before.” In other words, as part of the Gorenje group, Gorenje-Körting would never be faced with bankruptcy.

From all the signs, Mr Atelšek should be able to keep his promise. Mr Pistor is a top-grade managing director. His knowledge of the German market stands him in good stead, and he runs Gorenje-Körting like a capitalist enterprise. He knows that Körting produces will only do well in the West if the customer really wants to buy them, so he goes in for consumer advertising. He also realizes that he must win acceptance by the trade if he is to enjoy keener success, and for this reason the firm's marketing strategy has been turned upside down.

The old-style Körting was tied, for better or for worse, to a single customer in West Germany, the house of Necker-mann, which concentrates almost entirely on mail-order catalogue business, whereas the new-style Körting is concerned with settled radio and televi-

sure electronics: his last position was with AEG-Telefunken, one of the leading suppliers of television, radio and hi-fi sets.

“I came here,” he tells us, “because I have faith in Mr Pistor and Gorenje-Körting.”

Herr Dettinger is confident that a break into the German market can be achieved. Other executive posts are also held by Germans. The marketing director, Herr Bernhard Zunkeller, and the research and development director, Herr Waldemar Moortgat, came over best as a result of Körting's liquidation. Herr Zunkeller feels certain that he would long ago had the firm been rescued by a Western concern.

Not that the risk of this was ever very great. One after the other, all the substantial West German, American and Japanese concerns that were approached turned down the opportunity after a brief look at Körting's prospects. The reason was that they felt there was nothing left to rescue.

Grassau resigned itself to a disastrously high rate of unemployment.

Mr Pistor has changed all that. This year he will be producing 170,000 colour television and 35,000 hi-fi sets, representing a total turnover of DM200m. His motto is “Small but select.” A newly-developed series of colour television and hi-fi sets is already catching on well in the trade.

But how does Gorenje-Körting stand in regard to earnings? What attitude does Mr Pistor, himself someone from communist Yugoslavia, have towards profits? This question too makes him angry, and his answer becomes noticeable (the language of ordinary conversation with his secretary is Serbo-Croat). “Naturally,” he bursts out, “Gorenje expects Körting to make a profit. Gorenje itself makes a profit, after all.”

Gorenje-Körting is not making a profit as yet. Mr Pistor becomes calmer as he takes up the subject: “But neither are we still making a loss,” he assures us. They are working at about break-even point. The Gorenje parent company is prepared to allow its subsidiary, Gorenje-Körting, plenty of time before it collects any profits from Grassau. The German company is expected to grow and prosper first.

Gorenje is what would be called in the West a multinational group. Its takeover of Körting merely added one more Western company to its international structure; there were already production units belonging to the group in Austria, Greece, Denmark, and Nigeria. Gorenje's consolidated turnover last year, with a workforce of 18,206, came to DM1,700m.

Mr Pistor is far from reluctant to publicize what he is doing. His company aim is a 2 per cent to 3 per cent share of the West German market. He wants no more than that, and he knows why.

No small-scale manufacturer can any longer cover the costs of turning out black-and-white television sets in a high-wage country such as West Germany. With production of colour sets go the same way? Mr Pistor is guarding against the possibility. He intends to place more language laboratory equipment on the market, and already has something else up his sleeve. This summer Gorenje-Körting acquired the Schomandl company of Munich, specializing in high-grade measuring instruments. Production is being transferred, in true capitalist style, from Munich to Grassau, as Mr Pistor feels this is the best solution from the economic point of view.

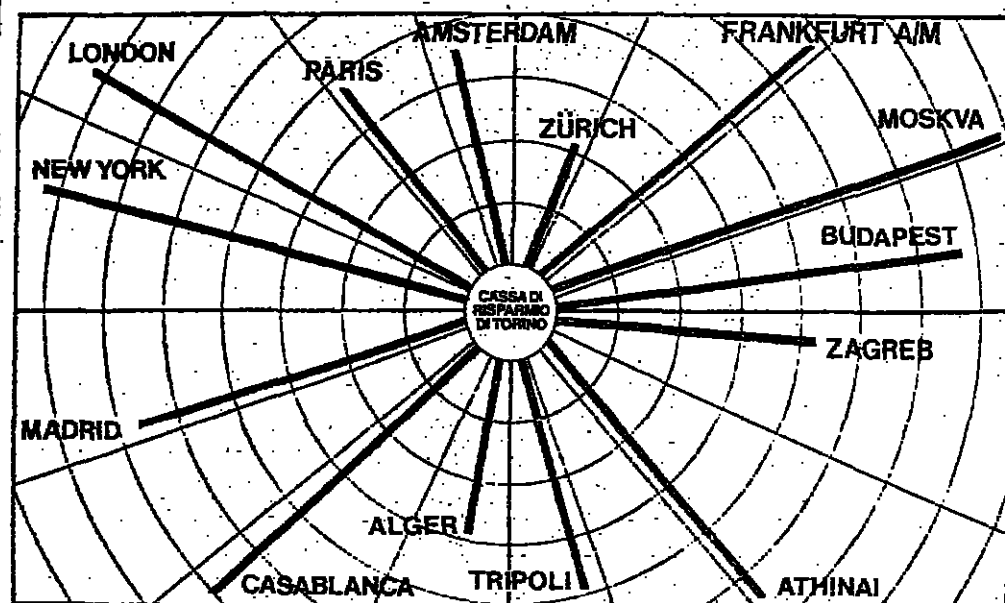
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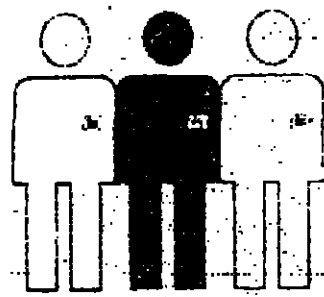
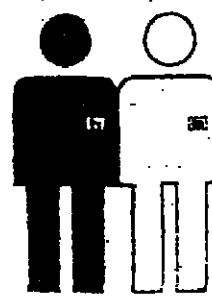
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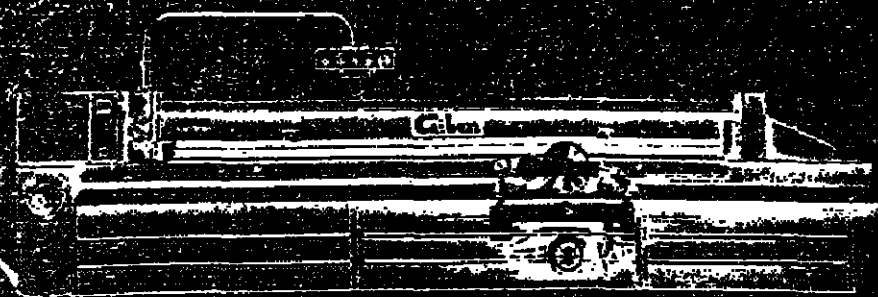
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Yours sincerely,
D. C. WATT,
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The London School of Economics
and Political Science,
Houghton Street, WC2,
November 30.

From Mr Paul Bareaud
Sir, In the continuing campaign for
a reduction in the UK contribution
to the EEC budget, less should be
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There is no too easy and shaming
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of the bounty of North Sea oil and
gas, you are poor, whose fault is
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The numbers of pupils involved
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If creaming by the ex-DG schools
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remedy is obvious.

Yours faithfully,
RAYMOND W. BALDWIN,
Chairman of Governors,
Manchester Grammar School,
Parrs
Alderley Edge,
Cheshire.

A SORRY PAST
From Mr Max Hastings
Sir, De A. J. Noyes's doubts about
how best to apologise to another
motivated for one's own driving
error (Letters, November 30) are
shared by most of us.

I have always hankered after an
illuminable sign above the rear
bumperplate, controlled by a three-
position switch on the dashboard
to signal "Sorry". Thank you.
Yours faithfully,
MAX HASTINGS,
47 Shoe Lane, EC4.

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Yours faithfully,
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LETTERS TO THE EDITOR

Increasing fees to overseas students

From Professor S. W. Jackman

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on the question of increased fees to
be paid by overseas students at
British universities. There appears
to be a feeling in the United King-
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To be sure, there are a very
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connection between academe in
Canada and Great Britain has a long
history and many Canadian scholars
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Moreover, British students who
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order by virtue of the fact that
events are not seen in isolation.

Yours truly,
S. W. JACKMAN,
Professor of History,
University of Victoria,
PO Box 1700,
Victoria,
British Columbia,
November 23.

From Miss Margaret Drabble, and
others
Sir, We would like to express our
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Britain's interest that its work be
allowed to continue effectively.

We understand that Government
Ministers are considering the
Council's future. We sincerely
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to obscure the wider implications of
the Council's work among Britain's
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FRANCIS KING,
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ANTHONY THWAITE,
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24 Heath Hurst Road, NW3.

From Dr Gustav Matschl and others
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Yours faithfully,
GUSTAV MATSCHL,
OTTO MEYER,
FRITZ HARRER,
Members of the CSU Cultural
Relations Group, Bavarian Parlia-
ment,
Bayerischer Landtag,
Munich,
December 3.

From Mr Rawle Knox
Sir, Ever since I have had the
pleasure of knowing the Brudenell
family, of Deane Park, they have
been trying to get rid of that eye-
sore of a ballroom there. Now that
Mr Edmund Brudenell has at last
got permission to pull it down, it
seems a pity to put him under
attack (November 28).

The ballroom was not "added by
the Earl"; it was a whim of his
second wife, the former Adeline de
Horsey, and she could be pretty
whimsical. In 1865, when T. B.
Wright designed and built it, he was
not yet president of the RIBA—but
he was architectural adviser to the
lunacy commissioners.

The building is quite out of
character with the rest of the house,
and absolutely unheatable except at
prohibitive cost. I suspect that even
Mr Mark Grouard (November 28),
whose splendid *Life in the English
Country House* tells us so much of
what went on, could dance sets of
"Lancers" through a midsummer
night's dream, and end up feeling
cold. During the last war the ball-
room was used for the purpose for
which it looks as though it could
have been built: as a barracks, to
batter troops. (They were Indian
troops, presumably being accom-
modated for winter warfare, and the

marks of their charcoal stoves are
still burned into the floor.)

I know something of the openings
of historic houses in Northampton-
shire (including Deane Park), and
it is absurd to say that the ballroom
would pay for itself if the house
were shown more often to the public.

People go there to see an old
fashioned house, lived in and gently
added to in the centuries before
Adeline de Horsey and T. B. Wright
got going, and now made by the
Hon Mrs Brudenell into a lovely
and much used home.

Visitors are told of earlier
Brudenells considerably more
eminent than the 7th Earl of
Cardigan and his disastrous charge
at Balaklava. The relics from that
battle, including the grisly stuffed
head of the Earl's charger, Ronald,
could easily be housed elsewhere
one presumes.

The destruction of the eccentric
white elephant of a ballroom, it
seems to me, would be a fitting (if
a little belated) celebration of the
125th anniversary of the crazy
charge of the Light Brigade.

Yours faithfully,
RAWLE KNOX,
Fir Hill,
Droxford,
Hampshire,
November 28.

From Mr Ronald Mansbridge
Sir, Brian Lowe (November 17)
might like to say on his final
Christmas card:

Please keep this card and bring it
out each successive Christmas. Keep
the envelope too. Soon it may be a
curious reminder of the good old
days when we could send a card
through the post for as little as 8p.

Yours faithfully,
RONALD MANSBRIDGE,
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Central Criminal Court until (am) was undesirable. When the defendants attended over many of their injuries should be allowed to break off at a fairly early hour, and an evening together in some comfortably surrounded and resume again the next morning. That should happen, however, only in exceptional cases. I should not become, as it were, a member of the court, but on the Eastern Circuit, but not elsewhere, the expected ending in all long cases.

Apart from the cost to the public, the court operated to the prejudice of the administration of justice. The time needed to make a decision tended to expand with time available for making it. Long deliberations imposed a strain on defendants from which they should be spared if possible. The most cases should avoid the necessity of jurors to hotels charged by planning ahead. If a jury was likely to take a long time in considering their verdict it was better that they should go away after the court sat in the morning.

Fashion

by Prudence Glynn

A black and white photograph of a woman standing, wearing a light-colored, textured coat over a dark skirt, a hat, and high heels. She is posing with one leg slightly forward.



Teddy Needs A Home This Christmas

you will make a lifelong friend for someone else. We're a heart. And so you say... The Third Street Shop, London, has chosen the Design Council award winner... Merry Christmas for the Street children... you'll find money. As an extra bonus we'll give you a £10 in Charles Foster Christmas page, 100 in the year of the leader, and several with the same price. All you have to do is make a small sacrifice to help the needy Christmas children. As a gift on the phone and MAIL-A-BEAM on BT-420 333 3333. BONUS: Our staff will do the best for you. The Third Street Shop, London, is 7-11 West Strand Street, London EC4A 3DF. (Cheque, Banknote, Note, or Access accepted)

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cocktail hats and nonsenses
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As you might expect, Peter Saunders didn't return empty handed. He has a FREE gift for you — a stunning hand-drawn Chinese Jade brooch in his on a padded velvet, worth £5.

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Free post from Peter Saunders, P.O. Box 54, Easton Grey, Malmesbury, Wiltshire.

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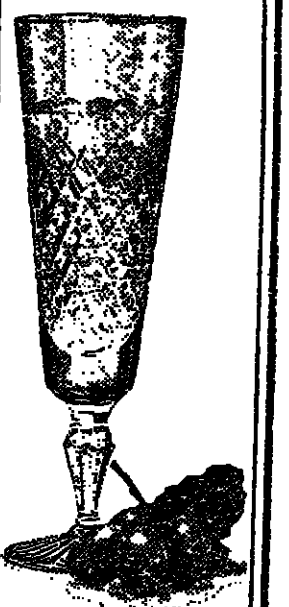
Peter Saunders

Ref. No. 21406

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how true.

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Perfect
Peter Saunders
A Silk Shirt
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Further information and application forms from :
Andrew & Co.,
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Lincoln LN2 1BB
Tel. 0522-32123

§ Forward bargains are permitted on two previous days

Prices on this page are now supplied by Exchange Telegraph's Eptic system, and are the last prices available from London stock market dealers yesterday evening. Various indices produced by The Times, including the index of 150 industrial stocks, are being reviewed and recalculated to cover the period of non-publication.

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Editor, page 19

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PRICE CHANGES

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25c to 94c
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Montfort (Knt) 5p to 89p
Reed Exec 15p to 78p
Rustenburg 15p to 175p
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Shell Trans 10p to 358p
Tadex 1p to 84p
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11p to 150p
10p to 368p
6p to 70p
8p to 381p
12p to 246p

THE POUND

Bank Bank Japan Yu 572.00 548.00
Bank Bank Netherlands Gld 4.42 4.19
Bank Bank Norway Kr 11.30 10.80
Bank Bank Portugal Esc 112.00 107.00
Bank Bank South Africa Rd 1.85 1.73
Bank Bank Spain Pta 151.75 144.75
Bank Bank Sweden Kr 9.50 9.10
Bank Bank Switzerland Fr 3.46 3.46
Bank Bank Taiwan NT\$ 2.30 2.30
Bank Bank Yugoslavia Dnr 48.50 45.50

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business.

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Dollar reaches new low against
the mark and gold price soars

By Caroline Atkinson

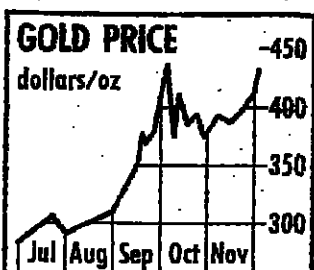
The dollar plunged on the world's foreign exchange markets yesterday, closing at a new low against the Deutsche mark. Disenchanted dollar holders scrambled for gold, and the price soared.

Currency markets have been shaken by the growing tension between Iran and the United States. Fears that anti-American feeling is now spreading to other Middle East countries led to a sharp rise in the dollar yesterday.

Gold—a traditional currency hedge in uncertain times—leapt by \$16.5 to close at \$432.25 an ounce. This is its highest closing level, although the price reached \$437 an ounce at the close on October 2.

There was hectic activity throughout the day on the bullion markets. The gold price did not react immediately to the Iran crisis, but later took off sharply and has risen by \$32.25 in the last week.

The world's financial system is uncertain about the long-term effects on markets of the Iran-American money war, which many foreign exchange



dealers think has dealt the dollar a lasting blow. It seems that it will no longer be the sole currency for oil payments. The freezing of Iran's assets will almost certainly deter some investors from holding dollars in the future.

Iran has already begun to take currencies other than the dollar in payment for oil, according to a senior official for the Iranian central bank. Mr Ali Ma'nay, the head of its international relations, said the bank had begun asking several companies for payments in other currencies as soon as the United States announced the

freeze on Iran's assets, and some are believed to have paid in a mixture including the Deutsche mark and the Swiss and French francs.

Iran is likely to raise the question of pricing oil in a basket of currencies at the Opec meeting the week after next.

Some dealers reported yesterday that "everybody was trying to sell dollars". The rate would have gone down further without some help from central banks. The Bank of England was thought to have been selling some sterling and the West German Federal Bank bought dollars during the afternoon.

Nevertheless, the American currency dropped below DM1.71 for the first time to close at DM1.7080.

The Swiss franc gained most against the dollar, although it did not reach its record heights of last autumn. After touching Sfr1.5555, the dollar closed at Sfr1.562, a drop of 21 per cent since Friday. The Swiss have recently taken measures to strengthen the franc.

Sterling gained ground against the dollar yesterday, closing above \$2.20 for the first time

for several weeks. It finished at \$2.213, up 1.35 cents from Friday. Against a basket of currencies, the pound rose to 70 per cent of its end 1971 value during the day, but closed at 69.9 per cent, was unchanged from Friday.

Of the major currencies, the yen's least headway against the dollar. It rose from 249.4 yen to the dollar on Friday to 248.8 yen yesterday. It has been estimated that the Bank of Japan had spent about \$4,000m propping up the yen last month.

The dollar's weakness probably means that American interest rates will climb back up. There were some hopes last week that they had peaked, but Eurodollar rates rose yesterday from the previous week's level.

Speculative buying, continuing firm prices for precious metals and lower warehouse stocks lifted copper prices on the London Metal Exchange yesterday. At the afternoon close, cash wire bars had gained \$47 a tonne to £1,035 and three month futures were £117.75 up to £1,037.25.

Commodities, page 21

Many changing jobs barred from
transfer of pension rights

By Margaret Stone

Almost three quarters of people changing jobs in contracted-out employment are not being allowed to transfer their pension rights. Their applications are either being rejected outright or put into a permanently pending tray.

Pension fund managers complained yesterday that transferability, acknowledged to be the next great goal of the pension industry, far from becoming easier to obtain has been increasingly disallowed since the new state earnings-related pension scheme came into operation 18 months ago.

Under this scheme everyone is entitled to an earnings-related guaranteed minimum pension (GMP) with employers contributing the responsibility for the GMP with contracted-out pension schemes.

Transfer values which include GMP present the new employer with an open-ended commitment on pensions not "earned" during employment.

Employers are not turning their back on transfer values entirely but many have made it clear they will not take on GMPs in respect of past service.

The fund managers from the outgoing pension funds, on the

other hand, are refusing to negotiate transfer values for leavers if the GMP element is to be left frozen within the old fund. "It is an insoluble situation," said Mr Griffith Shepherd, pensions manager at Grand Metropolitan.

Although there are those within the pensions industry who think such attitudes "represents" and "discriminatory against job leavers", both pensions consultants and employers who currently do accept transfer values think that the situation will get worse as GMPs become increasingly valuable.

In the first year of the scheme's existence the GMP rose by 13 per cent and is forecast to rise by at least 17 per cent in the present year which ends in April, 1980.

These increases compare with the much lower limited revaluation increases which the pension industry successfully negotiated in respect of deferred pensions (left with the company until retirement) which can be either 8 1/2 per cent or 5 per cent plus an additional premium to the state.

The pensions industry wants similar limited revaluation for transferred GMPs. Mr Michael Pilch, chairman of the National



Mr Michael Pilch

Association of Pension Funds, said yesterday that the Government "had missed a golden opportunity" to support the principle of transferability in last week's Social Security Bill.

One consolation for job-changers in May this year. If they are unable to take a transfer value to their new employers, the opportunity may not be irretrievably lost. It is always possible to re-open a request for a transfer value and, if the law in respect of GMPs is changed, most companies will be prepared to blow the dust off old applications.

Citibank seeks court ruling to clarify status
of Iranian funds 'frozen' in London branch

By Ronald Pullen

Banking Correspondent

Legal action in connection with blocked Iranian funds amounting to more than \$3,000m (£1,400m) held in the London branches of several major United States banks is under way.

Citibank, whose chairman, Mr Walter Wriston, has been one of the staunchest supporters of President Carter's action to freeze official Iranian deposits in the United States banking system, has begun proceedings against Bank Markazi, the Iranian central bank, in an attempt to clarify where its London branch stands legally on the question of frozen funds.

There has been considerable uncertainty in international banking circles as to whether American banks can extend the freeze on Iranian deposits to their London branches, where the bulk of Iran's external deposits are held.

Last week Bank Markazi

began its challenge on the legality of the move by issuing writs against New York banks for the release of their London deposits.

The Bank of England, after intense discussions with British and foreign banks, continues to maintain that the issue is one for the courts to decide.

The Iranian central bank is now going through the British High Court for the repayment of more than \$3,000m of dollar deposits in London. The writs show it is claiming \$1,796m from Bank of America, \$416m from Manufacturers Hanover Trust, \$332m from Bankers Trust, \$321m from Chase Manhattan and \$175m from Citibank.

One of Iran's commercial banks, Bank Saderat Iran, has also filed writs against American Express Bank for the return of £10.1m held in London and \$18m from the London branch of Credit Lyonnais which is being held in Moscow.

Another commercial bank, Bank Mellat, is understood to

have secured the return of sterling deposits without going to the courts.

Citibank's initiative has been prompted by a wish to sort out the complicated legal issues as soon as possible because of "the effect which the present crisis is likely to have on the money system as a whole".

The action, which has the backing of the American government, will seek "declarations in connection with the accounts held by Bank Markazi with Citibank in London to resolve the legal problems which the bank in London is confronting".

It is also asking the court to push through the proceedings without delay and has asked Bank Markazi to cooperate in achieving this.

Meanwhile the rift between American and non-American banks over the Carter freeze also appears to be widening. Japanese banks have now told Chase Manhattan that they will not join in declaring Iranian government corporations in

default of loans in which they are syndicate members.

The Japanese seem to be convinced that Iranian borrowers will do their level best to meet their international obligations.

David Cross writes: The Iranian Government yesterday sought to reassure international bankers that it intends to honour "all of its legitimate foreign debts" despite earlier indications to the contrary.

In an advertisement described as an open letter to the American businessmen the Iranian embassy in Washington said the United States press had recently presented to the public reports to the effect that "Iran repudiates foreign debt, leaving the impression that all Iranian debt is to be dishonoured".

"The truth of the matter is: Iran will honour all of its legitimate foreign debts", the embassy stated. Those transactions which have been reported are few in number and limited in amount.

Denmark's
austerity
package

From Our Correspondent

Mr Anker Joergensen, the Danish Prime Minister, yesterday announced a stringent economic package designed to reduce Denmark's balance of payments deficit by 6,000 million kroner (about £530m) by 1983.

The move follows a 5 per cent devaluation of the Danish currency against others of the European monetary system (EMS) last Thursday. The new austerity programme prolongs the government's present prices and pay freeze, initiated on November 1 until the end of February 1981.

Limited exemption is allowed to productive sections of industry, to compensate for price rises in raw materials. House rents, frozen at present, are to remain subject to tight controls.

The new measures which the Social Democratic minority Government is to present to parliament for a first reading tomorrow, also include tax reforms, amendments to the automatic wage indexation system to curb wage increases, higher wealth and property taxes, a rise in corporation tax from 37 to 40 per cent and a tax increase on private pension schemes from 25 to 40 per cent.

Another proposal gives employees a third of the places on company boards. There is also a scheme for compulsory profit-sharing for workers. Funds totalling 4,500 million kroner are planned to be set aside for job creation projects.

Report of oil cutback by Libyans
adds to western supply worries

By Nicholas Hirst

Libya is reported to have cut back its December oil exports, adding new uncertainty to the West's ability to meet its oil needs over the coming months.

Reports of cuts throughout the Middle East are intensifying as pressure mounts on Saudi Arabia to modify its policy of producing more than it wishes and of selling oil to the Aramco consortium of American companies at \$18 a barrel, at least \$4 cheaper than the cost of comparable crudes.

Ali Akbar Moinefar, the Iranian Oil Minister, yesterday flew into Saudi Arabia to persuade the Saudis to limit their production. Saudi Arabia has been producing 9.5 million barrels a day instead of the 8.5 million figure it would prefer to conserve its resources. Saudi Arabia's maximum sustainable production figure is estimated at 10 million barrels a day.

As a wave of unrest continues to sweep Muslim countries, the threat of cutbacks has taken on strong political overtones. Libya yesterday apologised to the United States for the attack on its embassy in Tripoli, but observers of the oil market



Ali Akbar Moinefar: persuading the Saudis to limit production.

remain nervous of the effects of a supply of political unrest, and the continued failure to find a solution to the Palestinian question.

Report criticizes nationalized industries' accounting
Flexible figures improve the image

Facts about Britain's nationalized industries are being hidden from the public and Parliament, the Consumers Association, publisher of *Which?* alleges in a report published today.

Consumers Association commissioned the City analysts Phillips and Drew to examine the accounting practices of eight nationally-owned industries.

It concludes: "It is not possible to compare or judge the financial performance of nationalized industries from their published accounts or how they perform against the targets that are laid down for them."

The flexibility in accounting rooms during the transition from historic to current cost accounting methods, says Consumers Association, enable both profits and losses to be underestimated to improve the industries' "political" image.

Phillips and Drew criticize the frequency with which accounting policies have been changed, making it impossible to compare performance between industries, or from one year to another.

"Individual industries appear to have been too influenced by the effect that the changes would have on their published profits."

The analysts think it "highly unlikely" that voluntary agreement could bring uniform treatment of depreciation policy or gearing adjustments.

Patience on depreciation were the principal difficulty in making comparisons. The report recommends the Government should establish a committee to issue accountability guidelines for all nationalized industries and that these should all go over to full current cost accounting as soon as possible.

Only British Gas and the Post Office include full current cost accounting depreciation charges in their main accounts.

Gearing adjustments were found to be a principal source of controversy, with British Gas, National Bus Company and the Post Office all forcefully denying their relevance to nationalized industries.

The report suggests that the simplest solution would be to look at profits and pre-interest levels. It adds that if a figure for current cost accounting post-interest profits is required

it would be essential to include an offsetting gearing adjustment.

The report says there is a strong case for rationalization in financial targets set for the nationalized industries, and suggests that the best basis would be current cost accounting profits, returned on capital employed. At present this is used only for British Airways and telecommunications.

Estimates of the industries' results using current cost accounting shows substantial differences from those actually reported.

The Electricity Council's profit of £763.2m in 1977-78 would have been £924.4m on an historic cost basis, but only £258.4m on current costs. British Steel's reported loss of £123.5m becomes a loss of £461.6m on current costs and the National Coal Board's profit of £121.1m appears as a loss of £256.4m, excluding government support.

Nationalized Industries Accounting Policies. Consumers Association, Caxton Hill, Hertford SG13 7LZ. Price 15s.

Robin Young

Squeeze on
industry's
profit margin

By David Blake

Factory gate prices charged by industry went up by 1 per cent in October, a smaller increase than expected. But the price which industry had to pay for its raw materials and fuels went up by 11 per cent, widening the already wide gap which has emerged in recent months between the extra costs which companies are having to pay and the prices they have so far felt able to pass on.

It is likely that output prices will have to go up substantially during the remaining months of this winter, which in turn is likely to lead to high rates of retail price inflation until well into next year.

The relatively good November figures for factory gate prices brought down the wholesale inflation rate for the past six months to an annualized rate of 17 per cent. Raw material and fuel costs in the same period raced ahead at an annual rate of 22.2 per cent, with a particularly sharp rise in October as higher fuel prices came through. The continuing problems in Iran are likely to lead to further upward pressure.

Against this, the pound has been relatively strong in recent weeks, which tends to cut the sterling cost of oil to industry. Industry has been absorbing some of the higher raw material prices which it faces, despite other pressures on its costs.

Labour costs continue to increase sharply as earnings mount, and the fact that wholesale prices have gone up by less than either input prices or the likely increase in labour costs indicates a severe squeeze on manufacturers' margins.

Figures for hire purchase and other new credit also suggested an October lull before the Chancellor's decision to impose a credit squeeze on November 15. Total new credit extended rose to £564m, up from £516m in September.

Tables, page 20

Hoffmann-La Roche
forced to switch from
gas at Scottish plant

By John Huxley

Hoffmann-La Roche, the Swiss drugs group, has been told that a gas supply is no longer available for its £140m vitamin C plant being built at Dalry, Ayrshire.

The announcement by Scottish Gas, which came as a surprise to the Roche management, has forced the company to abandon plans for gas to be the primary source of energy. Designs have been altered in favour of a coal-fired power plant, with oil as a back-up fuel.

These changes will increase the eventual cost of the project, which is attracting about £50m in government aid, although the company would not say by how much. One of the additional costs will be for the provision of extra rail sidings, to take coal deliveries.

The company's decision has come as an unexpected bonus to the National Coal Board, which has earlier agreed to supply about 220 tons of coal a day to the plant from local mines.

At the time it was estimated that this would mean more than 50 extra jobs. The amount of coal now likely to be supplied is thought to be nearer 500 tons a day.

Scottish Gas's inability to guarantee supplies has disappointed the company, which has been told that it was only after several months of negotiations.

The company waited for a couple of months to see if the position improved, but has now decided that a decision on energy sources could be postponed no longer.

Mr John Hornbrook, works director for the Dalry project, said gas was preferred for several reasons. It was, for example, cleaner for the proposed technological processes. He explained that it was not

until August that Scottish Gas discovered that it had oversold supplies and was not able to provide for the Dalry plant's needs. Until then, the company believed supplies to be available.

In a brief statement yesterday, Scottish Gas said that after investigating its fuel options, Roche had concluded that gas was not essential to production.

An offer to supply some gas was made in May this year. It was not taken up within the option period. No further offer is being made because of the changed supply situation in the gas industry.

Despite the rethinking over fuel, civil engineering work on Roche's plant, which will provide 450 new jobs, has begun and the first of the chemical engineering contracts have been awarded.

A long battle was fought by government ministers in 1978 to persuade Roche to come to Scotland rather than Switzerland, the choice of many company executives.

In recent months, gas officials have been embarrassed by the strength of demand from both industrial and domestic users. Only last week, Sir Denis Rooke, chairman of the British Gas Corporation, said that the industry had turned away about three times as much new business in the past seven months as it had taken on. He said the "panic flight from oil" was the main reason.

Virtually no new contracts with industrial and commercial customers have been taken on, and customers on interruptible supplies have been given a warning that they cannot expect continuous supply this winter.

The Dalry case is likely to be studied closely by those who want gas pricing and supply policy to be altered in favour of the industrial user.

Peachey
Property Corporation LimitedHighlights from the Statement by the Chairman
— Lord Mals

"When I became Chairman in the early months of 1977 and your Board was reconstructed we faced a substantial loss. We came to you today with pre-tax profits of nearly £3 million"

"I am glad to tell you that the Directors recommend a final dividend of 2p per share making 3p for the year compared with 2p per share last year"

"Pre-tax earnings for the year rose by some 50% to £2,668,000. Despite the sale of properties totalling over £16 million, net rents were maintained at the level of 1978. The sale of Park West has enabled us to pay off our bank borrowings and at the year end the Company had cash or short term deposits amounting to some £8 million . . . the sale of Park West and other low-yielding properties will enable your Company to achieve a more stable and higher quality income for the future."

"We are actively seeking and negotiating further opportunities for reinvestment and development, particularly in the commercial and industrial field, and at the year end had property purchase commitments amounting to some £1.6 million."

Summary of results for the year ended 24th June 1979.

	24 June 1979 £'000	24 June 1978 £'000
Profit before Taxation	2,868	1,902
Profit after Taxation	1,612	843
Profit attributable to Shareholders	1,543	886
Earnings per Share	7.4p	3.9p
Dividends per Share	3p	2p
Net assets per Share	177p	132p

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Duties to be imposed on American fibre imports

The European Commission has decided to impose anti-dumping duties on imports of acrylic fibre supplied by the American Dynamid Corporation.

The duties, which are to be published officially in the next day or so, are expected to range from 7.2 per cent for discontinuous acrylic fibre to 25.8 per cent for continuous filament.

A meeting of EEC trade ministers a fortnight ago decided that action should be taken against cheap fibre imports from the United States. The impact of American shipments has been felt in particular on the Italian market, where the United States share increased from 1.1 per cent in 1977 to 6 per cent in the first quarter of this year. In the same period the share captured by American acrylic producers in the Community market as a whole doubled to 3.4 per cent from 1.7 per cent.

Italy index up

Italy's wholesale price index rose 2.1 per cent in October to 154.6 after a 1.9 per cent rise in September. This puts the index 19.6 per cent above its level of October 1978.

Dutch wage talks fail

Dutch employers and trade unions have failed to agree on wage rises and labour conditions for 1980. This means decentralized wage bargaining will take place in each industry next year. Talks broke down when the employers said they offered 2 per cent for the maximum for pay rises.

Swiss liquidity move

At the end of November, the sight deposits of banks, trust and industry, a key barometer of Swiss liquidity, rose 2,024 million Swiss francs to 9,086 million francs (about £2,581m). But if the increase in the credit facilities of around 1,600 million francs subtracted, it shows a liquidity level of around 7,400 million francs. Since not all of the new 7-day swaps are expected to be renewed, that would bring the level back to around 6,800 million francs, the range the Central Bank appears to have been aiming.

German metal losses

Profits in the West German metal industry have fallen despite more favourable earnings. The Metal Industry Employers' Association said in Cologne that around 20 per cent of German metal firms might show a loss for 1979.

French cartel fined

The European Commission has fined three French fertilizer manufacturers each 85,000 European Units of Account (€55,230) for operating an illegal sales cartel on the West German market. The companies, Societe Generale de Engrais SA, Compagnie Francaise de L'Azote and Societe Chimique des Chaux, were found to have infringed Article 85 of the Treaty of Rome through channeling all their fertilizer exports to Germany through a joint subsidiary known as Florat.

Islam debates trade

Increased trade among Islamic countries as part of revamping world trade was urged by Malaysia at a 42-member international Islamic conference in Kuala Lumpur. Mr Mahabubul Mahommed, the trade and industry minister, said that Muslim countries produce 50 per cent of the world's petroleum and 40 per cent of its cotton, one-third of crude rubber, 30 per cent of timber and 20 per cent of vegetable oil.

Reserves fall again

Japan's foreign reserves of gold, convertible foreign currencies and Special Drawing Rights fell by \$3,197m (about £1,635m) in November to \$10,166m at the end of the month, the finance ministry announced. This is the second time that Japan's foreign reserves decreased from the previous month's level, following October's \$2,063m drop.

Prices maintain rise

West Germany's producer price index (base 1970) rose 0.4 per cent in October to 156.4 after a similar 0.4 per cent gain in September. This was an increase of 6.5 per cent against October 1978, compared with a 6.2 per cent year-on-year increase in September.

Diesel investment

Klockner-Humboldt-Deutz of Cologne is investing more than \$70m (over £26m) to produce air-cooled diesel engines in a factory bought from the Ford Motor Corporation. Production will start in summer 1980.

£11.5m Nigerian deal

Bewater Shellbar, of Dorking, has been awarded a contract worth more than £11.5m to supply, install and commission its Bewater Tower water treatment plants in various parts of Nigeria.

Galveston gas find

A natural gas well on Block 393 of the Galveston Island area in United States federal waters south of Galveston, Texas, encountered three productive zones between 4,300 and 4,400 feet, Houston Oil and Minerals Corporation said.

Mr Brezhnev gives frank report on Russia's economic shortcomings

Dismal end in sight to Kremlin five-year plan

As the 1,500 delegates to the recent session of the Supreme Soviet return home, they take with them the clear message that all is not well with the Soviet economy, and there are formidable problems ahead as their country moves into the 1980s.

The Soviet leadership reassured them that the Soviet Union was still a mighty economic power with a rising standard of living, increased production and a commitment to satisfy the demand for more and better consumer goods.

But the figures given by Mr Nikolai Baibakov, chairman of the state planning committee, paint a dismal picture of performance this year and of what can be achieved in 1980, the final year of the current five-year plan. And Mr Brezhnev, in his report to the senior Communist Party officials who really run the country, was devastatingly frank about the difficulties and shortcomings of the Soviet economy.

Overall growth this year will probably be only about 3.6 per cent, compared with the target of 5.7. The grain harvest of only 179 million tons, compared with last year's record of 237 million, means that a lot of valuable hard currency will have to be spent on increased grain imports.

Oil production next year will be 606 million tons compared to the original target of 640 million and the growth of industrial output will be 4.5 per cent, a far cry from the high rates enjoyed in earlier years.

Of course the weather accounted for the poor harvest. But the severe winter also had a considerable effect on Soviet

industry. The statistics for the first half of the year were the worst for a long time, showing that many sectors of the economy were failing to live up to their plan.

But Mr Brezhnev's report made it clear that it was not just the weather. It was bad management, poor quality work, bottlenecks and shortages and a general lack of initiative.

He said nothing that Western observers have not forecast for some time—a growing and serious shortage of oil, the poor return of the vast agricultural investment, chaos on the railways—but he did not attempt to play down the scale or significance of these shortcomings.

He said enormous amounts of money had been invested in industry and the labour force had been increased, but the final result this year was less than it should have been, and less than the country's potential allowed.

The party chief did not offer any new solutions. The long-term difficulties can be reduced to one very simple diagram: a triangle consisting of Siberia where the natural resources are, Central Asia, where the surplus manpower is, and Western Russia, where most industry is located. The problem is which should move to where.

The difficulties in the industrialized West are aggravated by an acute labour shortage because of low birth rates over the past 20 years. Mr Brezhnev has said that all growth must now come from increased productivity, not from increased additions to the labour force. But unfortunately this has not occurred.

In 1977 Soviet output per worker was only 55 per cent of that of the United

States, in spite of vast increases in state investment (the only sector of the economy now running well ahead of plan) productivity appears, if anything, to be declining.

The Soviet leadership, well aware of the gravity of the situation, responded this summer with a lengthy resolution, which reversed all ideas of decentralization and called for a tightening up of central control.

It aimed to improve the planning process, make factories more responsive to consumer demand, channel investment into automation and cut back new construction.

It set out details about what needed to be done: measure a factory's output in terms of volume sold instead of volume produced, speed up the commissioning of new equipment, improve the standardization of consumer goods and the quality of production, and the retail outlets more closely to their suppliers.

It also called for greater economic accountability by individual enterprises, an increase in material incentives available to them, more investment in scientific and technological research.

However, Western observers suggest the complexity of the new demands will affectively lead factory managers to carry on much as they have done before.

The Russians can point out that predictions for Western economies in the next few years are even more gloomy. But, given the traditionally high Soviet growth rate, the new resolution will present any leadership in the Kremlin with its biggest challenge.

Michael Binyon

Cars survey predicts a stagnant UK market but growth in Europe

By Edward Townsend

New car sales throughout the world are forecast to rise from 34.3 million to 37 million units a year between 1982 and 1984, but the British market is expected to remain relatively stagnant in the face of continued growth and expansion in the rest of Europe.

The predictions, in a survey of the world's automotive industry published today by Economic Models, are that the United Kingdom car market will total 1.69 million this year falling to 1.5 million in 1981 and rising to 1.7 million in 1982.

Despite this light fall in EEC new car registrations expected for 1980, the report says the trough of the current recession is expected to be reached in 1981 when current restrictive monetary and

fiscal policies are expected to have their full effect. The more towards even lower rates of growth of output and real incomes is expected to be particularly severe in the United Kingdom.

Falls are also forecast in France and Germany, pulling the EEC sales total for 1981 down to 8.55 million against 8.74 million for 1980. Japan and the United States should recover in 1981, with the American market rising to 10.8 million and Japan's to 3.37 million.

A gradual expansion in western economies from 1982 onwards should benefit the United Kingdom. France and Germany are expected to show the best growth, with the United States market rising to 11.5 million units by 1984 and the Japanese to 3.6 million.

Meccano plant occupation starts

By R. W. Shakespeare

Northern Industrial Correspondent

Meryside has become the focus of another factory occupation by workers, after the decision by Airfix Industries to close its Meccano and Dinky Toy operations in Liverpool and make almost 1,000 employees redundant.

At a meeting inside the factory in Birn Road yesterday, 940 workers—almost the entire shop floor and office labour force—voted unanimously to reject the company's redundancy plans, which include pay in lieu of notice, and to mount a round-the-clock occupation of the premises.

A token workforce, including

most of the shop stewards, had been occupying the plant since union officials were given two hours' notice of the closure on Friday. Now all the men will work a rota system for an indefinite takeover of the premises.

At the weekend, a security company moved in, on the instructions of the management, to board up windows and to be understood to be about £2.5m of stock, materials and equipment inside the factory.

Seven unions have members in the Birn Road factory, but most of the men belong to the General and Municipal Workers Union.

Mr Frank Bloor, GMTWU convenor, and chairman of a newly-

elected joint action committee, said: "We are here to stay, and we will work for as long as we can. Supervisors and foremen are with us and we have asked for their help to keep the factory working. Some production is taking place today."

Mr Bloor said the object of the "work in" was to persuade the company to change its mind about the closure. There would be no attempt to enlist support throughout the trade union movement. "Productivity at this factory has increased considerably over the past 12 to 18 months, and this has been coupled with a reduction of some 300 in the labour force. In no way are we convinced that this shutdown is necessary."

Disagreement on paper import quotas

By Edward Townsend

British printers have again appealed to the Government to increase the duty-free quotas on paper imported next year from European Free Trade Association countries.

The printers' federation argues that the Government should do all in its power to place British printers in a position comparable to that of its foreign competitors.

Under the terms of a complicated system of quotas and trade agreements, paper and board imports from the EFTA countries are governed by quotas which the British Government may raise by up to 5 per cent a year.

to domestic sources or duty-free imports of printing and writing papers.

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Under the terms of a complicated system of quotas and trade agreements, paper and board imports from the EFTA countries are governed by quotas which the British Government may raise by up to 5 per cent a year.

EEC to give financial aid for databases

By Edward Townsend

The European Commission is to provide financial support for the setting-up of databases and other information services in a wide range of countries.

The aid will be provided in the form of a loan to the world-wide information services market for Europe by 1990.

Europe should also aim to gain a 30 per cent share of the world's information services market by 1990, the Commission says, together with 20 per cent of the world market for computers, mini-processors and software.

These targets were presented in a Commission strategy paper prepared by Viscount Edwina Davignon, a Member of the Commission, at the European Summit meeting in Dublin last week, and are to be announced today at an online information conference in London by Dr Georges Anderia, director of information management of the Commission.

At present, the nine countries of the European Communities hold about 18 per cent of the 28 per cent of telecommunications; 18 per cent of computers, mini-processors and software; and ten per cent of electronic components. In the information services area the target means a fivefold or sixfold growth in the size and output of the European information supply industry by 1985.

If nothing is done to correct the present imbalance between the American (80 per cent) and European (18 per cent) shares of the information market, Dr Anderia points out, the matter how successful we are in boosting our telecommunications and electronic data-processing and chip-making industries, the

digitalized, integrated networks of the future operating in Europe will become mere physical extensions of the United States network, and the traffic will forever be predominantly one-way.

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Technology News

tion services stodd at \$1,900m five years ago. It has now reached \$2,200m. We simply must reverse this trend, regain some of the ground lost," Dr Anderia says.

By the mid-1980s, at least 300 new databases and value-added services should be created in the Community countries. The French alone aim to create 50 new databases by 1984. The bulk of the new databases and related equipment, Dr Anderia suggests, should be set up and operated by the private sector.

has produced a specialized machine for cigarette packing, the other a new type of air filter for use in power stations, chemical works and other industrial plants.

At Cranfield, 11 MSC students of design of production machines and systems have developed a new web continuity machine, which will improve the quality of the paper and the efficiency of cigarette packing. The work has been sponsored by the tobacco machinery division of Mullins.

The company has applied for four patents to cover innovative aspects of the work. The new web machine operates automatically and continuously for an eight-hour shift, feeding the packaging machine with metal foil or cellophane. Previously, about 20 stoppages per shift were needed to load fresh reels of web.

Now, up to 30 reels can be loaded at the start of a shift and the machine then runs automatically, detecting the finish of one reel, accelerating the next up to speed and then joining the leading edge of one to the trailing edge of the other.

At the University of Surrey at Guildford, the filter project has involved an inventor, the university, the National Research Development Corporation and an industrial company. Mr Derek Purchas, a consultant chemical engineer, conceived the idea; with NRDC support he did small-scale development work in the chemical engineering department at Surrey.

This was followed by a three-year postgraduate research project, also NRDC-backed, at the university and



Viscount Edwina Davignon: setting target.

the adoption of the concept by Beggs, Cusland and Company of Glasgow.

Conventional industrial air filters work rather like a vacuum cleaner in reverse—a dust-laden air is fed into a chamber containing filter bags, and at intervals the airflow is stopped and the coating of dust on the bags is removed by reversing the airflow.

The new system, known as Becodex, employs a compact stack of sloping shallow filter boxes. Dust is removed by high-frequency, small-amplitude vibration, giving more effective cleaning and causing less damage to the filter material.

Efficiency, compactness and design flexibility of the new process were confirmed in a prototype built by Beggs, Cusland, and the device has now been launched on the international market.

LETTERS TO THE EDITOR

Private health penalties

From Captain D. G. Goodwin

Sir, Mr Knott (Business News letters, November 21) is not alone in feeling aggrieved at Bupa's latest policy of penalizing the over-65s. When I was faced with this situation earlier this year I could hardly believe it; I genuinely thought there was some mistake.

I pointed out to Bupa that its policy meant, in effect, that we older subscribers were now subsidizing the newcomers for whom custom Bupa was angling; that our generation had, over many past years when we were younger and had minimal claims, been cheerfully "subsidizing" the older subscribers; and that it was unfair that now we had "served" the tables being turned on us so blatantly.

But Bupa does not wish to see it that way. It knows that we are inevitably captives; no one else is going to compete for our custom at our age. No doubt it reckons that it will

gain more recruits under its own advantageous new scheme than it will lose in the over-65s who have to leave. One can only admire Bupa's hard commercialism while being saddened by its sense of moral justice.

CAPTAIN D. G. GOODWIN, Fordingbridge, Hampshire.

From Mr J. H. M. Weston

Sir, I sympathize very much with Mr R. D. Knott in his predicament as a Bupa subscriber. I joined the other similar large organization, now known as Private Patients Plan (PPP), when in my thirties shortly after the war.

But my membership, which has continued without interruption, as a protection against the likely illnesses which would probably increase as my wife and I got older.

I assumed that PPP would be receiving subscriptions from healthy young people able to fund the advertised benefits

for members as they

older. I was therefore shocked a few years ago PPP informed me that it reached a certain age of my subscription would be increased solely by my age. The reasons were very similar to the one Mr Knott, i.e. that it "increases with the age subscriber".

I should have thought would have hoped, in organizers of Bupa and would have taken into account the inevitability to which refer when their schemes were launched. Fortunately I have been told by my life insurance company that, as the risk at 65 is considerably greater than it was when I was 30, my policy at 30 premiums will be increased by 30 per cent.

H. M. WESTON, Gosfield Hall, Essex CO9 1SP.

Sharing the cost of docks redundancies

From Sir Arthur Peterson

Sir, Shortly before your eclipse, I published a letter from me commenting on the then Government's decision to give £35 million to the Port of London

to meet the cost of necessary staff reductions. I was surprised to find your transport correspondent's forecast (Business News, December 3) is correct. It seems that the present Government is due to continue a policy which is mainly to pay for the costs of the remaining port companies while the remaining port companies nothing is unjust and inequitable.

The restructuring of the port industry is a difficult and expensive process and it is right that there should be generous treatment for men who are no longer needed, often after a lifetime of service in the industry.

But the problem is common to all the major ports and if the Government are to make central funds available towards its solution then it should do so to all ports which need them.

Any system which all ports are expected to contribute 100 per cent of the costs while the remaining port companies nothing is unjust and inequitable.

SIR ARTHUR PETERSON, Chairman, Mersey Docks and Harbour Company.

Monthly payment of phone bills

From Mr J. T. Collinson

Sir, Your correspondent Mr J. T. Argue (November 27) complains of the difficulties in obtaining the Post Office's agreement to his settling his telephone bills by banker's order.

In early 1976 I received a letter from the Post Office (but unfortunately not the telephone bill which prompted me to ask the Tunbridge Wells Telephone area manager if I could in future pay by monthly standing order. Some time later I was informed that the Post Office had agreed to my proposal and provided a payment reference number to enable such payments to be correctly identified. The only condition was that the bills should be settled within a fortnight.

This system has worked without a hitch for nearly four years. I do not begrudge the Post Office the small credit which has accumulated. Yours faithfully, I. T. COLLINSON, 15 Quakers Hall Lane, Sevenoaks, Kent, November 27.

High interest rates

From Mr Gregory Macdonald

Sir, Perhaps you will allow a letter from me to express my interest to the discussion of the highest interest rates in our modern financial history? For a few years before the last war both the American and the British governments were able to borrow in the money markets at rates which reduced the lenders to the position of accountants of interest-free money.

This was the successful period of Roosevelt's New Deal when, the average wholesale price index being more or less stabilized, deposits were piling up in the banks and there was a low level of commercial borrowing.

Insistent government borrowing, with little competition, forced down the rates. In September 1935, the bulletin of the National City Bank of New York showed the following rates of interest on American short-term Treasury Bills during August:

Currency

COSTS

From Mr David Anders

Sir, I would like to suggest to Mr R. B. (Letters, November 22) that his currency worry is instead of posting in French francs, he should use small fees necessary to the francs to sterling a sending a draft to pay the deposit for his accommodation next week. He should use to purchase the required for his deposit and French notes for use holiday.

In this way he can cut down the minimum, must accept that rates fluctuate. Yours faithfully, DAVID ANDERSEN, Thomson Cook Limited, 100 Victoria Road, Peterborough PE8 6SB, November 26.

On December 2, 1935, the Government invited applications for £100,000,000 in 1 per cent Treasury Bonds 1939-41 at 88 per cent. Keynes's *Contentment* (Archives) commented on that item: "This is the first time in the financial history of the United Kingdom that the Treasury has borrowed on securities bearing 1 per cent nominal interest, except in the form of Treasury Bills". As we have seen, the Treasury Bill rate was even lower.

Yours faithfully, GREGORY MACDONALD, 76 Copse Hill, Wimbledon SW20, November 15.

Obstacles facing inventors

From Mr M. E. A. Passmore

Sir, The leaders of government and industry are constantly emphasizing the importance of inventions to our technological survival, but the departments responsible for encouraging new ideas, including the National Research Development Council, prevent private inventors from developing new enterprise by withholding financial aid at every step of the way.

Private inventors are constantly paying to file patents with the patent office, after which process there are annual maintenance fees. They also have to meet the expense of all the research work necessary to develop an idea into a saleable commodity.

In these days of high cost borrowing the private inventor cannot carry out a research and development programme without outside funding. No company will take up the work without credible evidence of research. Without an income from his work the inventor will be unable to maintain his patents and they will lapse. Once unprotected the private inventor can move in and use his work simply by purchasing a copy of his patent from the Stationery Office for a small fee.

I am sure the system was not intended to work in the following way but we now have the ingredients for a public fraud and scandal.

1. The leaders of government and industry constantly asking for new ideas.

2. Private inventors diligently filing new ideas with the controller of patents and in the course of failing to maintain them through lack of support from the NRDC and government departments.

3. In effect the patent office can be wrongly used as a bank of ideas which can be drawn on without a penny of royalty being paid to the inventor, thereby saving a company considerable sums of money which would otherwise be the income of the inventor.

At present, ideas which spring from the universities or research departments in industry are funded by government or industry as part of a programme and are the property of either government or industry, depending on where they were initiated. Private inventors very rarely receive help and when they are offered finance it is invariably on the condition that the inventor signs away his right to control his creations.

As a private inventor myself, with patents in the United Kingdom, the United States and elsewhere, I would like to see a campaign aimed at the heart of the problems outlined above. The public is entitled to know what is happening in the

funds which are not used to help the private inventor.

My own inventions I develop preliminary by some half of universities who expressed the opinion that the system was tremendous, one doctor going so far as to say that a system mine would allow him to build the future to be on which would save resources and give natural freedoms not in the moment.

Yet I have spent a few years trying every way to get my ideas properly funded and tested. My ideas are still neither approved nor disapproved by any credible body. Requests have been through my MP and written to Mrs Thatcher no avail. I have now, the point where I longer maintain my pen.

I would like to see a deal worked out for private inventors, as my story which is repeated a times over in all parts country.

Yours faithfully, M. E. A. PASSMORE, Mount Pleasant, Chislehurst, Whitshire SN4 0NA, November 26.

BY THE FINANCIAL EDITOR

Speculators in gold

It continues to delight its supporters, nudging record levels yesterday, it is at \$432.25, up \$16.50 over the week. Many of the metal's advocates expect price to reach \$500 before the end of the year.

Their thinking is familiar. Chaos in Iran, the danger of repercussions elsewhere in the Middle East, a sharp oil price rise in the month, persistent currency bility, particularly in the dollar, are used to demonstrate gold's attractiveness.

Not everyone in the market shares this view. There is a contrary argument that is fundamentally overvalued and that price rises are caused by speculation by few big investors.

Normal times, fabricators account for 1.741 tons, manufacturers took 1.552

fabricators have almost left the conary market, preferring to use up s. At the same time, dealers report y interest in coins and small gold bars, h not enough significantly to move rice.

s, then, is almost wholly a speculators' at. But it only needs a few of them in rket as volatile as the present one to ate sharp swings in the price. And as these major buyers are pessimistic ill go on forcing the price up,

etary policy

ubts in erica

ican economists meanwhile have begun ection whether the apparent policy al implicit in the Volcker package of al 6 is quite as revolutionary as it y seemed. On the face of it, the e suggested a fundamental change in d States monetary management.

Federal Reserve Boards appeared to abandoned any attempt at controlling at rates. Or had it? Now that the es of the crucial Federal Open Mar- ommittee meeting which determined ckage have been published, it is far clear that the Fed has, after all, ad its strategy in quite such a radical r.

old policy was to determine what if interest rates was compatible with ired rate of monetary growth and o supply the market with the neces- ank reserves to sustain that level of t rates. The key Federal funds rate raised or lowered depending on r the monetary aggregates were r undershooting targets.

ker appeared to have thrown all way. The new policy was to deter- what volume of bank reserves was tible with the monetary objectives ten to supply that level of reserves. t rates would be left to come out- out on the basis of the resultant r forces. United States economists delighted and the dollar duly ded.

It appears that one of the Fed's ons was simply to administer a sharp to the market, as a means of dampen- dit demand and slowing the economy. emphasis on reserve control was meant to be as rigorous as the mar- lieved. The reluctance of the Fed to hat measure of reserves it is watch- t closely is being taken as confirma- t. Moreover, now that two months lapsed since the package it can be that monetary growth, although ting, is by no means in a vicious a. And Mr Volcker's indication that ry policy might be relaxed to ac- ate further oil price increases is more questions about how committed t money the authorities really are.

industries

tical ities

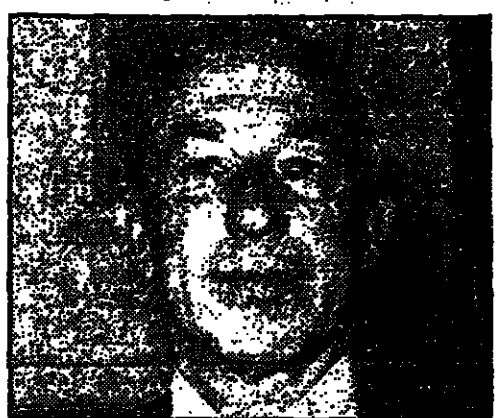
ie ways the report which the Con- Association has just produced on ounting policies of the nationalized ies is a very odd document. It com- in about equal proportions, City m and consumerist fervour; and the ult is on the one hand a damning tent of past and present inconsis- in the public sector; and on the other a programme for amendments which to put it mildly, is politically Still, out of the mouths of babes ellings.

of the mouth of this particular

suckling in the formidable person of Mr Martin Gibbs of Phillips and Drew, comes a survey of the accounting policies of eight nationalized industries which indicates: first, that in the amount of information disclosed, the accounts of nationalized industries are no worse, and in some respects much better, than their counterparts in the private sector; second, that they have been changed at exceedingly frequent intervals in recent years, but almost always in ways quite acceptable under the accounting practices then current; third, that those changes (which centre on depreciation policy and adjustments for inflation) have very frequently had the effect of smoothing down excessive returns on the one hand, and bolstering up inadequate returns on the other; and fourth, that returns in general, on both historic cost and inflation adjusted bases, have been pathetic in comparison with those of the private sector.

There are problems to the findings contained in the report, on content and intent. For content there is the fact that, as the authors of the report themselves admit, true comparability is impossible to achieve.

For example, attempts to adduce CCA figures for the eight industries concerned are hampered by the subjective element in the CCA approach. More serious in the end, however, is the fact that the report's principal recommendation—that the nationalized industries should lead the way in the introduction of CCA, in the interests of comparability—as almost certain to founder. There are too many political factors involved in the presentation of the profits of nationalized industries.



Debenhams, whose chief executive and chairman-designate is Mr Robert Thornton (above), had reduced gearing to around a third at the last balance sheet, and the position has apparently remained stable since then.

Nevertheless, an uncomfortable slice of Debenhams' debt is short-term. Hence part of the reason for the sale of the Caters supermarket business to Cavenham which will yield some £14.5m, and the negotiations to sell the Harvey Nichols site in Knightsbridge which could well bring in over £20m. These two together would reduce unsecured borrowings, which stood at £51m at the last balance sheet, by two-thirds—and there is a trading point, too, since Caters is losing money (although Debenhams won't say how much) at the hands of the large price-cutters in the supermarket business.

Ladbroke

Bad for the sector

Ladbroke's failure at appeal to retain its London casino licences marks the fall from grace of a company which only a year ago was being referred to as the leisure sector's "blue chip".

On a straight forward valuation Ladbroke's shares are arguably relatively cheap. Helped by current year casino profits, this year's pre-tax profit could be about £48m. Next year profits from property, bookmaking, and other operations could range from about £25m to £30m.

This would point to a p/e ratio of only around 5 and maintainable yield of over 12 per cent.

These calculations, however, are unlikely to staunch selling pressure, particularly from institutional fund managers, in the face of what amounts to a loss of credibility. What is more, the court decision has (justifiably or not) cast the whole gambling sector back into its old role as the somewhat tainted stockmarket sector with low-quality earnings. This must remain the case until the issues involving Coral Leisure are resolved and the Gaming Board makes its intentions clear with regard to the future structure of the gambling industry throughout Britain.

Last week in Brussels, Lord Carrington made a speech by way of setting the general pro-European context in which the Prime Minister's distinctly anti-European tactics for the then coming Dublin summit should be put. In the course of it he made some strikingly positive noises about British participation in the European Monetary System, which in January will celebrate its first birthday in its present incarnation.

We intend to join the EMS as soon as conditions permit and as soon as the implications for sterling of being a member are clear, he said. The clear implication was that we are now closer than ever to joining the system.

Conventionally speaking, it has in the past been for Chancellors of the Exchequer to make important statements about exchange rate policy. The fact that the Foreign Secretary should venture into this field should, therefore, be taken as evidence that something is afoot; or at least that the Foreign Office has recovered its nerve about policy in this area after its advice was comprehensively rejected this time last year, when Mr Callaghan declined to join the EMS party.

As an ex-diplomat, he has greater admiration than I for the skill and professional quality of the Foreign Office. The European Monetary System, how-

Siren song that should be ignored

ever, has been a consistent institutional blind spot so far as that organization is concerned.

No one is in favour of unnecessary demarcation disputes. There is doubtless a case for Sir Geoffrey Howe making speeches about industrial relations as well as Mr Jim Prior. But the exchange rate is one area where the Cabinet would do best to heed the advice of the Treasury and the Bank of England.

Politicians and diplomats connected with Europe have had the EMS blind-spot ever since the EEC summit meeting at The Hague in 1969, when Chancellor Brandt in the chair. The notion has been that, since it proves difficult to advance the Community beyond being a mere common market for exchanging currencies, the EEC Parliament, defence, education, energy policy and the like, the clever, easy way forward is to make a leap in the dark towards monetary union.

The fact is somewhat ignored that time and again it has been proved that monetary union, if it is to work, requires a degree of diminution of national sovereignty that is quite unacceptable. The fact that some of our officials should think that governments are prepared to reduce their control over their own economies in these important areas when they are not

even prepared gracefully to concede powers to an elected European Parliament is genuinely perplexing.

Of late the argument has been advanced that in its first year the EMS has not done as badly as sceptics predicted. The argument is a little less strong since the devaluation of the Danish krone last week.

But, in any case, it is rather like saying that a pair of Siamese twins have done much better in their first year than anyone expected. That is to say, it is true in so far as it goes, but not much further.

The danger latent in the Foreign Secretary's speech is that between now and the next EEC summit in February the subject of our entry into the EMS will become a negotiating token to be placed alongside and traded with items like offset for the foreign exchange costs of the British Army on the Rhine, or French concessions on sheepmeat or British concessions on fishing policy. It is the habit in the chancelleries of Europe for these and other like issues to be put on one list for the great horse-trading session.

Mrs Thatcher is clearly determined to reduce our net EEC budget contribution of some £1,000m. It might be tempting to some to see the damage that the process of this negotiation will undoubtedly do to our relations with

other EEC members being sweetened by a promise to join the EMS. It would be an odd conjuncture.

Odder still for a government as strongly committed as this one to a policy of monetarism in one country. For all the lessons of the period since Mr Barber was Chancellor and floated the pound out of the then EMS experiment, are that a rigid domestic policy for control of the money supply cannot long be combined with a fixed exchange rate.

In phases where the pound is strong there comes the point where the sale of sterling by the Bank of England to hold the currency down in line with its fixed parity causes the domestic money supply to expand out of control.

It is this what Lord Carrington understands by his reference to the implications of sterling being a petrocurrency, then his reservation is sufficient to ensure that we shall not join the EMS in the foreseeable future. This, however, was not the impression that he left with his audience.

Mrs Thatcher's government is determined to bring inflation under control by making the pound a strong currency supported as long as necessary by high interest rates. So long as that battle is in progress she would be most unwise to heed the siren voices of the EMS.

Keynesians and monetarists—are they really poles apart?

The monetarists are having a field day. In country after country, the Chancellor of the Exchequer (or his equivalent) seems to be dumping his money, clearing to the world his complete and recent conversion to the monetarist faith.

It would all be more convincing if people in a similar position had not suggested that "we are all Keynesians now" some two decades ago. The situation is not so simple as it would appear, and there seems a good chance that the baby (growth) is being thrown out with the Keynesian bathwater.

The monetarist statement that increases in the money supply are everywhere and always at the root of inflationary process seems to ignore the possibility that such money supply increases may sometimes also be at the root of economic growth.

In Japan, for instance, one index of the money supply increased by almost 18 per cent in 1973, nominal gross national product (GNP) increased by 16.4 per cent and real GNP by 10.7 per cent. Japan experienced only a 5.5 per cent rise in the consumer price index in 1973—and the increase in money supply, therefore, produced more growth than inflation.

The money supply in Britain (the money defined as possibly increased by 18 per cent or so in 1979, but you may safely bet your rapidly depreciating pound that economic growth in Britain (assuming some credit) will be no less than that of this retail price index inflation rate. Similar increases in money

supply may well lead to a greatly different growth and inflation outcome: to explain this, by assuming different underlying assumptions, such as a national economic growth rates, ignores the challenge of attempting to understand what is actually going on.

Both Keynesians and monetarists believe that the money supply is important, but they hold this belief for different reasons. Keynesians generally believe that a high rate of increase in money supply will drive interest rates down, produce an investment boom and subsequent growth.

Monetarists, on the other hand, believe that a high rate of increase of money supply will only spur demand and stoke inflation.

Extremes

Keynes, in his "Law of Effective Demand", postulated that increased demand (at least in the depression situation which was his touchstone) would create its own supply: the leading monetarist Friedman seems to go to the opposite extreme, postulating that increases in demand are wholly inflationary.

But does it not depend on circumstances? Does it not specifically depend upon what the financial and credit system does with the increase in money supply? If the banking system is organized to extend credit increases to industry as investment credit, as in Japan, then are not the Keynesians the more correct?

And if the financial credit system principally channels new funds to housing loans, consumer credit, the purchase of government securities (via say paper sales to pension funds on the secondary stock market) and short-term industrial finance, as in Britain, then are not the monetarists the more correct?

If the financial system is organized to supply a great deal of cheap long-term industrial investment credit, then a country receives higher investment and growth when money supply expands.

On the other hand, if the financial system channels most of savings finance to short-term consumption, then more inflation is likely. You print your money and you get no choice, but you do get the result your financial system is organized to produce.

By taking into account the operation of the credit system it is possible to develop a general theory of money, growth and inflation, within which Keynesianism and monetarism are but two extreme and special cases. It is not surprising that this can be done, but it surprises us that it has not apparently been done before.

Within that theory there are some clever variations of the system. In Japan, for instance, virtually unlimited industrial funds are available at an average repayment rate equal to the interest rate.

The Bank of Japan "supports" investment credit banks by giving them money to lend by discounting loan bonds, so the big banks "overloan",

that is, lend out more than their total real deposits. This solves many problems, for if the public are not the original source of funds then they cannot so easily cause a liquidity crisis by taking their money out of the banks.

Since the Bank of Japan (except in 1973) keeps the interest rate nearly equal to the inflation rate, it has to supply funds to meet the demand for them. Businessmen, for their part, discover two things: first, that borrowed money is a counterpart of real resources because the consequences of the equality of the interest rate and the inflation rate is that the annual repayment is equal to the fall in the value of the borrowed money and the real value of the borrowed money is ultimately repaid.

Cash flow

So businessmen do not find it advantageous to borrow unless they can create real wealth in excess of the amount borrowed, and second, there are many opportunities for making money on projects earning a cash-flow over the interest rate of (say) 10 per cent p.a.

Meanwhile, in Britain, businessmen discover they cannot make money on bank loans averaging about two years duration at (say) 17 per cent. Few projects earn the repayment cash-flow of over 60 per cent p.a.

To quote the unintentionally ironical CBI statement to the Wilson committee: "There is no shortage of investment fin-

ance, only a shortage of viable projects." (Why not loan the funds for 24 hours? Then there would be no loan-funded viable investment projects in Britain and an even bigger surplus of finance!)

Also in Britain, the rule of monetarism—an inverse Keynesian demand management attempting to hold demand down (via money supply restrictions) to the level of output—is applied to an industrially collapsing economy. British politicians and economists seemed to have jumped from the demand management into the monetarist fire of money supply control.

The former theory expanded demand, the latter theory limits demand, but neither assuages growth by a great deal. A policy of supply expansion and the cheapening of investment credit seem not to be considered for the British do not appear to understand their economic situation.

Yet a better economic understanding may come, albeit slowly. Britain need not decline to the remedy seems obvious, and truth, however often turned away, will ultimately triumph. For it is results that count, and there will be no industrial revival in Britain unless cheap investment funds are made available to fuel growth.

John C. Carrington and George T. Edwards, 1979.

The authors of this article have also written *Financing Industrial Investment*, Macmillan (£12).

Flying the flag at Mossmorran

John Huxley

After two years of frustrating delays, which are estimated to have cost about £25m, work on Esso Chemical's £300m ethylene cracker at Mossmorran, Fife, has begun in earnest.

Although the project requires final shareholder approval and is still the subject of a planning appeal, Esso Chemical is sufficiently confident of the baby to come to have awarded a contract for detailed design. This will involve the expenditure of between £2m and £3m over the next couple of years.

For Esso, the 500,000-tonnes-a-year plant represents a platform from which to expand business on the Continent.

Mr Hornsby and his colleagues, after preliminary talks with Department of Industry officials, have met Sir Keith Joseph, Secretary of State for Industry, later this month. They will tell him that what they want is a "protectionist" approach.

Industry leaders have been lobbying government to ensure that the lion's share of the work goes to British manufacturers,

although orders probably will not be placed for at least another 18 months.

Harry Hornsby, director general of the Process Plant Association, says that the industry is determined that work should not go to foreign competitors offering to work at "unrealistic, knock-down prices".

So far, only a small proportion of orders for equipment on the gas separation plant elsewhere on the site, have been placed. Of these, it is understood, less than two-thirds had gone to British manufacturers.

Mr Hornsby says it is a proportion which Mr Hornsby says is "less than adequate".

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Business Diary: Ergo—an Irish wheel • England the brave

zu heard that the Irish invented the wheel? change, this is no joke, is American Express. The company has enough to award a cash prize to the Irishmen—two account-civil engineer and a ng consultant. From have taken the top r of the British Junior r of Commerce export ment competition, spon- by American Express. roduct is a new type of trolley wheel whose bend to absorb bumps loor.

McKormick, the market, says it is "the biggest rough" in wheel design ough time. The product, called Ergo-wheel, has an application for hos- rollers and there are ies for use in airports rmarkets.

group claims that to the same smoothness of trolley wheel would be d with more expensive suspension or pneuma- s. As the cash prize, the low has the opportunity ostate with American for the use of up to in long-term capital o exploit their planned new company is planned are high hopes for the wheel in Europe and ted States.

Where were you at precisely 8.45 am, 21 years ago today. Well, if you lived in London you would, if you had any sense, still be in bed reading The Times. There was an absolute stunner of a fog outside, which those of you with memories of the great back that far will remember made getting to work a virtual impossibility.

But some men are made of sterner stuff. One such was Glyn Englund, now chairman of the Central Electricity Generating Board, but in those days the head of a small group in the board which studied environmental problems.

According to an article in the forthcoming edition of Clean Air—clearly a magazine reading for contemporary historians—Mr Englund was taking off in a Dakota aircraft to undertake some observations for a clean air project.

I can only say that if I had been Mr Englund I would have made a bee-line for home as soon as I heard the name of the man who was to be flying the plane—the only aircraft incidentally to take off or land at London airport that day.

I mean... How would you like to fly off into a pea-souper with a man called Captain Hazard?

Among other things, Sir Hector, who is chairman of United Biscuits was cited for his "tireless commitment" to communication and for breaking down barriers between management and shop-floor workers.

Although the award is made for general services to the business community and the country, over an indefinite period, most of those present at the award luncheon will have been aware of Sir Hector's lonely stance on secondary picketing last spring. He was the first employer to take out an injunction against pickets.



Sir Hector Laing, with the Hambro Businessman of the Year trophy yesterday.

during the lorry driver's strike "as a blow for freedom and sanity".

His chivalrous namesake, Sir Hector is prepared to fight for the causes he believes in, one of them is management discipline and leadership. He continued this theme in his acceptance speech at the presentation lunch, saying that "one of management's most urgent tasks is to change attitudes to the creation of wealth".

A firm believer in employee share-ownership schemes, Sir Hector said he would like to see the principle extended to franchising workers who do not wish to buy shares so that they become involved in some of the responsibilities carried only by shareholders.

Transcendental meditation strikes again. Seven industrial managers and technologists are learning about it this week in a bid to combat the effects of stress at work. Each day of a week-long course being organised by the Cranfield Institute of Technology, delegates will have a special TM session and attend a one-day conference on Thursday at Cranfield and Mentmore Towers, headquarters of the Maharishi European Research University.

Cranfield puts in individuals are the "intervening variables" between whatever causes stress and stress diseases

and TM is seen as a practical way of helping people to cope with the turmoil of their work-lives.

In my case what causes stress is hearing academics use jargon like "intervening variables". Perhaps I need a course in TM.

National Westminster staff, looking forward to moving into their new home, in the shiny tower dominating the City skyline at Bishopsgate, will have to wait a little longer.

There have been pickets outside the site for the past month as a result of an electrical subcontractors' dispute. But the principal problems lie with the contractors' Mowlem who can still not provide a date for handing the building over.

NatWest had been hoping to start moving its fast expanding international banking division sometime this year according to chairman Robin Leigh-Pemberton writing in last year's annual report.

Through thick and thin the bank has insisted that the tower has been worth every penny of the £100m it has cost. But the latest delays are only going to add to the embarrassment some senior bankers in Lombard feel about it.

I hear that there is growing speculation among Eurocrats over the future of Jack Peel, the ever youthful former general secretary of the

National Union of Dyers, Bleachers and Textile Workers.

Peel, whose right-wing views precipitated his fall from his seat on the TUC general council at a time when the brothers were displaying distinctly left-wing tendencies, found a niche for himself in Brussels. He created a considerable impression with his sartorial elegance (as befits a textile worker).

He joined the Commission as director of industrial relations but it now appears he has become an adviser in the same area—a sideways move seen by Commission watchers as a likely preliminary to a job outside the Commission. A consultancy job perhaps?

Industrial disputes have side effects these days that reach the farthest corners. When a colleague urgently wanted a 2p piece to telephone home from his local railway station yesterday he was confronted with a notice on the ticket office saying that coins were not being changed for this purpose because of a "national shortage". The Royal Mint confirmed that it is still trying to catch up with demand after the catastrophe to coin production caused by the public employees' pay dispute this summer. My colleague says he placed his wife well understand.

Malcolm Brown

BREMNER & COMPANY LIMITED

General Warehousemen

STATEMENT FOR HALF YEAR TO 31ST JULY, 1979

The Directors have declared an Interim Dividend of 1.15 pence per share. This dividend will be paid on 24th January, 1980, to shareholders on the Register of Members at 21st December, 1979.

The results for the Half Year to 31st July, 1979, based on unaudited Accounts are:—

	1979	1978
Trading Profit	£149,888	£159,300
Add: Interest Received	67,887	42,520
PROFIT before Taxation	£217,775	£202,020
Deduct: Taxation	110,637	82,126
NET PROFIT after Taxation	£107,138	£119,894
Less: Interim Dividend	63,480	60,720
	£43,658	£59,174

The Tax charge for the current half year is calculated at 52% (1978—52%) and the provision shown is the total estimated tax liability of the Company.

Advance Corporation Tax paid is £73,377 (1978—£76,126). Turnover for the half year under review showed an increase from the corresponding period last year, taking into account the rate of inflation then prevailing. The increased interest received reflects the higher interest rates existing during the period.

The result for the full year will again depend on the important Christmas trading period.

BREMNER & COMPANY LIMITED
44 Glassford Street, Glasgow G1 1UW

FINANCIAL NEWS AND MARKET REPORTS

Stock markets

Only gold shares stand out in cheerless day

The final leg of the current three-week account got off to a slow start on the stock market yesterday, curbed by problems on the industrial front.

Dealers reported that business in equities remained quiet. The wage battle between the miners and the National Coal Board deterred investors and weekend reports of further

Ranks Hovis McDougall report today annual figures. At half-time last May, the group expected a second-half downturn. However, bread prices rose in the wake of the Tory election victory and there have been no strikes. Market expectations of £30m for the year against £31.1m could be too cautious. Some say Ranks made £31m and perhaps usefully more. The usual uncertainty apart, Ranks seems poised for a surge to £40m or more this year. The shares are 44p.

tough action by the Government to control inflation did nothing to help. Only gold shares managed to maintain their ascent, helped by the worsening situation in the Middle East and a bullish circular from Sheppard & Associates pointing to gold remaining a firm spot next year. The brokers foresee nearly £500 against last night's figure of \$428.

Little activity was reported in gilt early on, although some demand was experienced later following a better-than-expected

performance in the Wholesale Prices Index.

By the close, longs were mostly unchanged, while shorts showed gains of between 1-16 and. Little interest was again shown in the Treasury, 15 per cent, 1985, at 158½.

After opening 0.5 down, the FT index fell to its lowest point of the day of 26 at mid-day, before closing 2.2 down at 418.5. Leading industrials were slightly lower, through lack of interest, although a better performance after-hours saw most close slightly off the bottom. Unilever was 6p lower at 458p, while losses of 3p were registered in ICI at 355p, Pilkington Bros (reporting this week) at 248p and BATs at 248p. Fisons dipped 2p to 232p and Courtaulds shed a penny to 78p. Beecham were unchanged at 120p, but Glaxo continued to ride against the trend rising 2p to 418p.

Gold shares remained buoyant as the bullion price continued to rise. A nine gold mines' index rose 4.2 to 238.5. St Helena gained 5½ to £274 and Kioof put on 5½ to £223. Western Holdings was 3½ stronger at \$444, while elsewhere in mines, Consolidated Gold Fields recovered 3p of Friday's fall at 339p.

Among companies reporting, Giltspur fell 6p to 70p, with interim profits below expectations, and Matthew Hall, with a reduction in trading profit slipped 4p to 151p. W. E. Norton was 3p easier at 15p and Bremner retreated 2p to 56p.

Weekend comment knocked S. & W. Berksford 11p to 156p, but it was good for an 8p rise to 136p in Satchell & Satchell after rumours of some new United States deals in the pipeline. Style Shoes gained 10p on speculation that Combined English Stores was about to bid and K. Shoes rose 4p to 63p.

Favourable comment was good for 4p rise in Baggeridge Brick and bid speculation hardened LRC International a penny to 27p.

News that Ladbrokes had failed in its appeal to win back its gaming licence left the shares 3p easier at 139p, but Coral Leisure seemed unperturbed, rising 2p to 62p. The failure of the London conference to gain a ceasefire in Rhodesia, left Rhodesian bonds looking weaker, with losses of 25 in Southern Rhodesia 2½ per cent, 65-70, at £112. Southern Rhodesia 4½ per cent at £95 and Southern Rhodesia 6 per cent at £139.

On the bid front, Montfort improved 6p to 89p

on the improved terms from David Dixon which fell 6p to 110p. Shares in Whesee were suspended at 140p pending a further announcement, with shareholders wondering if this could finally be the news that

Rothschild Investment Trust has sufficient faith in Lep Group to buy a further 18,000 shares. This brings its total holding up to 1,451,492 shares or 20.7 per cent of the group. RIT can now consolidate Lep profits. The news at half-time was that profits in the first six months had grown usefully (from £1.95m to £2.44m) and that since then business had been satisfactory. The shares are 260p.

Costain 2p down at 142p is now ready to make a bid. However, some observers do not rule out the possibility of an interested third party with the figure of 180p a share being mentioned in some circles. EMI shed 2p to 131p but Thorne improved by

the same amount to 314p. GEC was a penny firmer at 340p but Avey's remained unchanged at 261p. Downey Day continued to close ground sliding 1p to 61p following the lack of faith in Britannia Arrow, unchanged at 19p, to make a counter to the unconditional bid from Rothschild of 60p.

Racal proved to be a nervous feature of the electrical sector, falling 5p to 219p ahead of interim figures later in the week. Matchless were also weak following the decision to delay publication of its results until January, with the shares falling 12p to 246p. Plessey were also nervous ahead of today's second-quarter statement and shed 2p to 107p.

Equity turnover on November 30 was £149,691m (12,612 bargains). Active stocks yesterday, according to the Exchange Telegraph, were BP "New", Consolidated Gold Fields, BP, Lasso, Satchell & Satchell, Racal, Barclays Bank, Midland Bank, Shell, Spillers, Coral Leisure BATs.

Latest results

Company	Sales	Profits	Earnings	Div	Pay	Year's
Int or Fin	£m	£m	per share	pence	date	total
Atkins Bros (I)	5.2(4.9)	0.26(0.18)	—	1.1(1.37)	—	—
Brother & Co (I)	—	0.21(0.20)	—	1.15(1.1)	24/1	—
Giltspur (I)	47.8(40.8)	2.1(2.0)	—	1.5(1.2)	11/2	(3.5)
Marshall's (Halt)	16.6(14.5)	1.6(1.3)	20.05(17.16)	2.0(1.5)	5/3	—
Marshall's Prop (I)	15.1(11.1)	0.51(0.48)	0.51(—)	Nil(—)	—	—
Talbot Gp (F)	8.0(6.9)	0.13a(0.57)	0.10a(2.77)	0.4(0.39)	4/1	—
W. E. Norton (I)	6.5(7.08)	0.22(0.42)	0.82(1.75)	—	—	—

Dividends in this table are shown net of tax on pension per share. To establish gross multiply the net dividend by 1.428. Profits are shown pre-tax and earnings are net, a loss.

Matthew Hall in 10pc advance

By Our Financial Staff

Hit by transport and engineering strikes, which cost the group around 500,000, oil and chemical engineers Matthew Hall did reasonably well to raise nine month profits by 10 per cent in the period to September 30, 1979.

At the pre-tax level, profits rose from £4.8m to 5.4m. However, stripping out a bigger interest credit of £2m, against £1.3m, trading profits slipped from 3.6m to £3.4m.

Sir Rupert Speir, chairman, reports that the industrial disputes and the bad winter delay-

ed the start of several contracts and he admits that the outcome for the full year remains uncertain. However, with less than a month still to go, it looks likely that year's profits will show a similar rise to the first nine months. If so, they will take the final figure, from a 1978 total of £7.1m, to £7.8m.

Despite a good showing from mechanical services, the electrical, instrument and northern plumbing subsidiaries did not make the expected recovery. The contribution from this division fell by over a quarter to £1.3m.

By contrast, oil, and chemical engineering improved from a previous 1.8m to £2m. However, new subsidiaries have been set up in Houston and Singapore and the start up costs of these companies will depress earnings this year.

For shareholders there is 20 per cent dividend of 2.35p, which would have equalled 3.52p before the one for two scrip issue. There is also a further 0.252p net per share which results from the change in tax level after last year's final was announced. The shares fell 4p to 151p.

Thyssen world and domestic output up

Thyssen, the German steel and engineering group, said its world and domestic outputs increased production and turnover in most sectors during the year to September 30. The steel sector started well despite losses during last winter's pay conflict, but production was only slightly above the 1977-78 level.

However, proceeds from steel sales were gradually improved, enabling the company to increase turnover by seven per cent to Dm7,800m (£2,060m)

and turnover in stainless steel by 15 per cent to Dm2,800m.

Thyssen said in several sectors a valid comparison of turnover with the previous financial year is difficult because of foreign exchange movements.

In the domestic steel division fixed-asset investments totalled Dm587m in the past year, while investments in the stainless steel division were Dm76m.

In the capital investment goods sector turnover was little changed at Dm8,400m—Renter.

Slower going at Giltspur

By Our Financial Staff

Financing investment out of cash flow has put a brake on three years of spectacular profits growth at Mr Maxwell Joseph's industrial services group, Giltspur.

In the six months to September 30, 1979, pre-tax profits rose £116,000 to £2.1m on turnover up from £40.8m to £47.9m.

The international exhibition and display services subsidiary, Expo, again made the largest contribution of £941,000, but this was slightly down on the first half of last year. However, Mr Thomas Barker, group managing director explained that some £500,000 had been used to finance the United Kingdom and American expansion.

The benefits from this are unlikely to come through in the current period but they ought to boost profits next year.

The engineering division increased its contribution by almost 50 per cent to £498,000 despite the impact of the strike, which hit other divisions, such as freight and motors, harder. The packing and packaging side, which comes into the freight division, is involved in



Mr Maxwell Joseph, chairman of Giltspur.

the exporting of engineering products. It saw a hiccup in orders as a result of the disruption. The freight side, however, is recovering from last year's downturn and increased its pre-tax profit to the six months from a previous £350,000 to £504,000.

The motor distribution activities, based on BL cars and trucks, saw some difficulties over supplies and profits slipped from a previous £775,000 to £589,000. The rationalization programme in this division is likely to take 18 months to put it right.

Despite the capital expenditure of the first half, borrowings have been reduced, and Mr Barker reports that, with the increased interest rates, the group will try to reduce borrowings still further by the year end.

The interim dividend rises from 1.79p to 2.14p to reduce disparity and the directors point out that the 25 per cent rise is indicative of the full year increase.

Gold bars over-the-counter

From this morning, branches of the Standard Chartered Bank will be selling gold bullion over the counter.

The move follows strong demand for bullion in the Far East where the bank's Hong Kong and Singapore branches have been selling gold for nearly a year. But sales in the United Kingdom were made possible by the abolition of exchange controls.

Gold's spectacular rise this

year, and investors' continuing fears about inflation and currency instability, seem to assure Standard Chartered of a market. A spokesman said last night, however, that branches would not be carrying "massive stocks". A rush is not anticipated.

The bars will be available in five, 10, 20, and 50 grammes weights of 24 carat gold. They will be made by Mofata of Goldsmith, a member of the ex-

clusive London Gold Market and a subsidiary of Standard Chartered.

Mofata & Goldsmith will set the price of the bars every morning. Equally important, Standard Chartered is proposing to make a market in the bullion by offering to repurchase bars, provided they are intact. At prevailing prices a five gramme bar, which has proved popular as jewelry, will cost about £40.

Dixon-Montfort: Panel steps in

By Alison Mitchell

The Take-Over Panel has stepped in to try to clarify the confusing David Dixon bid for Montfort (Knitting Mills).

Simultaneously with Dixon raising its cash and share offer to an equivalent 89p per share yesterday, a buyer appeared in the market to snap up any shares coming on offer at around 90p.

Pelma Textile Group, owned by Mr Peter Bailey, has a 12 per cent stake in Montfort but Mr Bailey would not comment last night on whether or not it was his group which was doing the buying.

Today it will probably not have the same chance for he has been summoned to see the Take-

Over Panel about the dealings. Dixon's advisors, Barclays Merchant Bank, has already seen the Panel.

The dispute between Dixon and Pelma centres on Rule 37 of the Take-Over Code which states that anyone with a commercial interest in the outcome of an offer must consult the Panel in advance over details in the market, and show that the action is not prejudicial to the shareholders' interest. A decision from the panel is expected tomorrow.

The terms of the increased offer are one Dixon ordinary share plus 42p in cash for every six Montfort shares.

The Montfort board last night rejected the new offer, describ-

ing it as "grossly inadequate" and urged shareholders not to accept.

A David Dixon & Son (Leeds), a subsidiary of the Dixon Holding company, yesterday announced half-year results to September 30, 1979. Pre-tax profits in the period were down from £120,000 to £88,000 on a maintained turnover of £1.4m. The company was hit by the bankruptcy of a supplier but Mr Harry Turpin, chairman, reports that production is now back to normal. The second half-year will show a better result.

Dixons shares yesterday fell 6p to 110p while Montfort's rose by a similar amount to 89p.

Concentric may bid for Samuel Groves

Concentric, the West Midlands-based group which makes control equipment, valves and pumps, etc, is having talks with Samuel Groves and Co, which may lead to Concentric making an offer for Groves. The price is expected to be about £11m.

Groves is a leading United Kingdom manufacturer of aluminium and stainless steel utensils for the hotel and catering industries.

In the year to September 30, 1978, Concentric made a pre-tax profit of £1.51m, against £2.45m in the previous 12 months, on sales of £33.23m, compared with £31.54m. Concentric's board is being advised by Robert Fleming and Groves' advisers are N. M. Rothschild.

Fairbairn may sell Greenbat offshoot

The board of Fairbairn Lawson has reached agreement for the disposal of its subsidiary, Greenbat, subject to shareholders' approval. Details of the disposal together with the 1978 annual report and accounts and the 1979 interim statement will be sent to shareholders as soon as possible. Notice will also be given to shareholders to reconvene the annual general meeting, adjourned from August 31 1979, and convene

an extraordinary general meeting for shareholders to approve the disposal of Greenbat.

NSS's £3m takeover in cash-and-carry

NSS Newsagents has agreed to buy Ian Yates Ltd for £3.1m, plus the value at February 29 next of net current assets and of certain listed securities; the price will be subject to adjustment if changes in capital gains legislation result from the 1980 budget. Yates is a wholesale cash-and-carry business in the confectionery and tobacco field with headquarters in Manchester. The price will be satisfied by the issue by NSS of loan notes.

Tarmac moves out of West Germany

Tarmac has disposed of the remainder of its West German business to local German interests for about £5m in cash. The group no longer has any trading activities in Germany. Tarmac has made losses in Germany recently and started pulling out of that market last year. Earlier this year, Tarmac reported that its international construction side had gone

through a year of "harsh readjustment" due to changes in its main Middle East markets.

Talbot tumbles into losses

In spite of the Talbot Group's turnover expanding by nearly 36 per cent to £15.1m, a pre-tax loss of £131,000 was suffered in the year to July 31 last, against a profit of £573,000 last time. The board is continuing with the recovery programme and says the effects of the Government's economic policy and of Talbot's own plans are more evident, it considers it in the best interests of the group not to decrease liquid resources. So, there is no dividend, against 0.82p gross last year. The first-quarter's profits are "considerably higher than last time."

IMI to link with US vending company

An agreement has been reached, subject to Government and other necessary approvals, between IMI and the Cornelius Company of Minnesota, United States, to form a joint organisation in Europe, which will be owned equally by the parties in the beverage dispensing and vending business area. The joint

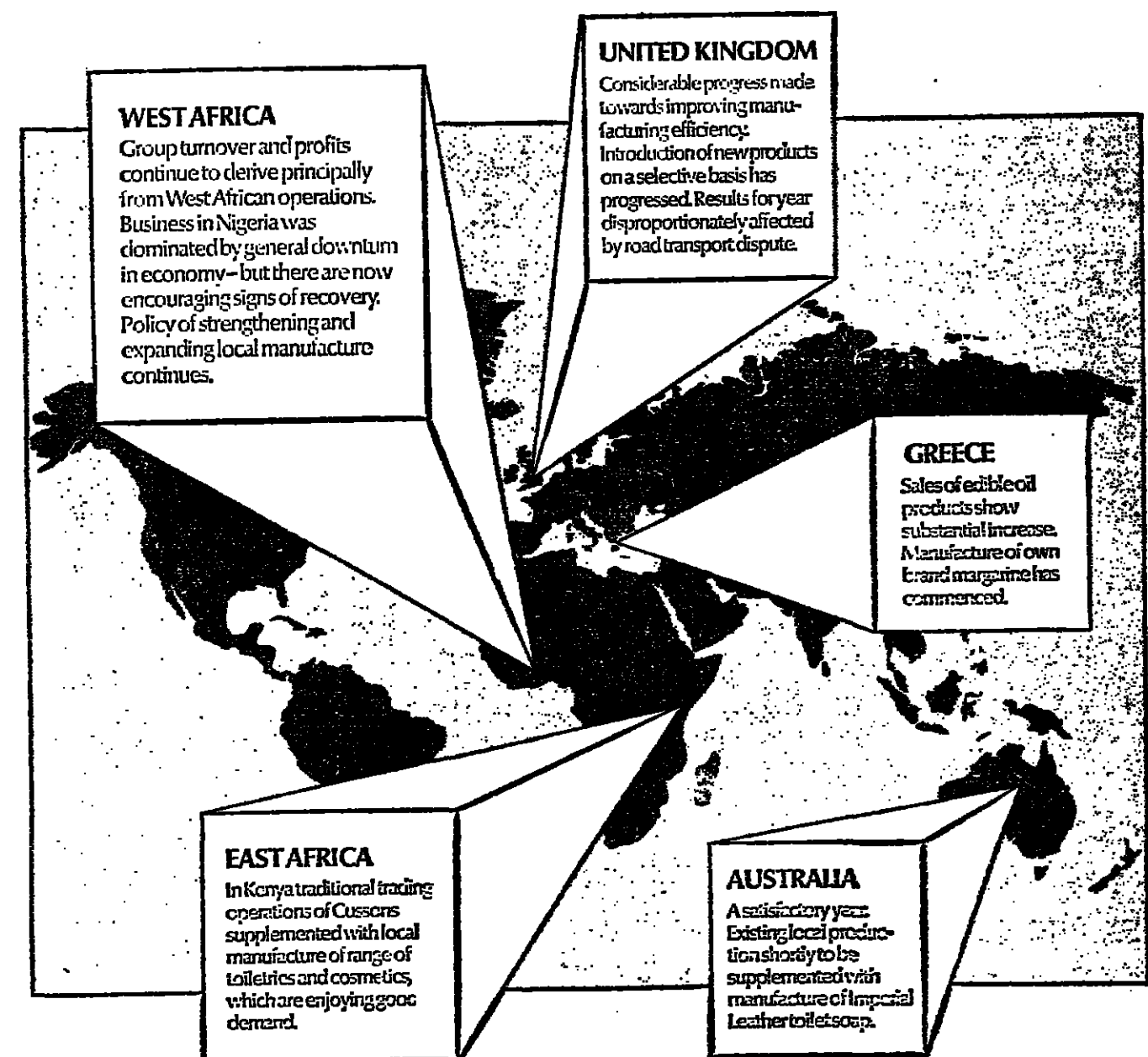
organization, IMI Cornelius, will comprise the present IMI subsidiary companies, IMI Paxman and Redlich Controls, together with all of the Cornelius subsidiary companies in Europe.

In addition to the contribution to the joint organisation, IMI will make a cash payment to Cornelius of £2.3m (about £1m). The annual turnover of the joint organisation is currently about £20m.

Marshall's (Halifax) doing well

Lifting pre-tax profits for the half-year to September 30 by 24 per cent to £1.62m, Marshall's (Halifax) is boosting its interim dividend from 2.23p to 2.85p gross. "The group continues to perform strongly," declares Mr David Marshall, the chairman, "and I am sure that the profit for the full year will compare favourably with last year."

Pre-tax profits for 1978-79 reached a record £2.66m. The group has identified new profit opportunities, some requiring additional capital expenditure and this was £1.3m higher than for the similar period last year. Turnover was up from £14.58m to £16.67m.



Paterson Zochonis

Satisfactory results despite adverse trading conditions

In the year ended 31st May 1979 trading was affected by adverse conditions in some of the group's major overseas markets and by industrial disturbances in the United Kingdom during the winter.

Group turnover at £192 million was down 10%; profit before taxation fell 14% to £16.3 million; earnings per share were 53.16p compared with 57.32p for the previous year.

A total dividend of 9.0p per share (1978-80p) is recommended which is covered 5.9 times.

Prospects
It is too early to make any firm profit forecast for the year but figures to hand and present indications suggest that whilst the first half year's results will be lower than those for the corresponding period of last year, profits for the full year, subject to unforeseen circumstances, will not be less than those of last year.

JOHN ZOCHONIS
Chairman

Paterson, Zochonis & Co. Limited, Bridgewater House,



60 Whitworth Street, Manchester M1 6LL

Options

The subdued tone of the equity market was reflected among the traded options market yesterday where dealers reported conditions as being on the quiet side. The total number of contracts reached 346 compared with Friday's figure of 375.

Conditions among the traditional options were also quiet. Oils continue to figure prominently among shares dealt with calls being made in Premier Oil, Ultramar and KCA International. Doubles were completed in Cons Gold, Howard & Wyndham "A" and Stylo Shoe.

ESTATES & AGENCY
Jewellers offer for ordinary capital of Extras and Agency Holdings not already owned by associates of Jewellbrook accepted for 8,800 shares (0.2 per cent). Offer now closed.

Briefly

NORMAN HAY
Mr Norman Hay, the founder, chairman and joint managing director of Norman Hay, has died after a long illness. Mr L. F. Titcomb continues to exercise the responsibilities of managing

WESTPOOL INVESTMENT
Revenue for half-year to October 31, 1979, was £565,000 (£240,000).

CRAMPHORN
With sales up 15 per cent to just short of £8m and expenses constant at an increase of 15 per cent Cramphorn reports a rise in net profit of £48,561 to a record £270,569 for the 53 weeks ended July 7, 1979. The directors recommend an increase in the dividend of 1.5p per share, making a total distribution of 16.5p for the year.

SCOTTISH LIFE ASSURANCE
Scottish Life Assurance has improved its immediate annuity

rates as from November 23. Revisions apply also to vesting self-employed and occupational scheme pensioners. The company's Personal Pension Bond with a 10 per cent annual premium of £500 payable by a male life aged 45 and 45 years and over is now free cash of £11,982 and a pension of £2,476 per annum payable monthly in advance for five years certain and life.

WINCHESTER LONDON TRUST
Offer made on behalf of Messrs Jack Gardner and Montague Fisher closed on November 30. Acceptances have been received in respect of 1,300 shares (68.4 per

cent). Offerors now control 68.97 per cent of the issued share capital of WLTV.

WRENNAY WATSON
Turnover for half-year to September 29, £6.55m (£7.08m). Pre-tax profit, down from £421,000 to £215,000. Board reports that if year's results are as expected, year's dividend will be raised by 12½ per cent.

ANTOFAGASTA RAIL
Board of Antofagasta (Chili) and Bolivia Railway advising stockholders that offers by Turismo E Inmobiliaria Rio-Mio of 50p for each preference share and 41p for each ordinary are reasonable.

WEST OF ENGLAND TRUST
Company is to purchase Hart and Co (City Road) for £375,000 cash plus value of Harts net tangible assets to be ascertained at December 31. When purchase will

be completed. Hart is a company registration, company secretarial and law agent.

ARMITAGE SHANKS GROUP
Ceramics Investment of the Netherlands has acquired 20,000 shares bringing total holding to 6,525m shares (£0.11 per share).

UNIGATE MANCHESTER DEAL
Unigate has acquired, for an undisclosed sum, business and assets at Trafford Park Road, Manchester, of Springfield Transport and Warehousing Group, a subsidiary of Williams Hudson Group.

J. F. NASH—RELIANT MTR
J. F. Nash Securities has received acceptances in respect of 4,477m Reliant shares (76 per cent of those not already owned), and 84,963 Reliant preference (85.0 per cent). The offer has gone unconditional.

RETAIL SALES

The following are the seasonally adjusted figures for the volume of retail sales and value of new instalment credit released by the Department of Trade.

Department of Trade.			
	Sales by volume 1970=100	Percentage change latest 3 months on previous 3 months at annual rate	New credit released £m.
1978			
Oct	110.2	4.5	515
Nov	110.5	-1.1	585
Dec	113.8	2.5	501
1979			
Jan	109.6	2.9	525
Feb	110.4	4.4	532
March	110.8	4.2	528
April	115.4	3.6	568
May	113.5	7.0	622
June	120.3	24.0	680
July	108.7	6.9	638
Aug	111.5	-1.1	684
Sept	110.0	-2.0	619
Oct	111.4	-10.8	664

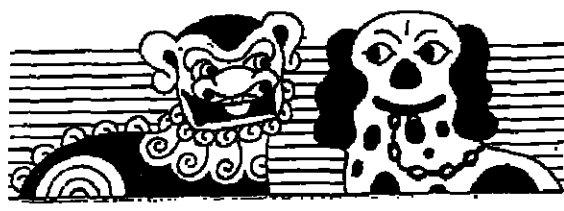
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WHOLESALE PRICES

The following are the indices (1975=100) of wholesale prices of manufactured goods and the basic materials and fuels purchased by manufacturing industry released by the Department of Industry yesterday.

Year	Output prices (home sales) (1)	Price of materials and fuels (2)	% change on previous 6 months at annual rate (1) (2)	
1978				
Nov	157.1	147.3	7.0	0.7
Dec	158.3	148.3	7.5	1.8
1979				
Jan	160.0	150.8	8.2	7.0
Feb	161.7	152.2	9.1	11.4
March	163.2	153.5	9.9	12.4
April	165.5	158.4	11.7	16.2
May	167.7	161.0	14.0	16.5
June	170.9	164.9	16.6	23.2
July	174.8	165.4	18.4	20.3
Aug	176.3	166.5	18.9	17.7
Sept.	178.2	168.7	19.2	22.2
Oct r	180.3	175.7	16.7	28.0
Nov p	181.4	178.0	17.0	22.2

Salerooms and Antiques



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London SW1Y 6QT. Tel: 01-839 9060
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London SW1

TODAY, TUESDAY, DECEMBER 4 at 11 a.m.
Impressionist and Modern Paintings and Sculpture.
Catalogue 15.30.

TUESDAY, DECEMBER 4 at approx 12 noon
Contemporary Art. Catalogue 15.

TUESDAY, DECEMBER 4 at 2.30 p.m.
Impressionist and Modern Watercolours and Drawings.
Catalogue 15.

WEDNESDAY, DECEMBER 5 at 10.30 a.m. and 2.30 p.m.
The Collection of Miniature Books Formed by Arthur A.
Houghton Jr. Catalogue 14.

WEDNESDAY, DECEMBER 5 at 11 a.m.
Fine Japanese Works of Art. Catalogue 15.35.

WEDNESDAY, DECEMBER 5 at 11 a.m. and THURSDAY,
DECEMBER 6 at 11 a.m. and 2.30 p.m.
Important Old Master and Modern Prints, Contemporary
Prints and Illustrated Books. Catalogue 15.30.

THURSDAY, DECEMBER 6 at 11 a.m.
Fine French Furniture, Objects of Art and Tapestries.
Catalogue 15.

THURSDAY, DECEMBER 6 at 11 a.m. and 2.30 p.m.
Finest and Rarest Wines, Spirits and Collector's Pieces.
Catalogue 15.45. Also at 7 p.m. Catalogue 15.30.

FRIDAY, DECEMBER 7 at 11 a.m.
Fine Chinese and Korean Ceramics and Works of Art.
Catalogue 15.30.

FRIDAY, DECEMBER 7 at 11 a.m.
19th Century Impressionist and Modern Paintings,
Drawings and Sculpture. Catalogue 15.30.

MONDAY, DECEMBER 10 at 11 a.m.
English and Welsh Pottery and Porcelain. Catalogue
15.10.

MONDAY, DECEMBER 10 at 11 a.m. and 2.30 p.m.
Fine Chinese and Korean Ceramics and Works of Art.
Catalogue 15.30.

TUESDAY, DECEMBER 11 at 11 a.m.
Important Italian and French Drawings. Catalogue
15.30.

TUESDAY, DECEMBER 11 at 11 a.m.
Fine Dutch, Flemish and German Drawings. Catalogue
15.

TUESDAY, DECEMBER 11 at 11 a.m. and 2.30 p.m.
Important Wood-Carvings, Sculpture and Bronzes.
Catalogue 12.50.

LECTURE

MONDAY, DECEMBER 10 at 6.30 p.m. on behalf of
the National Trust, Martin Waterson: 'Elizabethan
Country Houses: the Search for Stability'. Tickets
£3 available from Miss Belinda David, Christie's
Fine Arts Course, 63 Old Brompton Road, S.W.7.

RYDE PARK HOTEL

On THURSDAY, DECEMBER 27 and FRIDAY,
DECEMBER 28 there will be an exhibition in the Ball-
room of the Ryde Park Hotel of Works of Art to be
sold in January by Christie's King Street and
Christie's South Kensington.

OVERSEAS SALES

IN ROME
AT THE PALAZZO MASSIMO LANCELLOTTI
THURSDAY, DECEMBER 13 at 4 p.m.
Furniture, Clocks, Carpets and Objects of Art. Cata-
logue 12.

FRIDAY, DECEMBER 14 at 4 p.m.
Important Pictures, Prints and Drawings. Catalogue
12.

All catalogue prices are post paid.
All sales subject to the conditions printed in the
catalogue.

For details of sales at Christie's South Kensington,
please contact them at Christie's South Kensington, 85
Old Brompton Road, London SW7. Tel: (01) 581 2231.

Phillips

Tuesday, 4 December, 11 a.m.
GOOD ENGLISH & CONTINENTAL
FURNITURE, EASTERN CARPETS &
WORKS OF ART
illus. Catalogue 11.75 by post

Tuesday, 4 December, 11 a.m. and 2 p.m.
FINE JEWELS
illus. Catalogue £3.25 by post

Wednesday, 5 December, 11 a.m.
ENGLISH & CONTINENTAL CERAMICS
& GLASS

Wednesday, 5 December, 2 p.m.
MINIATURES, FANS & ICONS
illus. Catalogue 74p by post

Thursday, 6 December, 10 a.m.
FINE FURS including every type of fur
in all price ranges
View: Tuesday 10 a.m.-7 p.m. &
Wednesday 10 a.m.-4 p.m.

Friday, 7 December, 11 a.m.
ENGLISH & CONTINENTAL SILVER &
OLD SHEPHERD PLATE including a
collection of scrollback & shellback
tablespoons.
illus. Catalogue 54p by post

Monday, 10 December, 11 a.m.
FURNITURE, EASTERN CARPETS &
OBJECTS

Monday, 10 December, 2 p.m.
19th & 20th CENTURY ENGLISH &
CONTINENTAL PAINTINGS
illus. Catalogue £2.75 by post

Tuesday, 11 December, 11 a.m.
FURNITURE, EASTERN CARPETS &
WORKS OF ART

Tuesday, 11 December, 1.30 p.m.
BOOKS, ATLASES & MAPS

Tuesday, 11 December, 2 p.m.
ANTIQUE & MODERN JEWELLERY
illus. Catalogue 45p by post

PHILLIPS WEST 2
10 SALEM ROAD, LONDON, W.2

Thursday, 6 December, 10 a.m.
FURNITURE, PORCELAIN & WORKS
OF ART
View: Wednesday, 9 a.m.-7 p.m.

PHILLIPS MARYLEBONE
HAYES PL., LONDON, N.W.1

Wednesday, 5 December, 12 noon
POTLIDS, WARE, FAIRINGS, GOSS &
COMMEMORATIVE CHINA
View: Tuesday, 9 a.m.-3 p.m. &
Morning of Sale

Friday, 7 December, 10 a.m.
FURNITURE, PORCELAIN & OBJECTS
followed by PICTURES
View: Thursday, 9 a.m.-5 p.m.

PHILLIPS IN SCOTLAND
98 SAUCHIEHALL ST., GLASGOW

Wednesday, 5 December, 1 p.m.
ART NOUVEAU & DECORATIVE ARTS
illus. Catalogue 64p by post

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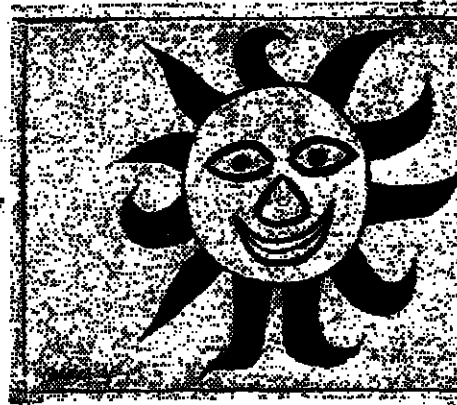
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Tuesday 4th December at 10.30 am
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HARDSTONE CARVINGS Cat. (19 illus.) £1.15

Tuesday 4th December at 11 am
TWO ASSYRIAN PALACE RELIEFS
near Robertsbridge, East Sussex

Tuesday 4th December immediately following the sale of
the two Assyrian Reliefs, and at 2.30 pm
ANTIQUITIES Cat. (163 illus.) £4.75

Wednesday 5th December at 11 am
IMPORTANT IMPRESSIONIST AND MODERN
PAINTINGS Cat. (88 illus.) £7

Wednesday 5th December at 2.30 pm
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Cat. (192 illus.) £2.50

Wednesday 5th December at 8.30 pm
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Cat. (116 illus.) £4

Thursday 6th December at 11 am
IMPORTANT ENGLISH AND FOREIGN SILVER
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Cat. (101 illus.) £3.75

Friday 7th December at 10 am
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GOOD FRENCH FURNITURE, CLOCKS, WORKS
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Monday 10th December at 10.30 am
CARICATURE DRAWINGS BY PIER LEONE
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Cat. (114 illus.) £5

Tuesday 11th December at 11 am
WESTERN MANUSCRIPTS AND MINIATURES
Cat. (30 illus.) £1.50

Tuesday 11th December at 10.30 am and 2.30 pm
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Thursday 6th December and following day at 1 pm
19TH CENTURY AND MODERN FIRST EDITIONS
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PERSONAL CHOICE



the villagers of Pipli, northern India, where 80 per cent of the men were sterilized during the Emergency. The Moonsoon (ITV, 9.00)

vidence of screening preventing my seeing, and commenting on last week's opening installment of *Trisby's* trilogy before the Moonsoon, about India on the laurels that have been heaped on its head have grinded my teeth in frustration. I have, however, seen it in the series (ITV, 9.00). It is good, perhaps very not outstandingly good, mainly I think because it is a series of statements made to camera. But what is it? They are from those who suffered during Mrs Gandhi's state of emergency in 1975—the sad who had to make way for Sanjay Gandhi's brutal squads in old Delhi, the men who were forced to be the students who were tortured, the women who were raped, the father who lived in hope without realizing on for whose life he pleaded, had already been done to prison. The film, then, is a catalogue of terrible its against Mrs Gandhi, many of them delivered in a form, some in photographs, most of them, as I have attempted to do in an interview. Next week, we shall wing of the seeds of democracy.

the edition of *Chronicle* (BBC 2, 8.35) is about the situation of Peru and should appeal not only to general students (though the thrust of the programme is in their direction, I believe) but to anyone who was in Peru during the 1970s. The programme is a series of interviews with people who were in Peru during the 1970s. The programme is a series of interviews with people who were in Peru during the 1970s.

understand some people's objections to the way Johnny Thompson morphs animals. They must feel the same way. A lot of other people, though, and especially will be delighted to know that Mr. Thompson is back again with a series of *Animal Magic* (BBC 1, 4.40). He is joined, enters, by Rocky, the Rockhopper Penguin, and Cocky, rested cockatoo.

memorate the third anniversary, today, of the death of Britten, his opera *The Turn of the Screw*, based on James's chilling short story, is broadcast direct from in Coliseum tonight (Radio 3, 7.30). In spectral stereo, it is a masterpiece.

IF SYMBOLS MEAN: + STEREO; * BLACK AND WHITE; AT.

Broadcasting Guide

Edited by Peter Daville

TELEVISION

BBC 1

12.45 pm News and weather.
1.00 pm Pebble MIM at One includes Family Matters, with legal, medical and financial advice from David Delvin, Pat Peck and Vincent Dugdaley.
1.45 pm *Secrets*: story of an old cloth cut. Close down at 2.00.
3.25 *Dechman Stairs*: Welsh lesson.
3.55 *Play School*: the story of Ashok's life.
4.20 *Secret Squirrel*: cartoon.
4.25 *Jackanory*: Janet Maw continues reading *The Elephant War*, by Gillian Avery.
4.40 *Animal Magic*: Johnny Morris with another series about his pet and feathered friends. Includes an unusual competition (see Personal Choice).
5.05 *John Craven's Newsround*: junior newscast.
5.10 *The Record Breakers*: the smallest, tallest, fastest this that-

BBC 2

10.05 am *Business World*: teachers, school and housing and their relationship with commerce. Closedown at 10.30.
11.00 *Play School*: same as BBC1.
11.25 *Write Away*: how to write better personal letters. Also Andrew Sachs (Maureen in *Fawlty Towers*) with spelling hints. Closedown at 12.05.
11.40 *A Child's Place*: repeat of Sunday's programme about children's rights—Kids and Play.
12.05 *Engineers*: with the technical director of Coalbrookdale Iron Foundry, Ron Clark (r).
1.30 *White Noise*: the journalist and the law of libel and contempt. Chris Dunkley introduces (r).
3.30 *The Living City*: sociology series. Today: Who Ordered their Estate? (r). Closedown at 3.55.
4.10 *A Taste of Work*: advice for

THAMES

9.30 am *Next Term*: 9.30 A Place to Live (the spider); 9.50 *Botanic Man* (crucible of life); 10.20 *Good Health* (need for sleep, exercise); 10.35 *How to Live* (Victorian Christmas).
11.00 *Cartoon Time*: featuring Barmy, Goggle and Smiffy Smith.
11.10 *Little House on the Prairie*: family series. Today: The Prairie makes Charles Ingalls (Michael Landon) consider his future (r).
12.00 *Simon in the Land of Chalk Drawings*: Bernard Cribbins tells the stories.
12.10 pm *Rainbow*: the theme is legs, in humans and animals.
12.30 *The Solitaires*: yet another family series. This morning. This one is set in Australia.
1.00 *News*: with Peter Sissons.
1.20 *Thames News*: with Robin Houston.
1.30 *About Britain*: West Country tour with a boxing booth owned, and still run, by 80-year-old Ma McKewen.

1.45 pm *Noon Plus*: are mortgages a good idea? Experts tell us.

and-the-other. Includes an attempt on the world record for parallel bar dips.
5.40 *News* with Peter Woods.
5.55 *Nationwide*: London and regional news features.
6.00 *Relief*: Britain's Cartoon Times includes Bugs Bunny and Tom and Jerry.
7.20 *Fun*: Blindfold (1965). American comedy-drama with Rock Hudson as a psychologist involved in a plot to kidnap a scientist. With Claudia Cardinale. A cut above the average.
9.00 *News* with Kenneth Kendall.
9.25 *Time Express*: a wifely American series in which Vincent Price and Loral Browne are conductors on a train that takes people back into their past, for adjustments. This journey is not recommended.
10.15 *Mainstream*: the weekly arts programme that whizzes round the regions and occasionally comes up with something of interest.
10.45 *Question Time*: Robin Day,

the young jobless (r). Closedown at 4.35.
5.35 *Laurel and Hardy*: The Hoosier Game. Stan and Oliver in prison (that is what Hoosier means). Made in 1929, when most of the people's best short films were made.
5.55 *Grange Hill*: comprehensive school series. Today: a school uniform protest.
6.20 *The Wellies*: part one of The Return in which John-Boy tries to retrieve an abandoned mine.
7.05 *Crickets*: First Test. Highlights from the fourth day's play between Australia and West Indies. From Brisbane.
7.35 *News*: with sub-titles for the hard of hearing.
7.40 *Tenement of Youth*: final part of Vera Britain's biography. The Great War is over and Vera takes up writing and politics. Not much more than a day-up episode, really, but not to be missed none the less (r).
10.15 *The Mike Harding Show*: last of this series of one-man comedy shows, with music. Tonight, Mr. Harding visits the world of the shire and goes to a posh party.

10.45 pm: *Rugby League*: The 1979 Challenge Cup final, Widnes v Wakefield (highlights).
11.20 *News* and weather.

11.35 *The Old Grey Whistle Test*: the 1979 *Challenge Cup* final, Widnes v Wakefield (highlights).
11.50 *News* and weather.
12.15 am: *Rugby League*: The 1979 *Challenge Cup* final, Widnes v Wakefield (highlights).
12.30 *News* and weather.
12.45 am: *Rugby League*: The 1979 *Challenge Cup* final, Widnes v Wakefield (highlights).
1.00 am: *News* and weather.
1.15 am: *Rugby League*: The 1979 *Challenge Cup* final, Widnes v Wakefield (highlights).
1.30 am: *News* and weather.
1.45 am: *Rugby League*: The 1979 *Challenge Cup* final, Widnes v Wakefield (highlights).
2.00 am: *News* and weather.

Regions

VARIATIONS: Scotland: 12.50 pm *News*, 5.55 *Regional News*, 9.00 *News*, 10.45 *Regional News*, 11.20 *News*, 12.45 *Regional News*, 1.00 *News*, 1.45 *Regional News*, 2.00 *News*, 2.45 *Regional News*, 3.00 *News*, 3.45 *Regional News*, 4.00 *News*, 4.45 *Regional News*, 5.00 *News*, 5.45 *Regional News*, 6.00 *News*, 6.45 *Regional News*, 7.00 *News*, 7.45 *Regional News*, 8.00 *News*, 8.45 *Regional News*, 9.00 *News*, 9.45 *Regional News*, 10.00 *News*, 10.45 *Regional News*, 11.00 *News*, 11.45 *Regional News*, 12.00 *News*, 12.45 *Regional News*, 1.00 *News*, 1.45 *Regional News*, 2.00 *News*, 2.45 *Regional News*, 3.00 *News*, 3.45 *Regional News*, 4.00 *News*, 4.45 *Regional News*, 5.00 *News*, 5.45 *Regional News*, 6.00 *News*, 6.45 *Regional News*, 7.00 *News*, 7.45 *Regional News*, 8.00 *News*, 8.45 *Regional News*, 9.00 *News*, 9.45 *Regional News*, 10.00 *News*, 10.45 *Regional News*, 11.00 *News*, 11.45 *Regional News*, 12.00 *News*, 12.45 *Regional News*, 1.00 *News*, 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